PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

Paris, Tuesday, March 15, 1994

No. 34,536

### Christopher Gains Little From China on Rights; President 'Disappointed'

By Elaine Sciolino New York Times Service

BELIING - Three days of talks between Secretary of State Warren M. Christopher and China's leaders ended Monday with only token gestures on human rights, far less progress than is required if the United States is to continue

urade privileges for Beijing.

Mr. Christopher's talks, which both sides said were quite blunt, were the United States' said were quite munt, were the United States highest-level visit to Beijing since the Clinton administration took office and had been planned as the high point of the administration's six-month strategy of intensive, high-level engagement with the Chinese.

But by sending home Mr. Christopher with bitle to show for his first trip to Beijing as secretary of state, the Chinese instead have complicated their chances of retaining the trade privileges that expire in June.

Under an executive order by President Bill Under an executive order by rresident our Clinton, China must make "significant, overall progress" in buman rights to win extension of the trade benefits, which allow Chinese goods to enter the United States with virtually no

Chinese side understands the importance of human rights to the United States in connec-

### Asians Fear Beijing Seeks Control of Sea

VIII IN A COLUMN Cl. 39-51 11 11

By Michael Richardson International Herald Tribune

SINGAPORE—The growing political influence of the armed forces in China and dwindling domestic oil supplies are pushing Beijing to try to enforce its claims to control nearly all of the South China Sea, analysts in the region

Such a move, if backed by the threat or use of overwhelming force, could secure Chinese access to extensive new offshore oil and gas reserves in the region - but at a very high

Virtually every country in Southeast Asia would oppose China's action. Japan and the United States, fearing Chinese curbs on freedom of navigation through the South China Sea, would almost certainly throw their weight behind the Southeast Asian states.

repeatedly denied that China has any intention of threatening its neighbors.

Nonetheless, regional analysts and officials say they are concerned that China is systematically developing the capability to project naval, air and amphibious power to take advantage of a receding U.S. and Russian military presence in East Asia and the western Pacific.

Analysis said China's armed forces already had a major voice in policy-making hy the Communist Party.

This role is likely to become even more decisive after the demise of China's senior leader, Deng Xiaoping, when weak civilian leadership will have to be even more mindful of military

See ASIA, Page 4

#### Kiosk

#### U.S. Warplane Down Off Kenya

WASHINGTON (Reuters) - A U.S. AC-130 warplane assigned to support American forces in Somalia crash-landed Monday in the ocean off of Kenya, and at least one crewman was known killed and 10 were missing, the Defense Department

Military authorities said three of the 14 crew members aboard the four-engine plane had survived the crash. The AC-130, one of four such U.S. attack planes hased in the Kenyan coastal city of Mombasa, crashed about 200 yards offshore near the town of Malindi, the authorities said. They said the cause of the crash was not immediately known.

It was the worst incident for American forces in Somalia since 18 U.S. soldiers were killed in a shoot-out in the capital, Mogadishu, on Oct. 3. American troops are now being pulled out of Somalia on orders from President Bill Clinton and are to be gone by the end of this month.

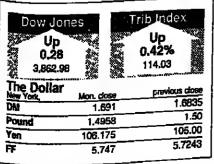
Book Review Chess

فسنجيدي

.....

444

Page 8.



Newsstand Prices Andorra ..... 9.00 FF Luxembourg 60 L. Fr Greece.....300 Dr. Tunisia ....1.000 Din Ivory Coast .1.120 CFA Turkey ..T.L. 15,000 Jordon.......t JD U.A.E. ....8.50 Dirh Lebanon ...US\$ 1.50 U.S. Mil. (Eur.) \$1.10

Mr. Christopher said after a meeting Monday morning with Foreign Minister Qian Qichen. "I doubt we would have achieved such clarity at least at the highest levels without the advantage of this root."

Mr. Christopher's presentation on Monday after his second meeting with Mr. Qian lacked the rancor and critical tone of remarks made during his first two days here, when he also met with President Jiang Zemin and Prime Minister

"In an overall sense I find the differences between the United States and China are nar-rowing somewhat." Mr. Christopher said. But. he added, "more work clearly needs to be

[But President Clinton, attending an international jobs conference in Detroit, said Monday, "I was disappointed at the results of the meeting with the secretary of state." The Associated Press reported.

[He added: "Our policy is the same. We'll just have to wait and see what happens between now and June." June is when the United States must decide whether to renew China's mostfavored-nation trade status.

["I'll make a judgment at the appropriate The meeting on Monday between Mr. Chris-See TOUR, Page 4

### Chinese Leaders Fret Most Over Militant Labor

By Kevin Murphy rnational Herald Tribu

HONG KONG -- With independent, apparently spontaneous worker militancy spreading across China, Beijing sees a greater threat to its rule from an organized labor rights movement than from a potential loss of export markets in

A surge in strikes, sabotage, protests and petitions highlights the social problems stem-

#### **NEWS ANALYSIS**

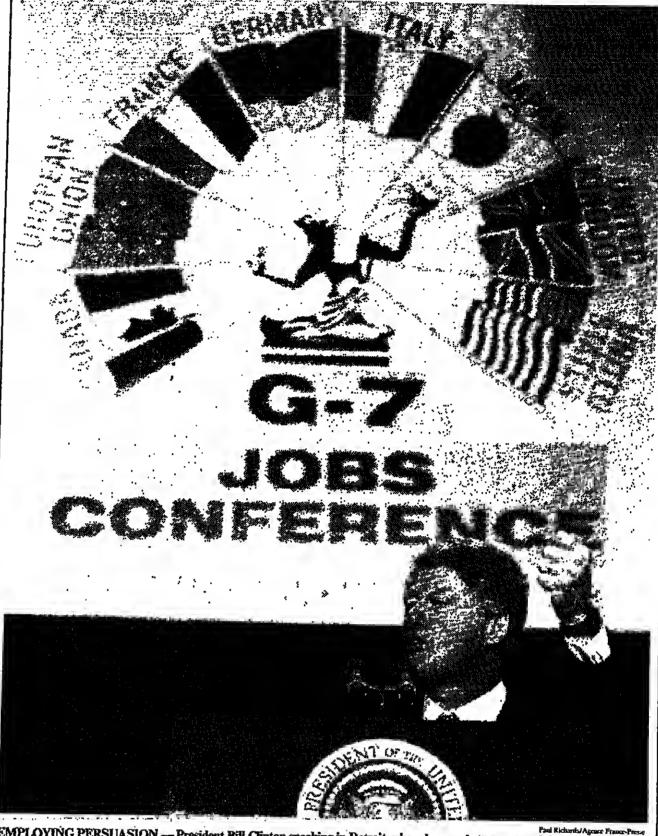
ming from a decade of economic reform. Such actions numbered 15,000 in 1993, according to the official All-China Federation of Trade

"Independent labor unions are far more dangerous than calls for democracy," said Lee president of Hong Kong's Confederation of Trade Unions. "Workers' problems and rights are something deeply rooted in daily

"In 1994 the Chinese are more worried about labor unrest than anything else." Mr. Lee said. Beijing cracked down on dissidents who could crystallize worker discontent ahead of Secretary of State Warren M. Christopher's four-day visit, which ended Monday. This action, analysts said, betrayed a greater priority on protecting domestic pobtical power than lohbying to keep most-favored-nation trade

China's decision to dismantle communism and emhrace a market economy has brought with it explosive growth, waves of foreign investment, greater opportunities for individual profit and a \$23 billion trade surplus with the

ft has also created a host of threats to the livelihoods of millions of its citizens who are badly prepared for sweeping economic change. Now, a plea for workers' rights coming from See CHINA, Page 4



EMPLOYING PERSUASION - President Bill Clinton speaking in Detroit, where he urged steps to spur job growth. Page 13.

### The First Lady Feels the Spotlight's Heat

By Ruth Marcus

Washington Past Service
WASHINGTON — As the first wave of White House officials appeared before a federal grand jury, Hillary Rodham Clinton tele-phoned a senior White House official to relate her concern.

She just wanted to know how her girls did today," the official said. Among the first White House aides to testify

before the grand jury were two of Mrs. Clinton's senior aides: ber chief of staff, Margaret Williams, and ber press secretary, Lisa Caputo. Mrs. Clinton's actions in Arkansas, where

she played a dual role as the wife of the gover-nor and a partner at the Rose Law Firm, have become a major focus of attention in the inquiry into the Whitewater real-estate investment and the Madison Guaranty Savings & Loan,

Also drawing attention to Mrs. Clinton, administration officials say, has been her resistance to additional disclosures about Whitewater and ber legal work. She was among the last holdouts fighting the appointment of a special counsel. That stance, the officials concede, only added to the pubbe perception of a White House with something to hide.

In a sign of a growing defensiveness in the

the failed thrift owned by the Clintons' White bouse, David R. Gergen, the presidential counselor, said over the weekend that it was wholely unfair to make Hillary Clinton the scapegoat in the way the White House has handled the Whitewater matter."

> "She has been part of a decision-making process in which strong arguments have been presented on both sides on a couple of tough agment calls," he said. "She has not thought it right to be stampeded by critics whose mo-

See INQUIRY, Page 3

### **Latest Blow** To Clinton: **Another Aide** Steps Down

No. 3 at Justice Dept. Was Longtime Friend; S&L Links Mentioned

By Paul F. Horvitz

WASHINGTON - President Bill Clinton was dealt another heavy political blow Monday with the resignation of a trusted friend from the No. 3 job at the Justice Department following a dispute over billing irregularities at the official's former Arkansas law firm.

The Clinton friend, Webster L. Hubbell, was

named associate attorney general last year, a continuation of his close relationship to Mr. Clinton and his wife, Hillary Rodham Clinton. Mrs. Clinton and Mr. Huhbell worked together at the Rose Law Firm in Little Rock.

Mr. Clinton said he accepted the resignation with profound sadness and regret." Mr. Hnhbell said he was leaving because handling his private affairs would distract from his government service, and be expressed dismay that speculation about his affairs had gained so much currency in the press. He said he hoped to return eventually to public service.
Attorney General Janet Reno praised Mr. Hubbell's character and said she believed he

A Whitewater primer: The crucial issues in a last and high-stakes affair. Page 3.

had done nothing wrong in the "private dis-pute" between Mr. Hubbell and his old law

Mr. Hubbell's departure is the third loss of a close friend of the president and Mrs. Clinton

from a senior administration job. The White House counsel, Bernard W. Nussbaum, resigned earlier this month after attending meetings on Mr. Clinton's Whitewater tron-bles that White House critics said were

Vincent W. Foster Jr., another former Rose colleague of Mrs. Clinton's, killed himself in July. The circumstances of his death are being reviewed by a special prosecutor.

The Rose firm is under intense scrutiny from federal banking regulators and journalists. Any questions about Rose are likely to rub off on Mrs. Clinton, and the departure of another close associate of the president can only deepen a growing impression of a government in disar-

The White House and Ms. Reno had recently expressed their full confidence in Mr. Huhbell.
Ms. Reno declared Monday: "I don't believe he
did a thing wrong and I believe ultimately that will be clear to people."

Aware of Mr. Hubbell's vulnerability, Republican critics of the president had called recently for his resignation. They have raised pointed questions about Mr. Huhbell's links to the same failed Arkansas savings and loan institution that is at the heart of Mr. Clinton's current political troubles in the so-called Whitewater matter.

Mr. Hubbell had previously insisted that he had done nothing wrong, and a Clinton admin-istration official quoted anonymously by The Associated Press said he had not been asked to

See AIDE, Page 4

### **Euro Disney Gets Lifeline** From Banks and Parent

By Jacques Neher International Herold Tribune

PARIS - Europe's version of the Magic Kingdom won a reprieve Monday when bankers, Walt Disney Co. and Euro Disney SCA agreed to an estimated \$2.5 billion financial restructuring package designed to give the trou-hled resort a chance at proving its economic vitality hy next year.

Analysts say the deal lets Euro Disney's 60nlus French and international banks largely off the hook while requiring the American leisure giant, which owns 49 percent of the park, to reach much deeper than expected into its own pocket. Current stockholders also will feel the pinch, having a choice of huying more shares in a rights issue or seeing their holdings, already battered by the market, diluted.

Euro Disney stock jumped 5 percent on the announcement of the accord, but finished the day down nearly 8 percent to 33.85 French francs (\$5.90) from Friday's close of 36.75

francs. The shares, issued at 72 francs, stood at 160 francs when the entertainment complex at Marne-la-Vallée, outside Paris, opened in April

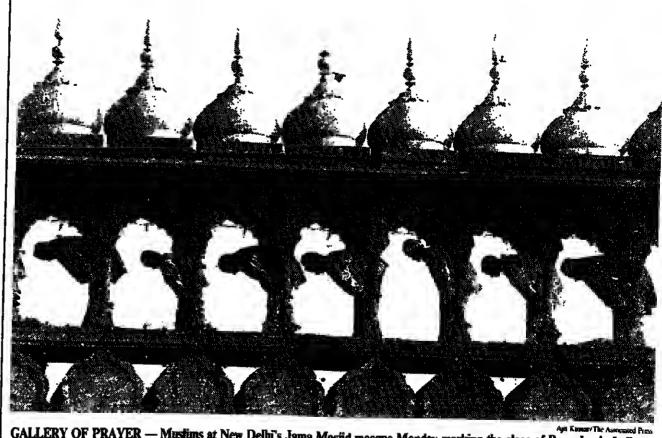
The analysts say the accord demonstrates the

importance of Europe to the future of Disney and belies the company's threat to cut the cash lifeline to the resort if a financial restructuring plan was not worked out by March 31. "Disney is certainly playing for broke," said

Jeff Summer, head of research at Klesch & Co., which trades in risky debt. "It's now clear that Disney is looking to Europe for much more than its theme park, but to its 330 million consumers who can buy their

movies and licensed products as well." The agreement, worked out over the weekend in Paris, was initialed Monday morning, just before the start of Euro Disney's annual shareholders meeting. While it has the backing of the steering committee and seven of the banks

See DISNEY, Page 4



GALLERY OF PRAYER - Muslims at New Delhi's Jama Masjid mosque Monday marking the close of Ramadan in India.

### Tinfoil Tootsie, Good-Bye: India Casts Out Unparliamentary Slurs

By Molly Moore Washington Post Service

NEW DELHI - "Once a ratbag, always a ratbag." "Unmitigated filthy, rotten teller of untruths." "Imperious, arrogant, glih toad."

Enough already! Is this any way for elected officials to address one another in the chambers of a nation's lawmak-

Absolutely not, the secretary general of India's national Parliament has decreed. In fact, he said, all this nasty namecalling and vicious verbiage is downright unparliamentary. To help elected lawmakers in the world's most populous democracy avoid etiquette pitfalls in moments of political passion, the secretariat of the lower chamber, the Lok Sabha, has compiled 218 pages of comments and statements deemed "Unparliamentary Expressions." It lists phrases, terminology and labels forbidden on the floors of legislative chambers. Who would dare call a colleague a "spincless cabhage," a "timfoil tootsie" or a "geriatric Bible basher"?

"No member would utter such words intentionally," said Vinay Bhatnagar, assistant director of public relations for the Lok Sabha. "Unparliamentary expressions are uttered

only in the heat of the moment." Mr. Bhatnagar is philosophical about the antics of India's elected officials: "Forty years in the life of a nation is very little. Gradually, they will attain a certain level of maturity - maybe 100 years."

Meanwhile, the revised and updated edition of "Unpar-liamentary Expressions" can guide lawmakers. References to animals prove by far the most popular of the prohibited slurs. The proper member of Parliament should never accuse a colleague of "growling and grunting like a whale with a bellyache" or of being a "retardate

Whether an expression is allowed can depend on context.

"Dog' should not be used with reference to a member and should not be used even for oneself," but " Going to the dogs' is not unparliamentary when used with reference to matters other than members."

Every phrase in the book was uttered on the floor of a legislative body and ruled out-of-order by a chief parliamentarian, according to the authors, who have culled through the rulings made by dozens of partiamentarians in India and throughout what was once the British empire and beyond. They have discovered that political bombast knows

no borders. From one Australian senator in reference to another: "I thought I asked him to stay in the car and bark at strangers,

not to come yapping at me." And from the Yukon: "If the minister had Pinocchio's nose, it would be so long that 500 Yukon ravens could roost

Lawmakers should be particularly careful when assessing

their colleagues' life-styles and appearances, according to the guidelines.

Ruled unacceptable was: "All the member is concerned about is growing opium poppies, and from the look of him, sometimes it seems he has tried a few samples."

As was: "Apply your mind, if you have any," Although the Lok Sahha and other legislative bodies in India have the authority to condemn or reprimand errant

wordsmiths, Mr. Bhatoagar said punishment is rare. "The chair can ask the member to withdraw his words," he said. If the member refuses to apologize, the words are simply expunged from the written record.

But another censor may be on the way to cleaning up legislative language: live television coverage of Parliament's

"The members would not like to be humiliated in front of the audience," Mr. Bhatnagar said. "There is every possibility that they would then restrain themselves."

11:17-

ALE ALITHOUGH THE

\*POLITICA

BASES TO S - S

4M2----

- Est 100 - -

The Sant Con-TERROTICAL .....

ts: (TT) = ". . . . . .

3 tr. . . . .

sern i ...

i .....

541

45,00

2.57

a ver

Maria da da maria

Magic 11 Turk

Wieler er - . . -

ice com

Market - -

mairie Populist' May

TOWN TO . \_ · \_ -

Marie .

Transition of the second

Built

W. 17 ....

THE COLUMN

the law years

ZTEE N. S.

appropria

A Continue C

aviAsks Doctors to Fi

MA14-8 ... 5- ...

alpha and arged

the property

A the beat Parket

Call Street, S F part of the second

a pect of heart

M program or c

April 10 miles

Add From Politics

\* on idea to the same

\*te/Unquote

de sur plus de de sur se

Bill Giller Market St. B Brazil

tian in the

Mary Server

Ber system .

Marie .

21172

2000年11日 - 11日

Mr. Taranta

### Slow Chain of Command Shot Down NATO Air Strike

By Michael R. Gordon

New York Times Service
WASHINGTON — U.S. gunships
poised to make the first NATO air strike
of the Bosnian war were thwarted when United Nations commanders took hours to approve the raid, allowing Serbian forces who had been shelling French peacekeepers to slip away in the darkness, according to Western officials.

The episode raised questions about the efficiency of the chain of command created to protect UN peacekeepers and about the willingness of some senior UN officers to order attacks.

Two weeks ago, NATO jets fired the alliance's first shots in combat, when U.S. jets downed four Serbian planes violating a no-flight zone. NATO commanders were able to anthorize the action themselves under authority previously delegated by the United Nations.

But under the arrangements worked out by diplomats, UN approval is needed for air strikes against ground targets. UN officials say the procedure is needed because the air strikes, even only in defense tant political threshold and could open UN troops in Bosnia to retaliation.

But some U.S. officials say the procedure is so cumbersome that it inhihits NATO from using air strikes to protect UN troops when they come under fire,

According to Western officials, the episode with the French troops began when French peacekeepers near Bihac, in northwestern Bosnia, came under fire sometime around 7 P.M. Saturday.

It was not a new experience for the French. On Thursday, Serbs fired close to a French observation post and blew up two French trucks. In response, UN com-manders asked NATO planes to buzz the area, and the Serbian fire fell silent. On Friday, a French soldier was killed by sniper fire of undetermined origin.

In the attack on Saturday night, the French troops concluded that they were being shot at by Serbian tanks and began to fire back. They requested air strikes. The French request went up the UN chain of command, which runs through a British lieutenant general. Sir Michael

Rose, who from Sarajevo commands UN peacekeepers in Bosnia, to General Jean Cot, who from Zagreb commands all the UN peacekeeping troops in the former Yugoslavia.

Meanwhile, NATO was alerted by the

United Nations to move its warplanes to the area so they would be in position to attack the Serbian forces. U.S. AC-130 planes arrived on the scene. According to a chronology provided to

the Pentagon, the French request was conveyed to General Cot's command around 8:30 P.M. Western officials familiar with the episode said it took time to track down General Cot and make him aware of the request.

While the gunships waited for authorization to attack, the Serbs continued to fire at the French. The airmen determined that the Serbs were using an anti-aircraft gun. At 10:25 P.M., fire from the gun passed over the French position. The French also became concerned that the Serbs were massing their tanks. At 10:35 P.M., General Cot decided

request formally to Yasushi Akashi, the UN special envoy who has the authority to authorize the air strike, according to a spokesman for Mr. Akashi

The spokesman said Mr. Akashi had called a meeting in the operations room to consider the request. The UN officials discussed whether the target was clearly identified and whether a NATO strike might lead to retaliation or somehow endanger UN personnel in the area.
Finally, at 11:39 P.M., about three

hours after the request was made, Mr. Akashi anthorized the strikes. By then, however, observers with the French force were unable to pinpoint the Serbian forces, and bad weather ob-scured the target. After staying in the area for two hours, the Serbs managed to slip away into the woods. At 1:45 A.M., the mission was canceled.

Some Western military officials said the Serbian gun could have been de-stroyed if NATO had received prompt authorization to fire. "By the time the pilots received authorization, the target had moved off," a military official said. A spokesman for Mr. Akashi asserted that air strikes were needed and put the

that the hour that the special envoy took to approve the request was a reasonable period given the significance of the strike. But the spokesman declined to discuss whether UN commanders had acted expedifiously in making the request to the

■ Paris Seeks Faster Action France called Monday for a more efficient UN response to cease-fire viola-tions, saying the commanders of peacekeeping troops on the ground were too slow to use force, Reuters reported from

"We must go faster and be more deter-mined to use force every time it is necessary," Foreign Minister Alain Juppe told

Europe 1 radio.
"We do not have the impression that the leaders on the ground, those who represent the UN secretary-general, have the firm determination to use strength every time it is necessary," he said. "But it is necessary

"Despite the turning point of a month ago in the Bosnian conflict, things are still confused on the ground," Mr. Juppé

talks it held last year with officials

of the Irish Republican Army and

its political wing, Sinn Fein, in or-der to resolve IRA doubts over Britain's long-term intentions in

But while the shells fired into

Heathrow caused no damage or in-juries, the incidents of highly ex-

plosive mortar shells skittering across busy runways and bouncing

off the roofs of airport terminals

have inflamed public opinion in Britain, and confronted Prime

Minister John Major with growing pressure to take tougher measures

to address the IRA threat to the

telephone bomb threats attributed

thousands of travelers and wreak-

ing havoc with air traffic not only and out of London but also

throughout Europe and beyond. Both the British and Irish gov-

ernments dismissed what some in

an IRA attempt to test the resolve of the British and Irish govern-

ments, following the Heathrow at-

"It is deeply offensive to people

in Ireland and Britain that the IRA

should claim to be interested in

peace while they continue to kill in

cold blood and mount acts of ter-

ror," a senior government official

said in a statement released in Lon-

At the same time, Albert Reyn-

olds, the Irish prime minister, said

the IRA's action had strengthened

his government's determination to

hold fast to the terms of the joint

row and the closure of Gatwick is a

gross miscalculation by the IRA,

and it is not going to advance the peace process," said Mr. Reynolds, speaking while on a visit to the

While public reaction in Britain

seemed to lean toward a tougher

"This multiple attack on Heath-

don on Monday.

declaration.

United States.

London described on Monday as

After more mortar shells landed

Northern Ireland.

**Britain and Ireland** 

Reject IRA Appeal

Attacks Said to Firm Resolve

By William E. Schmidt

New York Times Service

LONDON - As flight opera-

tions returned to normal Monday

at London's Heathrow and Garwick airports, paralyzed earlier as a result of Irish Republican

Army actions, both the British and

. Irish governments sharply rebuffed a new appeal by the IRA to reopen talks over a stalled peace initiative

The two governments said three

mortar attacks on Heathrow over a

five-day period, and threats that

forced the closure of Gatwick as

well, only underscored their deter-

mination to hold fast to the full

terms of the joint British-Irish dec-

laration promulgated in London in

The initiative, described late last

year as representing a "historic op-portunity" to end 25 years of sec-

tarian bloodshed in the province,

offers the IRA a seat at peace talks

only if it agrees beforehand to

the shells lobbed into Heathrow

Airport bad been intended to frighten and not kill, the IRA's clandestine Army Council, the group's ruling body, issued a long statement Sunday night, declaring

a willingness to be "flexible and

positive" toward finding a peaceful

settlement in Northern Ireland,

where the IRA is fighting to end

British authority over the province.

airport in the three separate attacks

None of the 12 shells that hit the

Amid growing speculation that

for Northern Ireland.

### WORLD BRIEFS

#### Kohl Still Sees 'Realistic Chances'

BONN (AP) - Chancellor Helmut Kohl said Monday that he still had a good chance of re-election in October despite his party's landslide loss

a good chance of re-election in Colober despite its party's fairbalde has in a state election in Lower Saxony on Sunday.

"My view has not changed," Mr. Kohl said. His Christian Democratled ruling coalition has "realistic chances" of defeating the opposition Social Democrats in the Oct. 16 federal vote, he said. Speaking to reporters, Mr. Kohl blamed the country's deep recession and bad luck for the defeat in the first of seven state elections this year.

But Radolf Scharping the Social Democrat standard-bearer, celebrate-

But Rudolf Scharping, the Social Democrat standard-bearer, celebrated his party's victory as a hoped-for harbinger that he and his party would end Mr. Kohl's 12 years in office in October. With joblessness at a postwar high of more than 4 million and growing by the day, polls put Mr. Scharping as much as 15 percentage points ahead of Mr. Kohl.

#### Toll Put at 13 in Bosporus Collision

ISTANBUL (Reuters) — The fiery collision between an oil tanker and a freighter in the Bosporus Strait killed at least 13 seamen and injured 28, Turkish television said Monday. Sixteen crew members were miss Emergency teams were still battling a fire on the Cypriot-registered Nassia, which was carrying a cargo of 98,500 metric tons of crude oil. On Monday, tugs hauled the stricken tanker away from the rocky Asian shore toward the open waters of the Black Sea to allow firefighting ships to attack the blaze from both sides. The state minister for maritime affairs, Ibrahim Tez, said pollution would be limited because most of the oil that spilled from three ruptured tanks had burned off in the water. The accident Sunday night at the Black Sea entrance to one of the world's busiest shipping lanes was the worst there since 1979, when an oil tanker exploded after a collision, killing 43 seamen. Officials said the 30-kilometer (19-mile) strait would remain closed to shipping until all hazards had been neutralized.

#### Slovaks Choose Ex-Foreign Minister

BRATISLAVA, Slovakia (Reuters) — Former Foreign Minister Jozef Moravcik was chosen by a coalition of five parties on Monday to replace Vladimir Meciar as prime minister, a presidential spokesman said.

President Michal Kovac has approved the nomination of Mr. Moravcik, who was Czechoslovakia's last foreign minister under the federal system, which spbt into independent Czech and Slovak states in January

Mr. Meciar, independent Slovakia's first prime minister, was ousted in a parliamentary vote of no-confidence on Friday after bickering with Mr.

Kovac and following a stream of dismissals and resignations by ministers and members of his own party.

#### North Korea Inspections Broken Off

VIENNA (AFP) - North Korea prevented a full inspection of its nuclear sites, as had been agreed with the United States, a source at the International Atomic Energy Agency headquarters said Monday. The source said that barring a "highly improbable" change of attitude by Pyongyang, the inspectors would leave North Korea on Tuesday for

Deijing on their way back to Vienna.

The inspections of seven suspect sites resumed March 3 after more than a year, following months of stalling by North Korea amid suspicions that it was trying to develop a nuclear bomb. Pyongyang finally agreed to let the agency inspectors in after talks with Washington ended in an accord.

#### Waldheim Rejects Findings of Report

inside the airport Sunday morning, VIENNA (Renters) - Kurt Waldheim, the former president of Austria, on Monday rejected allegations in a 1987 U.S. government report leaked over the weekend that linked him to Nazi World War II atrocities to the IRA later in the day forced the government to close Heathrow in the Balkans. He said the report's claims were not backed by the and nearby Gatwick Airport for more than two hours, delaying

"The document consists of exactly the same collection of allegations that in the meantime have been disproved by three historical commis-sions as distortions and falsifications," Mr. Waldheim said in a statement

to the APA news agency.

The 204-page U.S. Justice Department report said Mr. Waldheim served as an officer in German Army units stationed in the Balkans that committed atrocities during World War II. The report formed the basis for the U.S. decision to bar the former UN secretary-general from the United States because of his role as a Nazi lieutenant from 1942 to 1945.

### **EU Power-Sharing Problem** Seems to Be Insurmountable

BRUSSELS - The European Union, struggling to maintain its drive for greater world influence, will try Tuesday to resolve a dispute over the sharing of power when the bloc admits new

Britain and Spain have insisted that their existing powers to block EU decisions must not be diluted when new countries join the 12nation bloc, but others say the rules must be changed to reflect expanded membership.

Austria, Finland, Norway and Sweden are expected to join the European Union next year, and such East European countries as Poland and Hungary are waiting in the wings.

EU foreign ministers will try to find a compromise on the complex issue of voting rights at a meeting in Brussels, although there is little sign that they will be able to solve the problem.

#### TRAVEL UPDATE

#### 3d Airline Flies Madrid-Barcelona

MADRID (AP) — Competition on Spain's most-traveled air route heated up Monday as Spanair became the third airline to operate regular flights between Madrid and Barcelona, six weeks after Iberia's monopoly on the route ended.

Spanair plans to operate seven round-trip weekday flights with a basic fare of 20,000 pesetas (\$140) and a restricted discount fare of 17,200

pesetas (\$120).

On Jan. 31, Air Europa joined Iberia with nine round-trip weekday flights with a basic fare of 20,000 pesetas. Iberia responded by dropping its restricted discount fare to 17,900 while maintaining its basic fare of

International flights resumed Monday from Abadan in southwestern Iran, 13 years after the airport was nearly destroyed during the war with Iraq, Tehran radio reported.

In three months, the Kangaroo Cafe will open in Beijing, serving up the meat of Australia's most famous animal, Xinhua news agency reported. The joint venture between Sabina Pacific Ltd. of Australia and Beijing's New Century Co. will combine cooking methods from the two countries to prepare the kangaroo dishes.

Kyoto, Japan, celebrates its 1,200th anniversary this year with more than 1,200 concerts, exhibits, symposia and festivals. Highlights include a historical pageant on June 6.

The U.S. National Transportation Safety Board recommends that arrives replace the type of seat belies that proved difficult to open for survivors of a Jan. 7 commuter plane crash in Ohio. The board said tests survivors of a Jan. 8 commuter plane crash in Ohio. The board said tests survivors of a Jan. 8 commuter plane crash in Ohio. showed the belt buckles complied with federal requirements but did not

BANNED BUT BELLIGERENT — These followers of the late Rabbi Meir Kahane predicted Monday in the occupied West Bank that an underground struggle against Palestinians would continue despite the banning of extremist groups founded by the militant rabbi.

### U.S. Presses Both Sides on Mideast Talks

TUNIS - Dennis Ross, a senior U.S. coordinator of the Middle East peace talks, met Yasser Arafat on Monday to discuss resuming ne-

"We had some useful talks," Mr. Ross said after the three-bour meeting, which was held amid optimism voiced in Israel over an early resumption of negotiations. Mr. Ross said his talks with the PLO would continue.

Discussions were very useful and frank," said a PLO Executive Committee member, Yasser Abed

the occupied territories and the necessity of assuring the security needs for the Palestinian people in order to allow the political negotia-

tions to resume." In Jerusalem, Environment Min-ister Yossi Sarid said negotiations were about to resume. "I bope and believe according to all the signs that official negotiations will start at the weekend," he said.

Hours before the Ross-Arafat meeting, an Israeli delegation met Mr. Arafat in Tunis to give Israel's response to PLO security demands following the Feb. 25 massacre of

Since 1928 we've served Winston Churchill,

Alexander of Yugoslavia, Marlene Dietrich and many others.

As of March 15th,it will be your turn.

As of March 18th, the Prince de Gulles is back to its original splendar.

During I months of renovation, each area of this luxurious hotel built in 1028, has been entirely restored by experts. We will continue to provide the best service and comfort for our guests, whilst maintaining the specific charm of the 30's.

For additional information and for reservations, call 33-1 47 23 55 11.

Palestinians by a Jewish settler in to Washington to complete their Hebron, PLO sources said. The PLO's stand is that it will

resume talks once the United States and Russia, co-sponsors of the Middle East peace process, guarantee implementation of a United Nations Security Council resoluthe safety of the Palestinians in the occupied territories.

PLO and Israel to send negotiators events."

self-rule accord. U.S. officials said Mr. Ross was

to return to Washington for meetings on Tuesday and Wednesday with Prime Minister Yitzhak Rabin of Israel.

exploded, leading some to believe they had been rigged not to go off. Those who want peace have to reply to the joint British-Irish ini-tractive. It stopped short of rejecting the plan. Instead, the IRA demand-

#### Washington on Monday night, The IRA statement, which made tion calling for measures to ensure said, "I believe we will put the no mention of the mortar attacks, peace negotiations back on track. was the organization's first official

#### White Extremist Says Homeland Seizure Was Betrayed

Terre'Blanche Predicts War

Compiled by Our Staff From Dispatches VENTERSDORP, South Africa - The neo-Nazi leader Eugene Terre'Blanche predicted Monday

that war, chaos and revolution would engulf South Africa in the run-up to all-race elections. "I think the war will intensify,"

Mr. Terre'Blanche said. "We are heading for chaos and not an election," he said, adding, We are heading for a revolution, not peace and prosperity."
Mr. Terre Blanche is leader of

the Afrikaner Resistance Movement, known as the AWB, its initials in Afrikaans. Armed members of the movement flooded into the capital of the black homeland of Bophuthats-wana last week in a failed bid to

prop up the administration of Presdent Lucas Mangope. Three men from the group were shot to death by homeland police after white separatists had driven through the twin towns of Mmabatho and Mafikeng sbooting

blacks at random. Mr. Terre'Blanche, speaking in his bometown in the western Transvaal, said he had been betrayed by the Bophuthatswana defense force and his former ally General Constand Viljoen.

"They went against their own kaner People's Front after the word." Mr. Terre Blanche said. homeland debacle. The People's "The AWB leadership believed Front includes Mr. Terre Blanche's they were betrayed."

He said the homeland operation nizations. casualties than homeland residents said.

Mr. Terre'Blanche said his

Mr. Mangope's former defense Front, a splinter group of the Peo-minister, Rowan Cronje, said over ple's Front, handed in its list of the weekend that the Bopbuthats- candidates.

General Viljoen, saying Saturhanging over the poll.
day that he wanted no more to do

Mr. de Klerk said, however, that

declaration, and the government
must be prepared to offer further Movement, resigned from the Afri- elections.

line on the IRA, some opposition political leaders urged Mr. Major movement and other far-right orga-

About 40 people are believed to Mr. Terre Blanche said. "They are have been killed in the week of trying to steal our sovereignty. I am protests against Mr. Mangope, the leader of the resistance. My among them passers-by. looters, people will stay independent and demonstrators and the men from sovereign. After April 27 we will the Afrikaner Resistance Move- use any means and ways to stay

The country's first all-race votmovement had had pacts with Mr. ing is set for April 26 to 28.

Mangope — who was overthrown

The final deadline for submisby Pretoria over the weekend — sion of parties' lists of candidates and with the leader of the Ciskei, for the election was midnight Fri-Brigadier Oupa Gqozo, to lend mil-itary assistance. day. Shortly before the cut-off time, General Viljoen's Freedom

wana government had not invited Meanwhile, President Frederik the resistance movement, but Mr. W. de Klerk said Monday that the Terre'Blanche said Mr. Mangope KwaZulu black homeland, which had personally asked for interven- will not participate in the election next month, was a "dark cloud"

to consider taking up the IRA's latest offer.

John Hume, the leader of Northhad been a victory because the "General Viljoen has betrayed us ern Ireland Social Democratic La-movement had suffered far fewer in many ways," Mr. Terre Blanche bor Party, the moderate group that speaks on behalf of the majority of the province's mostly Catholic nationalist community, said be believed the IRA was sending a clear message, because it did not intend to detonate any of the bombs it lobbed into Heathrow, from hid-

> "It was their intention to demonstrate to the British government what they are capable of," Mr. Hume said, "so that if there is a total cessation of violence they are not hacking or standing down from a position of weakness, but from a position of strength."

> den positions outside the airport's

Kevin McNamara, a spokesman on Northern Ireland for the British Labor Party, also urged the govern-ment to be flexible in dealing with the IRA.

He said that the IRA's reply was "clearly not a total rejection of the (Reuters, AFP) will help them accept its terms."

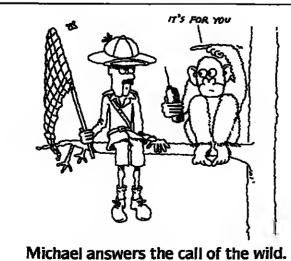
with the Afrikaner Resistance he was upbeat about free and fair elarification to Sinn Fein if that

With MCI CALL USA and MCI WORLD REACH services. reaching around the world has never been easier.



When dialing outside of Carru dial D2 hist. "When dialing outside of Lima. The access number is 190." Limited availability. "Collect calls to U.S. only. In some countries, public phones may require deposit of rom or phone card for that least Marriage from public telephones may be limited Rare depends on call origin in Mexico "Service available on a limited basis in dastern Cermany or Mill International Inc. 1995
MCI its logo and all other MCI products and services mentioned herein, are proprietary marks of MCI Communications.

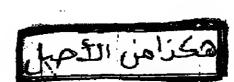
MCI



To reach around the world, use your MCI Card or call collect "Just select the number next to the country you're calling from An English-speaking operator will put your call through to anywhere in the 50 States as well as a growing list of participating World Reach Countries"

00-42-000112 800 MCI (800 624) 900-99-00 020 795 922 155-0222 95 800 674 7000 Turkey UAE 99-8001-1177 001 190 0\*01-04-800-222 United Kingdom 0800-89-0222 000-417 800-184-0 "Country to country calling may not be available to & from all MO CALL USA for allions. Certain restrictions apply. "Was for second dial tone. ""Available from most major cores

Imprime par Offprint, 73 rue de l'Evangile, 75018 Paris



a security be interested the interested to the i d tanks bad - track to help the Black See street to be the the worst there are a said uling 47 searce tement closed to their sear x-Foreign Minister ars) — Former Page Vinde ( r, a presidential of thomas and prevent the north state of Mr. Mr.

st foregr min to the land ms Carech and South Holding ua's fusi once -- Parage not on Friday a terrolegy ismissais and "- production of the

ections Broken () new Enementer T. 17 Peterson

with the Latert Care, a steel ing penalar process of the control o sales resulted March Laterage the point of the real relationships the party of the real relationships the real relationsh

Findings of Repu distant the form to inet's election acre out research ಬೆಳಿಯಿಂದಿದ್ದರು ಕರ್ಮಿಸಿದ್ದ Market - Comments

War it Transaction ermer UN de standarden to la Nazi incoment our dis-

uring Problez isurmountal

The transfer of the second والمنافق والمنافق والمنافق والمنافق fater training rules ervi - Las di Sealth on their 19 not li क्षा क्षेत्र भगा । विद्यु के विश्वास स्थाप के त्राह्म a the training

UPDATE

drid-Barcelons स्य दिल्ला इ.स.च्या

IL LE WITH CO. कर्ष समझ भाग भाग है जुला है। संस्कृत मंदिर स 477.4 % Mar Print A Texture Control of the C

e will open a facility of the THE PARTY OF THE P 

a Salety Barry Transmitted A State of the Sta

mass of the second

Open Season on Clinton's Veracity: What the Whitewater Fuss Is About "There are a lot of things about this country that we could be discussing. I realize that's not possible now. I realize that's not possible now. I least have to pay back taxes related to a real estate venture before it collapsed in 1989? Did Madison funds, for example, wind up in the Clinton campaign treasury?

There are a lot of things about this country that we country that we days, credible reports suggest that the Clintons may at any improper funancial benefit from Madison Guaranty before it collapsed in 1989? Did Madison funds, for example, wind up in the Clinton campaign treasury?

There are a lot of things about this country that we loss that we to pay back taxes related to a real estate venture before it collapsed in 1989? Did Madison funds, for example, wind up in the Clinton campaign treasury?

A what is the role of Mrs. Clinton in all of this? should be discussing. I realize that's not possible now. As all of you know, my former chief of staff has implicated me in a scandal involving the First Liberty Savings & Loan. Once people start talking about a scandal, it's hard to talk about anything else. So fine,

let's talk about it." -President Bill Mitchell opening a somber speech to Congress io the 1993 movie "Dave." By Paul F. Horvitz

International Herald Tribune Life, it seems, is imitating art. The president is Bill Clinton, not the fictitious Bill Mitchell. The savings and loan is Madisoo Guaranty, not Liberty Savings. And it's hard for some Americans to talk about anything else, even

though few of them know what the seeming scandal is

really about, So fine, let's talk about it.

Q. Is President Bill Clinton in trouble? A. Politically, he is in big trouble. A growing number of Americans think he did something wrong or illegal in the so-called. Whitewater affair, but they're not sure what Republicans are maintaining a drumbeat of criticism and demanding hearings in Congress. Journalists are scratching for every shred of new material.

In short, it is open season oo Bill Clintoo's veracity. even though critics can only speculate on what he might have done. If the storm does not ahate, Democrats may be hurt in the November congressional elections.

Q. But did the president do anything wrong? A. No evidence has yet emerged of unlawful acts by the

president or his wife, Hillary.
However, federal banking regulators looking into the collapse of Madisoo Guaranty Savings & Loan in Arkansas have named the Clintons as possible beneficiaries of questionable Madison transactions during the 1980s. A former business partner of the Clintons' ran the bank. While the regulators did not imply wrongdoing by the Clintons, their conclusion does raise questions. Io recent

THE AMERICAS / LET'S TALK ABOUT IT

eral officials overseeing banking regulation held private discussions with aides to Mr. and Mrs. Clinton to alert the White House to investigators' was a first the whole of the contribution of the contribut White House to investigators' procedures.

O. Why is all of this called Whitewater?

A. Whitewater refers to Whitewater Development Corp., a small company created to develop river-front land on the White River in Northern Arkansas. The company was a flop and the Cliotons, who put money into

Whitewater, say they lost oearly \$69,000.
Three facts are fundamental: In 1978, Bill and Hillary Rodham Clinton joined James and Susan McDougal as investors in Whitewater, which was created by Mr. McDougal in 1982, Mr. McDougal bought Madison Guaranty, a small savings and loan, and Whitewater Development kept an account at Madison. In 1993, Vincent W. Foster Jr., a close Clinton friend who held a top White House job and who had worked on Whitewater's back taxes, killed himself.

Whitewater might better be called the Madison-Whitewater-Foster affair.

Q. Why is there such an uproar?

A. Ever since Watergate, the scandal that brought down President Richard Nixoo two decades ago, any U.S. president's effort to contain a policical crisis by withholding documents or skirting questions has guaranteed an uproar Congress and the press.

The Clintoo White House did try to soft-pedal Whitewater questions and initially tried to keep personal documents sequestered on the theory that Whitewater had nothing to do with the president's governmental duties. This alone was viewed by some commentators as scandalous, and Republicans are demanding to know what the White House is hiding.

Q. What are the crucial issues in Whitewater? A. The core questions seem to be these:

• Did the president, while governor of Arkansas, gain

· Has the Clinton White House tried to influence the course of an ongoing federal investigation of the Madison

Republicans are maintaining a drumbeat of criticism and demanding hearings in Congress.

 Did Vincent Foster learn anything explosive about Madison or Whitewater before he killed himself last July? The questions raised publicly are so far speculative. But special independent investigator, requested by Mr. Clinton, is looking into all of this.

The investigator, Robert B. Fiske Jr., has already sub-poenaed White House documents and called Clinton aides to testify before an investigative grand jury. He says the White House is cooperating. The grand jury will decide if there are grounds for criminal charges.

O. What surfaced that raised all the questions? A. In the mid-1980s, federal banking regulators found Madison Guaranty's finances shaky and its management

In 1986, they forced Mr. McDougal out as Madisoo president. Three years later they declared Madison insolvent and took it over, charging Mr. McDougal with bank fraud. He was found out guilty. The U.S. Treasury oow must pay around \$50 million to satisfy the claims of insured Madisoo depositors who lost money when the bank collapsed.

The independent U.S. agency overseeing nationwide

ered from people who contributed to the bank's demise or who benefitted from its questionable dealings.

It turns out that agency investigators found enough to warrant turning over their Madison inquiry to federal prosecutors for a criminal inquiry. They privately asked the Justice Department to investigate in late 1992 and again last June.

When news of the request emerged last October, critics and journalists went into high gear. A Justice Department team was dispatched to Arkansas in November.

Q. Was there any White House cover-up? A. Talk of a cover-up exploded last month when it was learned that over the past five months Treasury Department officials temporarily running the Resolution Trust Corp. held three separate meetings with Clinton aides. Many in Congress view these meetings as an improper contact between an investigating agency and a potential target of an investigation. The White House counsel, Bernard W. Nussbaum, was forced to resign when it was learned that he attended the meetings.

Various reports of document shredding in Arkansas have emerged, but come have been conclusive on whether the documents had anything to do with Whitewater or

Q. What does the president say in his defense? A. Mr. Clinton says be has done nothing wrong and will be completely vindicated. He says Republicans are whipping up "hysteria" to try to destroy him politically. His Whitewater investment was a had decision made 16 years ago, he says, and be lost money. He says he had oothing whatever to do with Madison Guaranty.

The White House says the Clintons took oo actioo to influence the federal investigation of Madison Guaranty, Mr. McDougal denies that any Madison money was funneled into the Clintoo campaign and says the president has committed no crime.

In 1992, the Clintons paid a small sum in back taxes on Whitewater-related deductions, and the Clintons' person-

O. What is the role of Mrs. Clinton in all of this? A. She is feeling heat from Republicans and the press

because she apparently handled the family's Whitewater investment and for a short time provided legal counsel to Madison Guaranty, Madison used the Rose Law Firm in Little Rock, where Mrs. Clinton worked, for some of its legal work. In 1985, Mrs. Clinton, representing Madison, asked a state regulator appointed by her husband to approve a novel stock sale to bring fresh cash to Madison. The sale was approved but never took place.
In 1989, federal regulators wanted to sue the accounting

firm used by Madison. Vincent Foster, also of Rose. solicited and won the contract for this legal work, but it is not clear whether he informed the government, as he should have, that Rose lawyers had previously represented Madison. The suit was handled by another Rose attorney, Webster Hubbell. Questions have been raised about whether Mr. Hubbell overhilled the government or other Rose clients. He resigned on Monday as associate attorney

Q. What happened to the Justice Department investigation of Madison?

A. Under pressure from Republicans, Mr. Clinton asked that the investigation be turned over to an independent prosecutor. Attorney General Janet Reno named Mr.

Mr. Fiske, 63, is a New York Republican and former federal prosecutor with an unstained reputation. It is possible that he will eventually ask to interview the president and Mrs. Clinton.

Q. When will the Whitewater investigation be complet-

A. Mr. Fiske has not said, but he is moving quickly. It would seem unlikely that a final report would be issued before end of the year. Meanwhile, Republicans continue to press for hearings over the objections of Mr. Fiske and Democratic leaders.

scheduling interviews with every

intelligence and drug enforcement

officer he ever met and reviewing

the dozens of trips he took abroad since his first overseas posting in

"You have to reconstruct Ames"

career," said David Holliday, a se-nior staff member of the Senate

Select Committee on Intelligence

from 1985 to 1991. "You have to

look at jobs he held, everybody he

talked to, everybody he had deal-

ings with. What information did he

have access to? What could he have

gotten that he didn't have access

"The problem is that every-

body's covering their hindquarters,

and trying to do a true damage

### \* POLITICAL NOTES\*

#### Packwood Gives Up Battle Over Diaries .WASHINGTON - Senator Bob Packwood has ended his legal

challenge to the subpoens of his personal diaries by the Senate Select Committee on Ethics. The panel is investigating alleged sexual and official misconduct by the Oregoo Republican. A federal court ordered Mr. Packwood to provide the panel with

the diaries, tapes and transcripts it subpoenaed last year. The senator's attempts to overturn the order failed. The U.S. chief justice, William H. Rehnquist, earlier this month

rejected the senator's request to postpone the transfer of the diaries to the committee pending a hearing on the merits of his appeal before the U.S. Circuit Court of Appeals. Regardless of Mr. Packwood's decision to end the appeal, the

Supreme Court's refusal to grant a stay meant that the diaries were beading to the committee even if the constitutional appeal remained alive. Currently, a court-appointed independent arbiter is reviewing the diaries to delete personal material before the entries are given to Mr. Packwood had claimed the subpoena for the diaries violated

his Fourth Amendment right to privacy and his Fifth Amendment right against self-incrimination.

But he said in a statement Monday: "Fortunately, in this country we solve our disputes in court, rather than through armed revolution. While I am disappointed in, and disagree with the court's decision, I will conetheless abide by it.

"However, it frightens me to think that the private thoughts, hopes, dreams and despairs of all our citizens can now be seized by the government.

The extrict commutee is investigating allegations that Mr. Pack-wood made unwanted sexual advances or engaged in other sexual misconduct with former female employees and associates. (AP) 4

#### 'Prairie Populist' May Lead Democrats

WASHINGTON —Senator Thomas A. Daschle, a "prairie populist" who chugs around in a 1971 Pontiac when he goes bome to South Dakota, is the early favorite to win election as Senate Democratic leader when Senator George J. Mitchell of Maine leaves at the

end of the year, analysts say.

An energetic inside player and Mitchell protege, the 46-year-old Senator Daschle is firmly in the Democratic mainstream and is popular with colleagues. He also benefits from the "small-state theory" of Senate leadership — that senators prefer leaders from states with little economic diversity, so they can be free to work on

Senators John B. Breaux of Louisiana and Harry M. Reid of Nevada also are contenders, but suffer from anti-abortion stances and more conservative philosophies.

A dark horse to watch: Senator Jim Sasser of Tennessee, the chairman of the Senate Budget Committee, a savvy, genial sort with a sharp political edge. Democrats will choose their new leader after the November congressional elections.

#### Perot Asks Doctors to Fund a Health Plan ATLANTA - Ross Perot bas denounced President Bill Clinton's

health plan and urged the nation's doctors to mail him \$1,000 each to help draw up a better one. Mr. Perot promised to chip in \$1 million himself and said he

would make health care his major concern. He said his new campaign, which he calls Put Patients First, would rely on doctors to shape a new plan and sell it to the public.

"You will have to be the Minutemen of health care," he told

doctors at a convention of the American College of Cardiology.

Mr. Perot, who described his presentation Monday as his first major speech oo bealth care, dismissed the administration plan, which is intended to hold down costs while providing medical insurance for everyone. He said it was too complicated and expen-

He held up a complicated organizational chart of the proposed Cliaton program and said. "It is designed to fail." Mr. Perot said the doctors' \$1,000 cootributions would be spent

largely on television time to promote the new plan. He was applauded warmly by several hundred heart specialists. At one point, he asked how many supported the administration proposal, and only a few hands went up.

#### Quote/Unquote

Senator John S. McCain 3d, Republican of Arizona, acknowledging in a CNN interview that there was a partisan edge to his party's attacks ou President Bill Clinton over the Whitewater affair. The fact is that there is some partisanship here, and there is some payback for what was done to us for 12 years. Bot also the fact is that there is an obligation of the opposition to bring forward evidence and question the ruling party. The Republican Party is playing its proper, tradicional role of oppositioo."



Mr. Clinton showing off a timely gift Monday in Detroit, where he was opening a G-7 conference.

### INOURY: First Lady Feels the Heat of the Spotlight

Continued from Page 1 tives are often open to question."
During President Bill Clintoo's first year in office, his wife seemed

to manage simultaneously to fill the traditional role of first lady and to expand that position far beyond the reach of almost any predecessor. Her public persona showed her blending both roles, fussing over White House menus even as she presided over plans to restructure the nation's health care system.

The recent sharp focus by the press in some ways reflects her increasing role as a public figure.
"If anything, it is nonsexist in that the focus is not because she is a spouse but because she is such an important individual figure," said

Senator Bob Graham, a Democrat of Florida, who urged the White House to have Mrs. Clinton answer questions about her role in Whitewater and other matters.

Close friends and associates said the scrutiny has created a difficult and painful period for the first lady, whom they describe as alter-nately angry and bewildered.

James Carville, a political advis-er, said: "She feels like she and the president have worked hard, that they've hasically never been about making money, that they got into a thing that didn't go very well and all of a sudden people are trying to blow this thing up to compare it to Watergate or something."

One associate described her as being "a very vulnerable woman" right now.

Questions about Whitewater, in which the Clintons claim to have lost \$69,000 - a figure that even the White House now says may be too high - multiplied in part because of Mrs. Clinton's role as a lawyer for Madison Guaranty. Mr. McDougal has said he put the Rose By Lawrence K. Altman of the resulting faulty data for two upon therapy, is as effective in pre-New York Times Service subject publicly.

WASHINGTON - A federal investigation has found that a Canadian researcher falsified data in a Food and Drug Administration study that helped change the way disclosed that in May 1991 the Castudy that helped change the way breast cancer is treated. The study concluded that full mastectomies soo of St. Luc's Hospital in Monwere not always occessary to prefalsified results of other studies. vent the spread of early forms of

The implications of the investigative finding for the treatment of breast cancer are oot immediately clear. Cancer experts, moving to reassure women, said there were other studies that supported the original research.

The University of Fittsburgh, which was the organizing center of the federally financed study, issued a statement Sunday saying that the conclusions of the studies remained the same when the Canadian data were excluded. Womeo treated "as a result of this research can be assured of the appropriateness of their therapy," Pittsburgh officials

In the federal investigation, first reported Sunday in The Chicago Tribune, officials found that the Canadian researcher had enrolled some women in at least one part of the study who did not lit the criteria for inclusion. It said about 16 percent of the patients in the study came from the Montreal researcher. The investigation found that organizers of the study have known

short of money. fight As the Whitewater story began for a new financing plan, and Mrs. to reappear in the press last fall, she Clinton represented the thrift in firmly believed that oeither she nor

profits from state business and almost never did work before state officials appointed by her husband.

lead law firm.

ber husband had done anything wrong, that they had already pro-In an interview last year, Mrs. wrong, that they had already pro-Clinton described her legal work vided more financial information for Madison as "minimal." She during the campaign than previous said she did not share in Rose firm presidential candidates, and that was disclosure enough.

### CIA Is 'Walking the Cat Back'

By Tim Weiner

WASHINGTON - The Central

chief, has forced the agency to reopen its files ou hundreds of cases covering drug operations, a duplicitous defector and even the death of one of its own officers, they said. in its own considers, the CIA is for the difficult business of understanding a disaster and dealing with its aftermath. Officials said

Soviet counterintelligence branch

the agency must take numerous steps, with these among them:

Renewing an inquiry into the killing of one of its officers. · Contemplating the possibility that Mr. Ames sold information on drug operations from his most recent posting, at the agency's Coun-

ternarcotics Center.

Revisiting the mysterious defection and return of Vitali Yurdebriefed by Mr. Ames in 1985. Though "a thorough damage as-

which is said to have paid Mr.

Feh. 20, is accused of working for Moscow since at least 1985 and of betraying at least 10 foreign agents working for the United States, offi-cials said.

examination of the killing last Au-

venting recurrences and in survival as the more distiguring procedure

of a full mastectomy.

The inquiry by federal agencies

followed an internal review by Dr.

Bernard Fisher, the University of

Pittsburgh scientist who headed a

115 falsifications, and those false-

hoods have been known to the or-

#### That's Spy Talk for Cleaning Up After the Ames Affair gust of Fred Woodruff, a CIA offi- Ames learned and could have sold

His most recent duties at the

gia, Turkey, Bulgaria and Roma-

nia. He also traveled regularly to

Reviewing his counternarcotics

Inside the CIA, they said, hun-

activities, officials said, accounted

for only a small fraction of the

internal investigations.

Colombia.

cer shot to death in the former to Moscow over the last decade, New York Times Service Soviet republic of Georgia in what

Georgian officials have said was a Intelligence Agency has suspended robbery attempt. Mr. Ames, government officials said, traveled to some operations abroad, told many clandestine operatives to lie low Georgia on assignment in July. and begun a microscopic review of some of the most difficult intelligence cases of the last decade as a Counternarcotics Center were occonsequence of the case against Alcasionally conducted in liaisoo with Russian intelligence officers drich Hazen Ames, the CIA officer accused of spying for Moscow, govand involved tracking the flow of ernment officials said. heroin and cocaine through Geor-The arrest of Mr. Ames, a former

In scores of overseas stations and "walking the cat back," spy argot weighing the importance of every cult," Mr. Holliday said. "There shred of information that Mr. are careers at stake."

Reviewing the loyalties of scores of paid agents recruited from Russia and Eastern Europe.

chenko, a Soviet intelligence officer

sessment" promised by the agen-cy's director, R. James Woolsey Jr., has barely begun, it is already clear that the damage is extensive. As-sessing its depth may take years. The Russian intelligence service,

Ames hundreds of thousands of dollars a year for his information, is unlikely to be much help.

Mr. Ames, who was arrested

The detective work includes a re-

### **INSEAD**

### Advanced Management **Programme**

July 3-29, October 2-28, 1994

Today's componies are becoming leaner and flatter, and successful general managers like you must not only be survivors, but also be enpable of undertaking broader missions which are increasingly global and complex. Are you ready for the challenges ahead?

dreds of analysis and officers were assessment ends up being diffi-

Our four-week Advanced Management Programme offers insight into the core business disciplines as well as topics of current interest such as strategic partnerships, opportunities in the former eastern bloc, post-merger integrations, strategic cost management, and more. While the course is intensive, the occasion will provide you with a rare opportunity for reflection and risk-free experimentation.

Programme participants come from rising management talent of international enterprise across the world. As an INSEAD alumnus you will come away from our programme with a new and lasting network of global

To find out more about this or any other INSEAD executive programme, please return the coupon below by mail or fox with your business card, or contact Chantal Pages at INSEAD, (AMP 94 IHT 1) Boulerard de Constance. 77305 Fontainebleau Cedex, France Tel 33 (1) 60 72 42 90, Fax 33 (1) 60 72 42 42

In receive detailed information and your copy of our brochure(s), return this coupon to Chantal Poget at INSEAD, Boulevard de Constance, 77305 Fontainebleau Cedex, France Telephone 33 (1) 60 72 42 90, Fax 33 (1) 60 72 42 42

Advanced Management Programme Brochure Executive Education General Brochure Name \_\_\_\_\_\_ Mr/Ms/Dr./Other \_\_\_\_\_

Company Address \_\_\_\_\_ Postcode/Zipcude \_\_\_\_\_ Country \_\_\_ Telephone \_\_\_\_\_\_Fax/Telex \_\_\_ AMP 94 IHT I

### **Away From Politics**

Astronauts tested a new magnetic attachment for the space shuttle Columbia's robot arm that the National Aeronautics and Space Administration hopes will allow for more deft bandling of satellites and other space cargo. Marsha Ivins swung the 50foot (15-meter) arm over the open payload bay and latched onto the device, which features two elec-

tromagnets and a sensor to gauge how much force is being applied. The Defense Department launched a new era in portable and low-cost rocketry with the successful launching of a Taurus rocket carrying two satellites. The rocket soared aloft from Vandenberg Air Force Base, California, and mioutes later deployed two advanced-technology satellites into polar circular orbits. The Tauris represents a new generation of rocket that can be launched with a small ground crew and portable equipment from remote sites, eliminating the need for a fixed hase and launch pad, officials said.

 Much of the Midwest should be spared a repeat of last year's devastating floods, but heavy winter snow has increased spring flooding risks for the eastern parts of the Dakotas and western Minneso-12, as well as for Pennsylvania, New York, western New Jersey and western New England, the National Weather Service said.

• Education Secretary Richard W. Riley has ancounced a program of voluntary national standards for arts education intended to reverse a steady decline in the teaching of the arts. Voluntary standards for math teachers were established by the National Council of Teachers of Mathematics in 1989 and are being used in 40 percent of the nation's schools, Mr. Riley said.

AP, Reuters, NYT, WP

Law Firm oo a \$2,000-a-month re- bers say Mrs. Clinton dislikes and tainer after Mr. Clinton stopped by distrusts the press more than her Madison's offices during a jog and husband does and that, when concomplained that the family was troversy crupts, her instinct is to

Madisoo was seeking approval that effort.

She similarly opposed the appointment of a special counsel. On Sunday, Mr. McDongal said Even as the White House was acsenior official said. Eventually,

the Rose firm had been hired pri- ceding to demands for an outside marily to do "the minutiae" of land investigator. Mrs. Clinton "was business and was not the thrift's more reluctant than the others," a In the White House, staff mem- she had to relent."

**Cancer Study Used False Data** But Findings on Mastectomies Still Valid, Experts Assert

> in addition to the finding of falsification in part of the study, the nadian researcher, Dr. Roger Poistreal, acknowledged that he had

Those studies involved the drug tamoxifen, which is used as a supplement in treating breast cancer, the document said. In a disciplinary agreement, the FDA indefinitely prohibited Dr. Poisson from takiog part in studies iovolviog

experimental drugs. The study on breast surgery began more than a decade ago and its findings were made public in 1989 in the New England Journal of Medicine. It found that in many women with early breast cancer a partial mastectomy, which is also "to restore public confidence called a lumpectomy, plus radia-conclusions of the studies."

#### PUENTE ROMANO HOTEL **MARBELLA**

All the amenities of an exclusive beachfront resort hotel.

The Jeading Hotels of the World

federally financed group that organized the study, involving more than 5,000 doctors and 484 medical centers. Dr. Poisson was one of those participating. The investigation found at least

ganizers of the study for two years. In February 1993, Dr. Lyle W Bivens, the acting chief of the Office of Research Integrity, wrote to Dr. Samuel Broder, the head of the National Cancer Institute, and recommended that Dr. Fisher publish a re-analysis of the data, excluding the falsified Canadian information. "to restore public confidence in the

Ask for our special program "Escapadas a Marbella." Tel, 34-5-2770100. Fax 34-5-2775766

By David E. Sanger New York Times Service

OSAKA, Japan - The word rippled through this giant industrial city on Friday night, first through the back streets around the sprawling railroad station, then into the well-heeled suburbs. Be at Hankyu department store, everyone said, at 10 A.M. There will be a shipment of pure Japanese rice, only 2,000 kilograms but the real thing - no hlending of grains from Thailand or California.

So, with the press declaring n national emergency at hand — the first serious rice shortage since he bleak days of the late 1940s - the line started forming at 6 in the morning in this city about 400 kilometers (250 miles) southwest of Tokyo. Twenty-three minutes after the doors opened, the entire shipment was gone, rationed out in 5-kilogram

bags (about 11 pounds) to the first 400 customers.

"During the war it was like this," said Masako
Aoki, a sprightly woman clutching the bag of rice
she had just bought. For many, it recalled the days
exactly 49 years ago last week when American B 29s were leveling Japan's biggest cities and inhabit-ants picked through the devastation for food. "It is outrageous," Mrs. Aoki said. "It is the government's fault."

This week, many in Japan forgot about trade negotiators telling President Bill Clinton where to put his numerical targets for imported car parts, or the threat of American sanctions, or the former construction minister who was led off to jail the other night on corruption charges. In this land of dizzying consumer plenty, the lines for rice in every major city have wound along the sidewalks and

down into the subways.

Things have gotten so bad that the Imperial Palace announced the other day that starting this week, "with the consent of their majesties, the emperor and empress," royal meals will be served with rice grown in the United States, Thailand, and China. The symbolism resonated through the country. After all, the emperor ritually sows rice in his own paddy on the palace grounds each year. one of the most solemn religious ceremonies he performs as the country's chief Shinto priest.

Nn doubt the royal family is tuning in to the morning shows that explain how to cook foreign rice so it tastes home-grown. (Start off by soaking it longer.) For those still in deep distress, there is the rice bot line, run by the Tokyo metropolitan government, which offers a mix of recipes and

New York Times Service

94, a British biologist who did pio-

neering studies of the physiology of insects, died Feb. 12 in Cambridge,

England. He lived in Camhridge

and in Lavenham in Suffolk Coun-

Sir Vincent, who was knighted in

1964, was reader in entomology at

Cambridge University from 1945

to 1952; Quick professor of biology

there from 1952 to 1966, when he

retired from that chair; and a long-

time fellow of Cambridge's Gon-

AUSTRIA: 0660 8155 BELGIUM: 0800 1 7538 FRANCE: 05 437 437 GERMANY: 0130 848585

Belgum

Finland

France

Great Britain

Rest of Europe ex CE

CEI, N. Almoa, former French Almoan, Middle East

ville and Caius College.

ty in southeastern England.

Sir Vincent Brian Wigglesworth,

V.B. Wigglesworth, Biologist, Dies

He was particularly noted for his

research, beginning years before World War II, into insect hor-

mones and the role they play in reproduction, growth and physical

transformations, such as from the

larval stage to the pupal stage.
The Times of London recently

called him "the acknowledged

world authority" on insect hor-

In addition, as another British

newspaper, The Daily Telegraph.

put it, his findings concerning in-sect hormones "pointed the way toward similar phenomena in other

NEWS EVENTS WHICH COULD AFFECT

YOUR LIFE:

The Middle East peace process

Angenda in Security in the second sec

FOLLOW THE WORLD EVERY DAY IN THE IHT

Or send in the coupon below.

A Sch 5,000 27 1 3,300 BF: 14,000 38 7,700 DK: 3,400 38 7 1,900

210 22

Line 500,000 ... 47 2 275,000

3,100 386 / 1,700 3,500 38 1,900 610 34 / 385

47,000 38 48,000 ... 34...

630

Yes, I want to start receiving the IHT. This is the subscription term I prefer (check appropriate baxes):

□ 3 morths (91 issues in all with 13 banus issues).
□ My check is enclosed [payable to the International Herald Tribune].
□ Please charge my: □ American Express □ Diners Club □ VISA
□ MasterCard □ Eurocard □ Access

Credit cord charges will be made in French Francs at current exchange rates.

Return your completed coupon to: Subscription Manager, IHT, 181 Avenue Charles-de-Goulle, 92521 Neurity Cader, France. Fan: 33.1.46.37.93.61

Herald Eribune

This offer expires March 31, 1994, and is available to new subscribers only.

12 months (364 issues in all with 52 bonus issues).

EXP. DATE \_\_\_\_\_SKINATURE FOR BUSINESS ORDERS, PLEASE INDICATE YOUR VAI NUMBER:

(HT VAT number: FR74732021 (261)

PERMANENT ADDRESS: 2 HOME ... BUSINESS\_\_

6 months (182 issues in all with 26 bonus issues).

2,400 - 302 / 1,300

LIXEMBOURG: 0800 2703 SWITZERLAND: 155 57 57 THE NETHERLANDS: 06 0722 5158 UNITED KINGDOM: 0800 89 5965

12 months | 156 | 6 months | 3 months | 12 months | 12 month | 13 months | 13

520

22,000

1,050

14,500

345

Subscribe now 4.7% off the and save up to cover by

counseling for those deprived of Japonicus, the species of sticky, short-grain rice that consumers have been told is inseparable from the national

Newspapers are filled with Indian- and Thaistyle recipes, hoping they will appeal to younger readers who have traveled abroad. More likely, though, younger Japanese will try another tack, eating something else. It is no accident that Osaka's rice lines are filled with older Japanese, and its McDonald's and American-style diners with youn-ger. The reality is in the numbers. In 1962, the salad days of rice, per capita consumption was about 120 kilograms a year, in 1992, the last year for which figures are available, the figure was 65

With the market shrinking, the government has for years mounted a campaign against foreign rice, intended to justify its decades-long total ban on rice imports. The breach finally came in December, when the government was forced to agree to limited imports under a global trade agreement.

But by that time, Japan's ports were filling up with emergency shipments of rice from Thailand, brought in to ease the shortage that followed last year's disastrous harvest. Since then, television news programs have shown almost nightly seg-ments detailing how mold or dead mice were found in some bales. Such images have fueled the national belief that the only safe rice is Japanese rice. In recent polls, about half of Japanese consumers say they will not buy foreign rice of any kind.

This week, they will have no choice. To conserve the nation's dwindling supplies, the Japanese cabi-net has ordered that distributors mix domestic rice with at least 20 percent foreign rice, so consumers will not be able to pick and choose.

That decision has only worsened the public outrage. Now, in one of the great political role reversals of recent times, Eijiro Hata, the minister of agriculture, forestry, and fisheries, has stopped denouncing the dangers of foreign rice and begun taking the news media to supermarkets where they watch him eat it.

"This does not taste familiar, but I don't feel any resistance to it," he said last week, in something less than a ringing endorsement.

Moreover, high prices are a problem. The hlack market has expanded, with 10 kilograms selling for

bridge and went on to become a

lecturer in medical entomology at

the London School of Hygiene and

Tropical Medicine from 1926 to 1945. In 1926, he began studying the main physiological systems of insects considered significant to the

His first book, "Insect Physiolo-

" (1934) has been called a classic.

His next work, "The Principles of

Insect Physiology," came out in 1939 and has also been highly

Ganri Yamashita, 73, a former

Japanese minister for defense and a

protege of the late Prime Minister

Kakuei Tanaka, died of heart fail-

Damy Barker, 85, a champion of

the banjo and a virtuoso guitarist

whose career spanned 60 years with

jazz giants of all eras, died of can-

played on New Year's Eve and

ure Monday in Tokyo.

study of medicine.



Secretary of State Christopher and Foreign Minister Kozyrev exchanging greetings at the Vladivostok airport on Monday.

#### TOUR: Christopher Makes Little Progress With China on Human Rights

Continued from Page 1

topher and Mr. Qian was much more detailed and less polemical than those of the previous two days. Even Mr. Qian acknowledged that the previous meetings had been filled with "epistemology and philosophy," a senior U.S. State Department official said.

Chinese on a number of fronts dur-

ing his trip. On the most sensitive issue, accounting for and releasing pobtical prisoners, he said that the U.S. team had received "a great deal of information" on the 235 specific cases first presented to the Chinese last fall. And for the first time, the detailed information about 106 Ti- outside inspection.

betan political prisoners, he said.

The assistant U.S. secretary of state for human rights and humani-

Continued from Page 1

many of China's most formidable dissidents is

being heard across a country where the "iron rice bowl," cradle-to-grave welfare benefits and

a job for life, is being smashed and as many as 150 million impoverished, often desperate peas-

ants are migrating in search of work.

would have to carefully evaluate the information provided, but that Mr. Christopher. it appeared to he "definitely more

than we had before."

The two sides also codified an oral agreement, reached in principle when Treasury Secretary Lloyd Bentsen visited Beijing in January, to reopen Chinese prisons to Amer-Specifically, Mr. Christopher ican customs officers to ensure that noted "developments" taken by the their factories were not making ican customs officers to ensure that products for export to the United

The Chinese also told Mr. Christopher that they would investigate reports of jamming of the Voice of America and within a few weeks would begin technical talks with representatives of the International Committee of the Red Cross on Chinese have pledged to provide how to open Chinese prisons to

Although the documents on the political prisoners may yield important information about them, tarian affairs. John Shattuck, said the rest of the concessions were

those same goals.

that the Clinton administration extremely vague. More significant would have to carefully evaluate was what the Chinese did not give pher's visit.

They did not reach a concrete agreement that would end the jamming of Voice of America broadcasts into China. They did not release ailing prisoners for medical treatment as requested repeatedly by the Clinton administration. They did not formally state their intention to enter into an agreement with the Red Cross to allow inspections of Chinese prisons.

Throughout the three days of talks, Chinese officials rejected Mr. Christopher's demand that they improve their human rights performance as interference in their internal affairs. They also said that stripping China of its trade privileges would backfire.

China Blames the U.S. Foreign Minister Qian hlamed Washington on Monday for heightened tension before Mr. Christo-

He hinted that U.S. contact with a the prominent dissident Wei Jing-sheng had led to a police crackdown, news agencies reported from

Mr. Qian denied that Beijing had blundered hy harassing prominent dissidents over the past two weeks, saying that American diplomats had erred by consulting with government opponents about Chinese-U.S. relations.

"I cannot but point ont that it was the U.S. side that made the mistake," be said at a news confer-

Mr. Qian sounded a note of opti-mism on the central issue of Mr. Christopher's visit

"I believe trade between China and the United States will contin-

But he added that the final decision on that question was entirely

troops a shield for the Serbs. Taking sides in the Middle East situation - Moscow is a traditional backer of the PLO - might revive a kind of Cold War rivalry in the Middle East and encourage the

### CHINA: Beijing Fears the Appearance of a Militant Labor Movement

■ Army's Marching Orders President Jiang Zemin urged the People's Liberation Army to support economic reform hy working for the nation instead of itself, the

official news agency Xinhua said Monday. The army has been a key player in China's economic reform drive through its corporate arm, but its increasing economic muscle has

its significance as a power."
The official said the United states had "been very fortunate to have had a couple of years in which our views seemed fully to be con-

#### what Beijing is really worried about," Miss Leung said. founding charter of private group pledged to

also spawned widespread corruption, Bloom-berg Business News reported.

Mr. Jiang told army delegates to the National People's Congress that the PLA must stay true to its "sacred mission" of defending economic reforms and safeguarding political stability, Xinhua said.

He stressed the importance of setting lofty ideals, observing discipline, seeking unity and subordinating personal interests to the overall interests of the nation.

armed clashes are n real risk.

er joint development of the area.

of China studies at the American

Enterprise Institute in Washington.

said that the rising political profile

of the Chinese armed forces would

ensure continued double-digit

growth for the defense budget and

continued upgrading of the country's military capability.
"Made increasingly confident by its military buildup," he said, "Beij-

ing may adopt a more assertive

der most models for an eventual

accord, the big French banks would have bad to write off large amounts in a debt-for-equity swap,

use of force in the region."

Chong-Pin lin, associate director

#### U.S. diplomat and Johns Hopkins University professor of Latin

American studies, died of conges-tive heart failure Thursday in Cam-bridge, Massachusetts. Melvin Gough, 87, a test pilot, promote aircraft safety and led the investigation into New York City's worst aviation disaster, died of cancer Sunday in Melbourne Beach,

Major General Walter Morland Huston, 81, chief of staff of Jor-dan's Arab Legion from 1953 to 1956 under General Sir John

hold on power over the past four decades, labor rights activism can be seen only a serious threat.

The ranks of the economically disaffected are stirred by calls to change a system in which China's ruling Communist Party concedes that corruption is out of control, that 60,000 workers were killed last year on the job, and that up to one-third of the work force in the giant state-

owned industries face joblessness.
Two documents released last week hy leading dissidents illustrate how labor rights militancy has emerged as a political phenomenon in the

ture, the National People's Congress, to protect the rights of rural and urban workers, and a tween labor activists around the country are

The documents call for the restoration of the

right to strike and the legalization of indepen-

dent workers' and peasants' labor unions. To a government that used labor unions to help topple the rival Nationalist Party before it fled to Taiwan in 1949 and then consolidate a In the round-up of dissidents that preceded

Mr. Christopher's visit to Beijing and soured negotiations, many of those detained had close links to campaigns seeking to protect Chinese workers from the excesses of capitalism. "At first we didn't understand why China would deliberately provoke the U.S." Trini

They were a petition urging China's legisla- Chinese labor issues, said of the arrests.

"It appears now that horizontal linkages be-

have been some strains in the rela-At the press conference, Mr. Ko-

zyrev suggested that Russia had been feeling like a junior partner to the United States. But he defined current relations as a "mature partnership" of equals.

He struck a tough note on the Baltic states of Estonia and Latvia, laysia, the Philippines and Brunei where Russia still maintains troop claim those that lie closest to their garrisons. Asked when they would All but Brunei have stationed be withdrawn, Mr. Kozyrev said it would be only when the Baltic states negotiated a "civilized with-drawl." forces on the islands and reefs they occupy, and analysts sny that

Russia has insisted on protection for the rights of ethnic Russians in the two countries and has delayed a pullout. Washington has urged the Baltic states to accommodate Rus-

sia's concerns.

A senior official said Mr. Ko-zyrev assured Mr. Christopher on Monday that the troops would be withdrawn by the end of the year.

#### Yeltsin Begins 2-Week Rest at Black Sea Port

MOSCOW — President Bo-ris N. Yeltsin, still weak after an illness but confident of calm in Russia, left Moscow on Monday for a two-week vacation at the Black Sea resort of Sochi.

"It is a scheduled holiday, expected to last a maximum of two weeks, but it could be cut shorter according to circum-stances," a spokesman for Mr. Yeltsin said.

The Interfax press agency quoted Mr. Yeltsin as saying before he left: "I can say that no explosions are expected in the country, so I am flying off without any concern.

The 63-year-old president said he still lelt "some weak-ness" after two recent bouts of flu, but stressed that be would "rest and work" in Sochi, the agency reported. It added that a number of working meetings had been scheduled, including a discussion of the economic

situation with Prime Minister Viktor S. Chernomyrdin As with all of Mr. Yehsin's previous vacations, it was not made public in advance. He remains in charge while away from Moscow and hands over

no special powers to any depu-

just call, toll free, 155 57 57

#### reigned as Mardi Gras king on Jan. 29. John Caspar Dreier, 87, a retired

Continued from Page 1 interests. Reflecting the influence of the armed forces in China, the from just over 52 billion yuan (\$5.9 billion) from nearly 43 billion yuan

AIDE: The Latest Blow to Clinton

Monday that Rose apparently was paid twice for the same legal work done for the government during the late 1980s. The government may they made in 1978.

According to the AP report, the firm is also involved in a serious

government cannot find key docu- dispute with Mr. Hubbell over as

ments, and one official was quoted much as \$1 million in expenses and as saying that the entire matter unbilled hours in another case.

Herald Eribune

LIVING IN THE U.S.?

NOW PRINTED IN

**NEW YORK** 

FOR SAME DAY

**DELIVERY IN KEY CITIES** 

TO SUBSCRIBE, CALL

1-800-882 2884 (IN NEW YORK, CALL 212-752-3890)

Glubb, died March 5 in Cornwall,

private individual's problems that arose prior to his government ser-vice, problems with his prior law

Two separate questions of over-

billing clients have emerged in the

In perhaps the more damaging

federal agency overseeing the bai-lout of failed savings and loans, is reportedly reviewing Mr. Hubbell's bills in cases where be represented

federal agencies some years ago.

have overpaid Rose by as much as \$30,000. Mr. Hubbell was the lead

attorney in the case.

The Associated Press reported

one, the Resolution Trust Corp., a Madison.

Hubbell matter.

ASIA: Regional Rivals Fear That Beijing Seeks Control of South China Sea

budget is still lower in dollar terms this year because of China's unifi-cation of currency exchange rates

could result from simple billing er-

the government against the accoun-tants for the failed Madison Guar-

anty Savings & Loan. According to

news accounts, Mr. Hubbell han-

dled the case although his father-in-law was an officer of a Madison

more than \$500,000 in loans from

Madison itself is under investiga-

tion by a special prosecutor, who is

Mrs. Clinton benefited financially

from improper Madison transac-

The case involved a lawsuit by

in January, which effectively deval-ued the Chinese yuan by 33 percent on Beijing's agenda in the South

against major currencies. Many Western analysts, howevofficial budget for 1994, unveiled in er, say they believe the true figure Beijing on Friday, gave the military for China's military spending is a 22 percent increase over last year, much higher than the published increasing planned expenditure amount as the 3 million-member of crude oil this year armed forces can draw on other budget items and their own profit-

Despite the rise, the military the modernization progra Chinese forces seized the Paracel Islands in the northern part of the South China Sea from Vietnam in 1974. They established a fonthold in the disputed Spratly Islands, in the southern sector of the sea, when they captured several Vietnamese-

> Beijing's ultimate strategie obective is to "convert the entire South China Sea into a Chinese lake," said B. A. Hamzah, directorgeneral of the Malaysian fostitute of Maritime Affairs in Kuala Lum-

> He said that with China's run-

ning short of oil tn [uel its rapid growth and industrialization, eco-

occupied atolls in 1988.

Although China is the world's

for the first time in three decades, according to a recent study.

Official Chinese maps show Beij-

reserves in the area, reaching to within 48 kilometers (30 miles) of the coasts of Vietnam, Malaysia, the Philippines and Brunei.
All of Vietnam's offshore petro-

China, Vietnam and Taiwan

#### You Ning Hong, Singapore's defense minister, said recently that it was a good sign that the Spratly making enterprises to belp pay for ing's claims over the South China claimants had expressed their in-Sea, and the seabed oil and gas tention to resolve differences through negotiation and to consid-

leum fields are covered by China's claim. Officials in Hanoi plan to increase Vietnamese offshore production to 148 million barrels of oil by the end of the decade, from

nearly 53 million barrels this year. The Spratly Islands, which hold the key to control of surrounding offshore resources, are a major point of potential conflict in the

### DISNEY: Banks and Parent Set Refinancing Accord

#### Continued from Page 1 individually, the deal needs to win

approval from all nf the lenders. which currently hold IOUs from Euro Disney valued at 16 billion Michael D. Eisner, chairman of

According to recent news ac-counts in The Washington Post and The Wall Street Journal, the Rose the American parent, called the restructuring plan "fair and econom-ically sensible" and said the accord would ensure a sound financial basis for the park. "We are extremely confident in the park and its future," he said.

The accord calls for n rights issue to raise 6 billion francs in new capi-tal, 49 percent of which would be mainder would be underwritten by the banks, so that if current shareholders refused to buy into the offering, the banks would have to acquire the shares themselves. In addition, Disney agreed to

forgo license and management fees for five years, and accept lower fees than originally agreed over the folowing five years.

This concessinn, analysis said, is rector of Banque Nationale de Parikelv to cost Disney well over 2 is, or BNP, and spokesman for the likely to cost Disney well over 2

Further, Disney:

it advanced to fund operations over the past several months. • Will let Euro Disney delay a I

billion frane payment for develop-ment work that the American company performed to plan the resort's second phase, which was to include a second amusement park with a movie studio theme. This phase has been pushed back, likely until viability is proved on the first phase. Payment will not be due until that

 Agreed to pay 1.4 billion francs tn Euro Disney to acquire unnamed park and hotel assets that it would lease back "on terms favorable" to Euro Disney.

The banks, in addition to under-

writing the rights issue, agreed to give up 1.6 hilling frames in interest payments and to defer principal payments for three years.

This plan rests on shared efforts and it is proportioned to the stakes of the different parties," said Baudouin Prot, associate managing dibank steering committee.

But analysts said the accord Offered the park a 1.1 billion would be "very swallowable" by frane credit line over the next 10 the banks because it would require years, on top of 1 hillion francs that little if any loss provisioning. Un-

which would have proven embar-rassing, in particular, for BNP, which was just privatized. Current shareholders will bear a good measure of pain, but not as much as earlier thought. Analysts said their holdings would be diluted by about 50 percent by the new share affering.

Bondholders will not be affected by the restructuring plan. Bank of-literals said they feared that any attempt to change the terms for bondholders would delay, if not sahotage, the negotiations.

In announcing the deal to share-hulders, Euro Disneyland management offered a unte of optimis although the company's annual report, distributed at the meeting, was glum.

"It is a great relief," said Philippe Bourguignon, chairman of Euro Disney, who only last November had to announce losses of 5.3 billion francs during the theme park's first full fiscal year. "We are delighted. The deep restructuring will put Euro Disney on a solid basis."

هكذامن الأحبل

na. Originally, Mr. Christopher had asked to meet Mr. Kozyrev in order to coordinate tactics on bringing peace to Bosnia.
But Mr. Kozyrev's recent Middle East created concern that the Russians might upset American efforts to restart peace talks between Israel and the Palestine Liberation Organization. Moscow is nominally n In the King co-sponsor of the talks, but has Es North played a negligible role.

While in Tunis, Mr. Kozyrev said that the PLO chief, Yasser n Tokyo I polosii. Lito-iii Arafat, was ready to return to talks. but in fact the issue was still up in explains to rigen et i "Christopher suggested in n direct way that at this delicate point sumpany or the conin diplomacy, there needs to be a common purpose," a State Depart-ment official said. Dennis Normile: At n joint press conference, Mr. 13400 series promise Christopher emphasized the need for Moscow and Washington to he highlights of this keep in better touch. Moscow surprised the Clinton administration last month by deciding to put troops into Sarajevo at the moment the North Atlantic Treaty Organization was poised to

Tosh

Toshiba Cor?

the mid-1981

U.S. Urges

To Go Easy

In Mideast

By Daniel Williams

VLADIVOSTOK, Russia

Secretary of State Warren M.

Christopher eautioned Russia's

foreign minister, Andrei V. Ko-

zyrev, on Monday against free-lance meddling in the Middle East peace process, U.S. officials said.

Mr. Christopher met Mr. Ko-zyrev during a two-and-a-balf hour stop in this Russian Far East port,

the last stop on a Pacific tour

through Australia, Japan and Chi-

carry out a threat to bomb Serbian

Although Russia helped per-

suade the Serbs to withdraw or si-

lence their artillery, the interven-

non raised alarm in Washington

over whether Russia was making its

Palestinians to hope that Russia will negotiate for them, U.S. offi-

Washington is trying to grapple with a more assertive Russian for-

eign policy. Russia has asserted a

right to intervene in neighboring

countries of the old Soviet Union, a

U.S. official attributed Russian ac-

tivism to Moscow's effort to "assert

"I think it's not at all surprising

we have hit a situation where the

rivilege Washington opposes. A

artillery kept near the besieged

Bosnian capital.

cials fear.

Russians

The adjustment of the second o

Mow. Why are these ( Mracting so much a bohiba The sene series and about in the second is a subnotego, a ad capabilities ( )

\* incorporation The Table 19 achook with anactive mater 17(1) The the colour stop monmors in Mohave a local 

portable comen operating times were najor demand bravel with English as the tenhanced 4555

Addist and a PC/1(13 he colour mode weight just over the Ki addition to its testiminate He 134(N) sells.

approach to the great and a special section of the in the stripe the Some has carried the same

All property and chillen from a an was electricated and and an analysis of the same of of Secretary of the production of the decision of the production o saper imbolitati, time To subscribe in Switzerland Agged to the Light No or the contract of the Light No.

### VIEWS FROM THE BOARDROOM

### Technological Vision Keeps Toshiba at the Leading Edge

Toshiba Corporation pioneered the development of the portable computer in the mid-1980s and continues to be one of the industry's leading innovators.

oshiba's latest offering, the T3400 subnotebook series, is winning praise from analysts and computer users alike, and will be a centrepiece of Toshiba's exhibit at CeBIT '94, which opens in Hannover on March 16.

In the following interview with Dennis Normile, a free-lance writer based in Tokyo who often writes about technology, a team of Toshiba engineers explains how a continuously evolving vision of future possibilities keeps the company on the cutting edge.

Dennis Normile: Toshlba's new T3400 series promises to be one of the highlights of this year's CeBIT

show. Why are these computers

attracting so much attention?

Toshiba: The series represents the next

generation in ultra-portable computing.

It is a subnotebook with the functions

and capabilities of a desktop, thanks to

the incorporation of several industry

firsts. The T3400CT is the first sub-

notebook with a colour thin-film-tran-

sistor-active matrix LCD. This display

brings the colour, clarity and detail of

desktop monitors to subnotebook-class

computers. It is also the first subnote-

book to have a local bus video graphics

accelerator to enhance the performance

of Windows. And it is the first and

only portable computer to use a lithi-

um-ion battery, which allows a much

longer operating time, meeting one of

the major demands of businesspeople

who travel with portable computers.

Of course, the T3400 series also fea-

tures the computing power of Intel's

SL Enhanced 486SX, operating at

33MHz. It also has a 120-megabyte

hard disk and a PCMCIA slot for ex-

The colour model is just 251mm

wide, 46mm high and 201mm deep,

and weighs just over two kilograms.

In addition to its technical capabili-

ties, the T3400 series also represents a

new approach to the design of portable

Could you describe the design

Toshiba has earned recognition from

both customers and critics for its atten-

tion to both ergonomics and appear-

ance in the design of its portable com-

puters. Several important innovations

were added to the T3400 series.

pandability.

computers.

features?

The ultra-portable subnotebook PCs in the 13400 series were unveiled

in law 1993. Industry first sechnologies include the first TFF color display in a subcompact PC

One of the most innovative features is the replacement of a mouse with an isometric pointing stick, which is nestled between the G, H and B keys, with programmable click-and-drag buttons mounted in the centre of the palm rest below the keyboard. The user can control cursor movements very precisely, accurately dragging and pointing without having to change hand position.

Toshiba's portable computers first met the test of customer approval in the European market, didn't they?

That's right. Our T1100, released in 1985, was the first truly portable computer, and it was released first in Eu-

rope, becoming quite a hit. That was

the foundation on which we built our

At that time, portables had only lim-

ited capabilities, but we recognized the

need for more advanced desktop fea-

tures to be incorporated into portables.

The first 16-bit portable computer was

the T3100 laptop series, launched in

1986. This was also introduced first in

Europe and then later in the United

In 1989, the transition from the lap-

top to the notebook began. Toshiba

was the first computer maker to incor-

porate a 2.5-inch hard-disk drive in a

progression, upgrading the CPUs to

give our notebook computers the same

At the same time that we were devel-

oping successive generations of

portable computers, we were also es-

tablishing sales and service networks

throughout Europe. Most of the com-

puters we sell throughout Europe are

made in our factory in Regensburg,

Germany. We believe this kind of ap-

proach is central to meeting the needs

Why did Toshiba decide to con-

centrate on developing portable

Our aim was to develop something

of our European customers.

computers?

Since then, there has been a steady

line of portable computers.

States and Japan.

capabilities as desktops.

notebook.

new and brilliant. We first thought about what a future portable computer should be like, and then started development.

We researched the market, travelling the world and asking computer users what they wanted in a computer, what they found useful, what they liked and didn't like about the computers they were using. We heard that desktop computers were too big; people wanted something more compact and pow-

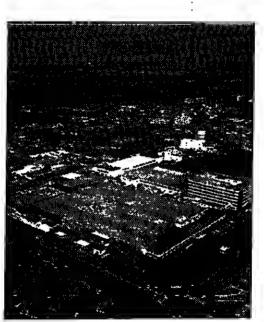
From this market research, we started looking at Toshiba's technological strengths, wondering where we could best match our skills to the needs of the market. We decided that with our know-how in developing and manufacturing miniaturised precision components, we could develop a personal computer that could be used on a desk but would still be compact and light enough for the user to carry around easily. This notion gave birth to the laptop computer. And markets eagerly responded to the laptop and to succeeding generations of portable com-

#### Recent surveys show that Toshiba has long been a leader in the key portable computer markets. What do you think accounts for this popularity?

First of all, the portable computer market is very technology-driven. We strive to introduce the most advanced technologies and realise smaller. lighter portable computers.

Secondly, we always adopt industry standards. One example is our use of standard PCMCIA expansion slots. Some of our competitors chose proprietary expansion slots. We opted for the industry standard for the benefit of our customers. With this PCMCIA standard, customers can use expansion cards developed by companies other than Toshiba. This is good for our customers and also provides an incentive for third-party vendors to create new cards that can be used in Toshiba computers.

Thirdly, we offer a wide range of portable computers at prices to suit a variety of needs and budgets. Our cur-



Toshiba's Ome Works in Japan, a highly advanced facility for production of computers.

rent lineup includes the T1910 and T1950 series, which offer maximum price performance; the high-performance T4700 and T4800 series; the ultra-portable T3400 series; and the mobile multimedia portable computer

Finally, Toshiba's quality, reliability

ieniie Side ia.

The European personal computer market is served by Toshiba Europa's Regensburg Plant in Germany. The facility started production in 1990 and now produces PCs and their printed circuit boards.

and customer service are unmatched by any of our competitors.

#### How has Toshiba managed to maintain its leading-edge position regarding technology, even as other computers makers have come and gone?

Our mission is to think about the future. When we introduced the first laptop, for example, we were already thinking about what the computing needs of users would be in five years'

We recognised that for computers to become truly personal, people, especially those who travel, would need either several computers in different places or one computer they could easily carry around with them.

We decided the ideal computer of the 1990s would be just the sort of subnotebook we have just released. And we started thinking about this ideal for the future even while developing our first laptop.

Our strategy was to think about the future and create all the parts needed to make our ideal computer work. This proved to be more successful than we had ever imagined, as Toshiba is also a leader in key components, including colour TFT LCDs, hard-disk drives and lithium-ion rechargeable batteries.

We are still creating visions for the future, of course. We stay at the leading edge by envisaging ideal products and carrying out the development to reach them.

#### With your focus on the future, what kinds of portable computers can we look forward to?

Portable computers will continue to get lighter and smaller, of course. Many users are now replacing their desktop computers with portable computers because they increasingly get all the features they need and want in compact machines that do not take up as much room as desktop models.

At the same time, more functions. such as multimedia capabilities, will be incorporated into smaller computers. What you will see is a greater range of portable computers, varying in size and capabilities to suit the different needs and preferences of computer users.

#### How will Toshiba differentiate its products from those of its competitors?

It is important that we introduce products that fit the market. Being first in the market with new technology has

been and will continue to be important. But market acceptance has recently been becoming even more important. The personal computer is still said to be difficult for beginners to use. Software firms have recently been concentrating on making software easier to

We think it is our job to make the hardware easier to use. This will be increasingly important as the incorporation of multimedia functions makes computers more complex.

And just as Toshiba created the portable personal-computer market, we want to further expand the market, introducing multimedia functions into portable computers.

We also want to develop the kind of personal computer that supplements human abilities. One concept in developing future portable computers is to think of them as personal companions.

This will mean different computers

for different people. For those who travel a lot, mobility will be very important. For those who usually work at a desk in one location, a big screen might be more desirable.

There won't be just one type of portable computer. Of course, for Toshiba this is already true.

In Europe and North America, we focus exclusively on offering portable computers, so we have a complete range of products, allowing customers to choose the portable computer that best suits their needs.

Toshiba is producing portable computers in Europe, North America and Japan, and there are sales organisations in just about every country of the world. Can you explain Toshiba's portable-computer strategy?

#### Creating a more user friendly PC Toshiba's Portable PC Business

1965 The world's first lopion PC, the TT IQQ Is Soundhed in Europe (April) and the U.S. (December) 1985 Testitud's that 16 bit logicip, the 13100, is. infroduced in Europe (Ibrusay) and the U.S.

The 3-3 100 is lourished in Japon (October). In the U.S., PC Mogazine awards the T3T00 the ille of "the King of the Loptop" - one of more than 100 awards received by Toshiba

portable PCs in Japan and overseas. 1987 Overseos production of PCs starts in livine. California (July):

1989 Toshibo's notebook computer debuts in Japan (June), Europe and the U.S. (November). (November). 1990 Production statis of Regensburg, Comiany

(April).
1993 Currulative working shipments surpose 3 million (February). inimoduction of the altre-podoble subnotebook PC; the 13400 spins (November)

The needs of personal computer users are different in every country. We think of the portable computer as a kind of fresh food that has to be delivered to users as soon as possible after its development. And, of course, it must reflect their changing tastes.

This makes production near the market very important. Since requirements are different in each country, it is better to produce the products close to the markets.

Our production system is based on having minimum inventory. We make and sell what each market wants as the needs of that market change. Finally, automation of the production process will advance even as personal computers become smaller. In the end, manufacturers will have to choose between manufacturing where they are close to the market or where labour is cheaper. We are choosing the former, but we are maintaining our flexibility. If it proves more efficient to produce some products in other countries, we will do so.

This strategy extends to sales. In Europe, we have our PC business headquarters in Germany, and marketing strategy is formulated in each of the countries where we operate.

#### Aside from the T3400 series. what other products can we see at Toshiba's CeBIT exhibit?

We will show some of our recently released new products. We will also be showing our most powerful portable computer yet, the T4800CT, incorporating Intel's 75MHz DX4 processor. We are sure that will attract a great deal of interest. We value CeBIT very much. It is an ideal forum for explaining our concept of portable computer development. We all look forward to sharing that with the people who visit us in Hall 6.

### In Touch with Tomorrow TOSHIBA

### The Struggle Over Ukraine

**Too Many Empty Chairs** 

Ukraine is an independent country, though many Russians are reluctant to recognize that fact. Hard-line remnants of Russia's military and KGB are eager to recapture it. Their strategy is to stir up civil unrest, beginning in Crimea, hich is part of Ukraine. By undermining Ukraine's territorial integrity, hard-liners hope to destroy the republic's independence. That strategy could lead to civil war and

could erode the power of Boris Yeltsin and his fellow reformers in Russia. Ohviously, they cannot afford to play along. Obviously, too, Washington needs to help them.

Ukraine has a tenuous hold on Crimea. The Soviet Union ceded it from Russia in 1954. But its population is mostly Russian; many residents are retirees from the Black Sea navy.

Events in Crimea look ominously like the divide-and-conquer strategy Russia's hard-liners followed in Moldova and Georgia, where Russian secessionists, with the complicity of renegades in the military and KGB, declared independence and called on Russia to protect them.

Last mooth, Crimea elected Yuri Meshkov president. Mr. Meshkov, an ethnic Russian and former KGB border guard, woo overwhelming support from fellow ethnic Russians in a campaign managed by a reputed covert operative from Moscow, after which be appointed a citizen of Russia prime minister. He will soon call for a referendum on Crimean independence and could then call on Russia's army to protect Crimea.

Meanwhile, the breakaway threat in Crimea has energized rabid Ukrainian nationalists, who fear a hroader plot to split off eastern Ukraine, with its large Russian nonulation. Most Russians in Ukraine voted for its independence in 1991 - many in the belief

Last week, a U.S. administration that has

been in office for 14 months leaked word that

it finally had the candidates to fill the Equal

Employment Opportunity Commission —

and they are still being vetted. Top posts at the Defense and Justice departments went

vacant for months. Inspector-general jobs in

several agencies are still empty. The National Labor Relations Board came close to dysfunc-

tion because of empty chairs. Some ambassa-

dorial posts were recklessly left empty to the

consternation of foreign governments. Poten-

tial cominees were left dangling for mooths. A

study by the compartisan Congressional Re-

search Service found that at Christmas time,

27 percent of the top positions in the executive

departments were still awaiting commutations.

At the independent agencies, the vacancy rate

for jobs filled by the president was 39 percent.

inexperienced, understaffed and at times in-

competent personnel office run by people

who do not understand either the nature of

the jobs being filled or the qualifications re-

quired of those who would fill them. Others

point to new-age cronyism: not your stereo-

typical Boss Tweed's nephew-type figure in-

stalled mainly as a paycheck collector, but

rather a range of college pals and other asso-ciates of the Clintons and those close to them

who are stashed in offices for which they are

There is truth to both these impressions and

also to the charge that the president and Hillary Rodham Clintoo and the worker bees

in the White House personnel office have

become overly involved in the vetting process,

all the way down the hierarchies of the various

A certain amount of back and forth be-

tween the White House and cabinet secretar-

ies on appointments is inevitable: The presi-

dent needs loyal people in the agencies, and

cabinet secretaries sometimes propose clunk-

ers. But there is a real history here of the thing

working the other way around: worthy, quali-

fied would-be cominees being sidetracked for

less-qualified pals. Certain nominees seemed

to require the approval of six or eight different

far from the best choices available.

cabinet departments.

What is the problem here? Some say it is an

that it would be more prosperous than Russia. Kiev's economic mismanagement is giving them second thoughts.

Some still think of themselves as Soviet citizens; others share regional rather than ethnic idenoics. But about a quarter have married ethnie Ukrainians and speak Ukrainian. And many Russians in Ukraine do think it a separate country.

That is not true in Russia, where few Russians, even reformers, have reconciled themselves to Ukrainian independence.

That strengthens ultranationalists who desire to regain Ukraine, or at least the part where Russians predominate. But controlling Ukraine would require an army of occupation far larger than the one driven out of Afghanistan. Raising such an army would sap Russia's resources, and a functioning draft could not be restored without force. This step could oot be taken without wrecking reform and restoring the old order in Russia. That is exactly what the empire rebuilders want to do, and why Mr. Yeltsin and his reformers would be wrong to cooperate with them on Ukraine.

Washington may be able to help. It can try to mediate disputes. It can encourage the Conference on Security and Cooperadoo in Europe to assure minority rights on both sides of the border. It can encourage Ukraine and Russia to undertake joint economic development in heavily Russified eastern Ukraine and nearby Russia. And it can channel U.S. aid for that purpose.

In short, the United States can try to get Ukrainians and Russians to concentrate on economic improvement, oot ethnic identity. and give them every opportunity to better their common lot in life.

White House staff members, some of whom

were hardly qualified to have an opinion -

are often attributed to the administration's

efforts to create a government that is regional-

ly diverse and includes a large oumber of

women and members of traditionally exclud-

ed minority groups. Fairness and diversity are

worthy goals. But the administration has

made affirmative action even more complicat-

ed than it had to. Agencies, especially early

on, were expected to come up with whole

If a potential nominee who was, say, an

African-American or a woman or a Southern-

er decided later not to take a job, the whole

slate of which he or she was part might be

rejected or juggled considerably. This was

ridiculously time consuming, leaving essential

jobs for which there were suitable prospective

nominees unfilled. The administration also

has used up valuable time in slow-motion

brokering among various interest groups and

Democratic members of Congress who saw a chance to put their stamp on government

appointments for the first time in 12 years.

administration does not control - the seem-

ingly endless FBI investigations, the intermi-

fill out. Every minor scandal, it seems, pro-

worries. The purpose of vetting is to prevent crooks and spies from getting high govern-

ment jobs. But this looks more like investiga-

tion for investigation's sake. And the adminis-

tration's term is more than a quarter over.

The White House reports that of the 602

top jobs Mr. Clinton will fill, nominations still

that will take. Delays breed further delays,

- THE WASHINGTON POST.

chairs make rotten policy.

It is true that there are procedures the

"slates" for top posts.

In and out of the White House, the delays

and, of course, of the president himself.

-THE NEW YORK TIMES.

### A Modest, Fragile, Partial Success, but Still a Success

PARIS — President Bill Clintoo at last has a significant foreign policy success. It is fragile, but real. The U.S. decision to push NATO into Bosnian intervention has lifted the siege of Sarajevo and been followed by a successful American diplomatic effort to hring the Croatian and Bosnian governments to form a federation. This agreement is sched-uled for signature in Washington within the

next few days. The futile Owen-Stoltenberg negotiations were brushed aside by American diplomats, a rebuke to Europe's disunity on the Yugoslav issue and also a demonstration of how badly the program for Europe's political and securi-ty unification has gone wrong. It demonstrat-ed that in a matter like this, without the United States, "Europe" for practical purposes is impotent.

This American-sponsored agreement reverses the European Union's effort to end the Yugoslav war through an ever more detailed ethnic partition of Yugoslavia, meant to pre-empt through political negotiations what Serbia and Croada were already accomplishing by war and "ethnie cleansing.

At Geneva, all of Bosnia-Herzegovina was being chopped into smaller and smaller ethnic entities in what amounted to a reductio ad absurdum of the disastrous idea of universal ethnic self-determination. Under the American-sponsored plan, Croats and Bosnians will collaborate on a limited number of issues at a federal level, while governing themselves otherwise on a cantonal basis.

It is a politically fragile agreement that the Croatiao leader, Franjo Todjman, has agreed to only under heavy German as well as American pressure, and because he has the wit to grasp that Croatia has oo future as a European outlaw state — the direction in which it was headed. He sees that membership in the Council of Europe, and collaboration with the European Union and NATO,

By William Pfaff

with World Bank loans to follow, is the only intelligent way to go.

The eventual fate of this agreement for Bosnian-Croatian federation will depend on what the Bosnian Serbs do, and that depends oo what the Serhian and Russian govern-

ments tell them they must do.

Thus far, Russia's role has been one of generally constructive collaboration with the Western powers. The Serbs have found their fantasies of omnipotence unfulfilled, and their proclaimed conviction that Russia would support them against all the world

unwarranied. There is thus a slender reason to think that the war may be hrought to an end, or at least to an enduring armistice. Several conclusions emerge from the consideration of how this has happened.

The first is that force works and, in some

circumstances, is essential. The use of force has transformed the political climate sur-rounding Yugoslavia. The present American military doctrine of acting only with an irresistible and overwhelming commitment to to-tal victory has been shown to be a misapplication of the lesson of past wars. In practice, this proves an obstacle to the politically useful employment of limited force.

There obviously are cases where limited

force may prove insufficient and where po-litical as well as military considerations preclude a larger application of force. That is oot, as often made out in the debate over Yugoslav policy, a reason for oo use of force at all. It is a practical issue that has to be assessed case by case.

In Yugoslavia, there is reason to think that a limited foreign intervention to punish the initial aggressions and bring the parties to negotiations could have succeeded. On the other hand, a massive intervention to impose a solution was ont of the question. In the event, the European powers' well-intentioned bumanitarian intervendon merely facilitated all sides' waging of total war.

puting the hearing ...

would manife the Total

about and the second

grenal politicists

g f

100 m

----

24

3,31

 $p^{\mathrm{id}_{k+1}+1}$ 

55. Tues

3° · · · ·

120

<u>.</u> - .

₽3·- =

E 1

U.70

22.55

A ........

una. Ar

Trail

...

ane

170

57.5Î

The most important lesson of the last month has been the demonstration that "the West" is incapable of acting without the United States. This does not follow from the U.S. advantage in military and material power. In purely economic and industrial terms, Europe is stronger. Western Europe has simply demonstrated its inability, as "Enrope," to conduct a foreign policy. Once again we see that coalitions do not have foreign policies; nations do.

Even when a European government takes an individual initiative despite the hesitations of its allies, as France did at the beginning of February by demanding that NATO lift the Sarajevo siege, there are results only when the United States also acts. In terms of practical politics, there is no reason today to expect this situation to change.

The United States is the only superpower

today because the Europeans have made it so. But Bill Clinton's United States remains a reluctant superpower, and its Balkan success are more likely to disquiet the American public than reassure it. The situation is one of continuing and dangerous Western uncertainties.

International Herald Tribune C Los Angeles Times Syndicate.



### Australia Is Becoming More Asian, but Also 'More of Itself'

C YDNEY — When Lyndoo Johnson was struggling in the quagmire of Vietnam, he took comfort from his favorite ally in the war: Australia. Australian troops were there from 1966 to 1972, almost to the final American withdrawal.

Next month Prime Minister Paul Keating of Australia will fly to Haooi. His visit is a symbol of the most important trend in this country. Australia is intent oo finding a place for itself in Asia. And part of that is a greater willingness to differ with the United States.

American secretaries of state used to visit Canberra and bask in the warmth of agreement and respect. But that was oot what Warren Christopher encountered when he was there the other day, oo his way to China.

The Australian foreign minister, Senator Gareth Evans, told him bluntly that Australia disagreed with President Bill Clintoo's invocaBy Anthony Lewis

oon of the threat of trade sanctions against Japan. That was managed trade, he said, oot multilateral free trade. If it had any effect, it would simply lead to a preference for American goods in Japan — and hurt Australia and others.

The government and Australian commentators were equally critical of the Clinton administration's pressure on China to improve its human rights record by June or lose its most-favored-nation trade status. Mr. Evans told the press after two

days of meetings with Mr. Christopher that a U.S. withdrawal of China's favored-oatioo status would have "a very adverse impact" on the ecocomy of all Asia. He said it would be especially devastating for Hong Koog but would also burt Australia.

The sharp disagreement on trade policy—and on what Australia sees

Australia's eager support of American policy in Vietnam showed the

as rough American tactics - illustrates the change in relationship with the United States. It is a change both political and psychological.
When the British colonies on this

island-continent came together as Australia in 1901, the new country remained resolutely British - with a colonial inferiority complex. The Australian writer Thomas

Keneally (author of, among other books, "Schindler's Ark," on which the movie "Schindler's List" is based) remarked recently that Australian culture and society had to recover "from a sense of exile."

After World War II the ties with Britain frayed, oo doubt inevitably because of distance and the end of empire. America replaced Britain as the powerful friend, a relationship formalized in the ANZUS Treaty.

closeness of the relationship - and probably marked its high point. For Australia, like most developed countries, has come to see the great

issues and potential conflicts in the

world as economic rather than military. And Australia's neighbors in Asia are the fastest growing in the world economy. Until as recently as 25 years ago Australia was formally committed to oot being Asian. That was the import of its White Australia policy, barring Asian immigrants. Since the repeal of

that law, a flow of Asians has gradually developed. They now make up 4 percent of the population. A Sydney taxi driver said he came from Canton seven years agb "to do better,"
Echoes of America remain. A visiting American has a certain feeling of

dejà vu: of familiar issues and trends. Australia's old reputation was as one of the most macho cultures on earth. But the country has a strong women's movement now, and two

women are even moving toward the top in politics.

There is a sensitivity about gender

in language, sometimes to the same absurd degree as in American political correctness. A woman applicant for a university position was criticized recently for referring to someone's "mastery" of a subject.

Sydney has had a gay and lesbian Mardi Gras for years. Last week's attracted 500,000 onlookers, and the Australian Broadcasting Corp. did an hour's program on the parade. A few politicians complained about the broadcast but most people seemed

happy about the event.

Maybe in that respect Australia is more comfortable with diversity than an angry American society is today. In any case there is a distinctiveness about this country oow. It is not really a copy of anything, "Austra-lia," Thomas Keneally said, "has be-come more of itself."

The New York Times.

### Taiwan's Young Democracy Prepares for the Post-Deng Era

AIPEI - East Asia is io the I midst of dramatic change. Econable forms that potential nominees need to omic reform policies in Ch Vietnam, the democratization of duces a new list of queries, a new set of South Korea, the peace settlement and elections in Cambodia, the eod of the Liberal Democratic Party's long mocopoly oo poliocal power in Japan, and the emergence of influential political and economic groupings have all commanded international attention.

need to be made for 134. His aides say that We hear less about the transformacandidates have been picked for all but 47 of tion of Taiwan. The island's postwar these and are at various stages of vetting, economic miracle is widely known. But fundamental changes in its dothough it is hard to know these days how long mesoc and foreign policy deserve urgency is lost with the passage of time, and closer attendon. empty chairs begin to be a way of life. Empty

In receot years, the governing Kuomintang bas jettisooed its au-thoritarian past, and the first democratic system in Chinese history is taking shape. The Kuomintang is the world's only example of a Leninist

WASHINGTON — The "jobs summit" of industrial na-

tions that ends Tuesday in Detroit

is another example of leaders final-

the middle of the Bush administra-

tion that the layoffs hitting them, their friends and their communices

were not just another swing in the familiar business cycle. When giant

firms like General Motors, Du

Pont, Boeing and IBM announced

The Clinton team is off

America's bureaucratic

battlefields are littered

with the bones of jobs

programs that failed.

"restructuriogs" of their work forces that eliminated thousands of

to a good start. But

American families figured ont by

ly catching up with the people.

By David Shambaugh ty that has devolved power volu-

tarily and created a competitive muloperty system. Democracy is still in its infancy, but Taiwan politics is oow fiercely competitive, and the government is responsive to the electorate. Officials are regularly grilled by legislators and held accountable for their actions. Taiwan today can legitimately call itself "Free China," in sharp contrast to the mainland.

The Kuomintang is oot without its problems. It is accused of rampant vote-buying and corruption. Last year a maverick faction split off to form the New Party, which draws its support from younger, well-educated members of the middle class, and from mainlanders disenchanted with the more accommodating stance the Kuomintang has adopted toward

Beijing. But overall the party has be-come more populist, allowing it to cut into the traditional constituencies of its main rival, the Democratic Pro-

gressive Party.

In democratizing, the Kuomintang has brought the military and security services to beel. The navy, currently embroiled in a procurement scandal, is being brought to account by an inquiring press, legislature and executive. The dreaded Garrisoo Command has been disbanded. Martial law was ended in 1991, after 42 years. Sedition laws have been abolished. Respect for human rights has dra-

matically improved. As part of the cleansing process, the Kuomintang is finally compen-saong families of victims of the notorious "February 28 Incident" of 1947, when retreating troops of the

Nationalist Army massacred tens of Beijing is unlikely to agree to such an thousands of native Taiwanese.

There is oo greater symbol of Taiwan's political transformation than Shih Ming-teh, the Nelson Mandela of Taiwan. Having spent 14 years in prison oo sedition charges, he has become an articulate and ficry Democratic Progressive leader. He and the party continoe to advocate Taiwan's ependence, but they are not punished for their beliefs.

Taiwan's relacionship with Beijing has changed dramatically since 1989. While the rest of the world was pun-ishing the mainland regime for its brutal suppression of the pro-democracy movement, Taiwan was forging a quiet and steady rapprochement. In the past five years, trade between the two through Hong Koog has amount-ed to \$25.6 billion. Nearly 10,000 Taiwan companies have invested a total of more than \$6.4 billion on the mainland, mainly in Fujian Province, across the strait from Taiwan.

Taiwan businessmen have capital ized on economic and cultural affinities with China, Penetration of the mainland market has helped Taiwan avoid the recession that has afflicted Japan and many other countries, Nearly a million Tarwan people visit China each year. Although Tarpei still does not permit direct trade, transport, postal or commercial links, such ties are under intensive review. They may be permitted later this year if

Beijing offers a concession in return.
The Kuomintang government still
calls itself the Republic of China, but
it oo longer clings to the fiction that it is the sovereign government of all China. It now realistically claims only suzerainty over Taiwan and the offshore islands. On this basis, Prime Minister Lien Chan recently told the legislature that Taiwan would consider reunifying with the mainland under a federation or confederation.

As long as Deng Xiaoping is alive.

arrangement. It continues to refuse to recognize Taiwan as a pontical entity asserting instead that it is a renegade province. Nor has China renounced the possible use of force against Taiwan. Beijing also continues to be uncompromising on Taiper's participa-tion in the international community. Taiwan's recent efforts to rejoin

the United Nations are not likely to succeed. But more and more countries are dealing with Taiwan at a semi-official level and support its en-

try into international organizations.

President Lee Teng-hui, a Taiwanese, recently completed an unprece-dented visit to the Philippines, Indonesia and Thailand. By hosting Mr. Lee's "vacation" visit, those countries showed that they were willing to ignore Beijing's wrath. The American sale to Taiwan in 1992 of 150 F-16 fighters as well as Harpoon missiles and frigates, followed by France's sale of 60 Mirage-2000 fighters and naval vessels, shows that Taiwan is

breaking out of its isolation. Taiwan's flexible diplomacy and financial clout as the holder of the world's second-largest foreign ex-change reserves will not buy it international recognition as a sovereign state. However, its more realistic policy toward the mainland has in-creased its legitimacy in the interna-tional community. The continued democratization of Taiwan will win it

further respect and credibility.

The future of post-Deng China remains in doubt. A collapse of Conmunist Party rule is one possibility. Taiwan has positioned itself well for a future role in mainland affairs.

The writer is senior lecturer in Chlnese politics at the School of Oriental and African Studies, University of London, and editor of The China Quarterly. He contributed this comment to the in-ternational Herald Tribune.

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

#### 1894: No Secret Treaty

ST. PETERSBURG - An authoritative denial is given here to the reported conclusion of a secret treaty between Russia and China with regard to the Panirs and Corea. On the other hand, it is stated that negocations which are proceeding in this capital between the two Powers con-cerning the Parmirs have, during the last few days, taken a more favorable turn, and there is every prospect of an agreement being arrived at shortly.

1919: Anarchist to Die

PARIS - Emile Cottin, the averred Anarchist who attempted to assassinate M. Clemenceau, the French Prime Minister, was last evening [March 14] sentenced to death by the Third Court-Martial of the Paris military district, sitting in the great Assize Hall of the Palace of Justice. The decision of the Court left no room for "extenuating circumstances" on which Maître Oscar Bloch, Cottin's lawyer,

had relied. Tail and slim. Cottin, who is about 22 years of age, seemed indifferent to his fate, although at the mention of certain points that indicated premeditation on his part, be nervous-ly lifted a protesting hand.

#### 1944: In Rome's Defense WASHINGTON — [From our New

York edition: President Roosevelt, obviously mindful of the plea of Pope Pius XII that the Allies and Germans spare Rome from destruction, de-nounced loday [March 14] the Nazi's use of "the boly city of Rome" as a military center, said it was "a logical step in the Nazi policy of total war a policy which treats nothing as sa-cred —and declared that the United States, in fighting for freedom of reli-gion would conduce to try to safe-guard religious and cultural monuments. The President read a 121word statement on the subject at his press conference, and when he had finished, be gave his desk a determined thump and said that's that

### Lessons in the AIDS War

The federal Centers for Disease Control have just released the latest figures on new AIDS cases. They appear to be horrendous, with 103,500 new cases reported in 1993, an increase of 111 percent over the previous year. But a more careful reading is much more encouraging, because the figures are oot based on comparable definitions of the disease.

Uotil last year, people who were HIV-posi-tive were said to have developed AIDS only when certain kinds of blood infections, Kaposi's sarcoma or any of 21 other conditions were present. In order to get people into AIDS treatment and Social Security disability benefits sooner, however, the definition was expanded to include those who had developed any of four new qualifying conditions: pulmonary tuberculosis, recurrent pneumonia, invasive cervical cancer or a drop in CD4 immune cells to a lifth of the level present in healthy individuals. This new definition was expected to result in a one-time doubling of reported cases in 1993; the figures were even higher.
But by the old definition, the number of reported cases would actually have been a bit

lower than in recent years: about 48,000. The oew figures also reflect a continuing shift in the demographic pattern of AIDS infection. Nine percent of last year's cases are attributable to beterosexual contact. Those most at risk are individuals with multiple sex partners who have AIDS or HIV or are intravenous drug users. The disease continues to spread among women, blacks and Hispanics and intravenous drug users. But the proportioo of oew cases attributable to homosexual

contacts cootinues to decline. In San Francisco, for example, city health officials say the rate of new infections peaked in 1992 and has begun to decline. What made the difference in San Francisco? A well-organized gay community that spurred intensive education and prevention programs. Differ-ent populations, particularly those like prostitutes and drug addicts who live on the margins of society, may be more difficult to reach. But it is now clear that intensive education campaigns produce results. They should be duplicated nationwide.

- THE WASHINGTON POST.



International Herald Tribune KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

 WALTER WELLS, News Editor • SAMUEL ABT, KATHERINE KNORR and CHARLES MITCHELMORE Deputy Editors . CARL GEWIRTZ. Associate Editor ROBERT J. DONAHUE, Editor of the Editorial Pages 

■ JONATHAN GAGE, Business and Finance Editor RENÉ BONDY, Deputy Publisher
 JAMES McLEOD, Advertising Director

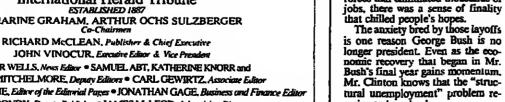
Directeur de la Publication : Richard D. Simmon

International Herald Tribune, 181 Avenue Charles-de Gaulle, 92521 Neuilly-sur-Seine, France, Tel.: (1) 46.37.93.00, Fax: Circulation, 46.37.06.51; Advertising, 46.37.52.12.

Editor for Asia: Michael Rechardson, 5 Contechus; Rd. Singapore 0511. Tel. (65) 472-7788. Fax: (65) 274-2334

Mng. Dir. Asia, Rulf D. Krunepuhl, 50 Gloucester Rd., Hung Kong, Tel. 861-4616, Fax: 861-3073 Mag. Dir. U.K., Piers Diocre. 63 Lung Acre. Lundon WC2. Tel. (071) 836-4802. Fax: (071) 340-2254
Gen. Mgr. German: W. Lauserbach. Friedrichstr. 15, 60323 FrinkfurtM. Tel. (069) 72:67-55. Fax: (069) 72:73-10
Pres.U.S.: Michael Conno., 150 Third Ave. New York, N.Y. (0022, Tel. (212) 752-3890. Fax: (212) 755-8785 S.A. on capital de 1.210.000 F. RCS Nanterre B 732021126. Commission Paritaire No. 61337 5:1994, International Hendel Tribute. All rights reserved. ISSN: 0294-8052.





mains to be solved. JUANITA L CASPARL International Development Director • ROBERT FARRÉ, Circulation Director, Europe The administration's response to this challenge has been impressive. But history suggests that this may be even a tougher out to crack than the tasks that Mr. Clinton has taken on

with health care reform, welfare reform and "reinventing" government.
The bureaucratic battlefields of Washington and the nation are littered with the bones of job training and employment programs that were highly touted but failed.

By David S. Broder

Reich Takes On the Jobs Conundrum

The record does not intimidate Labor Secretary Robert Reich.
"There are working models in Ham-den, Connecticut, in Baltimore, in Louisville, Kentucky, in Sunnyvale, California," he said in an interview. "And we are building real accountability standards into the system." Skeptics would question his assuredness, but Mr. Reich has accom-

plished some things that are, in Washington terms, unprecedented. He reached across the jurisdictional moat of the Washington Mall and found in Education Secretary Richard Riley a partner who was willing to overcome the traditional jealousies between their departments. Their collaboration has produced a school-to-work transition bill soon

to reach the president's desk.
The two departments will use the modestly funded bill to get better coordination at the state and local level of work-related high school programs for those students — 75 percent of the total — who do not go on to get four-year college degrees. Far more ambitious is the "reemployment plan" recently iotro-duced at the White House. It addresses the fact that the nature of joblessness has changed. As Mr. Reich said, the current system of unemployment benefits was designed to "provide something to tide you over until you get the old job back again ... after a re-cessioo." But last year, three-

fourths of the layoffs iovolved permanent joh losses.

The \$36 billion that state and federal governments speni lasi year on regular and emergency unemployment benefits kept people afloat, but rarely did much to help them find new jobs. As a result, an unprecedented 20 percent of Amer-

Mr. Reich's strategy calls for eliminating the special eligibility re-quirements for several job training programs, requirements that slow down laid-off workers who want to acquire new skills. "In this day and age," he said, "is shouldn't matter why you lose your job." He would merge them into a single program, run through "one-stop" job centers where all opdons - current vacan-

ica's unemployed have been out of work for more than six mooths.

cies, training programs and coun-seling on choices — would be readily available. It sounds eminently sensible. But many of the elements have been tried, with scant success. When Richard Nixon ran for president in 1968, he promised a "computerized job data bank." The Clinton plan contains the same promise. That is not the only example. In a

paper delivered at an American Enterprise Institute conference on this issue, James Heckman of the University of Chicago cited a vast litera-ture of studies on the "ineffectiveness of ... government training programs." Lawrence Katz, the chief economist in Mr. Reich's department, responded that many of the criceisms Mr. Heckman and others have made are valid, but he insiste they have been taken into account in designing the administration's pro-posal. Others in both industry and labor who have experience with job training and counseling for the long-term unemployed agree that govern-ment programs in this area have a

It is a hig gamhle, carryiog a \$13 billion price tag over five years. Mr. Reich says field-testing has demonstrated its practicality. With more than 2 million dislocated workers a year looking for help in finding jobs, you have to bope he is right.

The Washington Post.

هكذامن الدعيل

### Success

made out in the deals in practical issue that has to be 14. there is read to be limit the is there is not in public to some and public to public to Olid have successed On the Massive man and to the little a out of the Courton into s our of the artifact in the opening powers are interested in the special facilities.

important less the las en the demonstrate in that the m the demonstrate in that the appelies of the comment of the comme ge in the state of c to broke the conduct a first or have the that country a not have a Europear e seminariose matiative de-pro- ten nemation France demanding there are to the Anende also are to the Anende Brother Brother

I States to the state of the state of the English Sure made of the Lands Course terrains above The Paris spring A to grand the state of the sta in The single Figure of the angent was a second to a s anternal feeture le care Angeles Time Countie

### of Itself

control are over, in the pressy op un politic. There is a stretched age stanguage - Terme come a A commence of a first and A S WANTED THE EAST ne's "ma er " themal the Sydney has had a parameter fands (start of the last metralia Bracha en en gent's trooping in a to think a obligation of the second of the Market of Control August And Arm Color - A compa

A Angre November 1980 and m and the first of the line of Bally and a market for the same of the sam

ve insufficient and where ps. : application of the Their

At Televising Whitewater By William Safire WASHINGTON - Non-independent counsel Robert Fiske, the Democrats' favorite Republican lawyer, is doing the joh the Clinton admin-istration hired him to do: keep the Congress from holding public hearings into the '80s wrongdoing in Arkansas and the '90s cover-up in Washington. The White House strategy is to raise the criteria for wrongdoing to the criminal level, thus sealing all evidence of statehouse sleaze and presi-

#### Putting the hearings on TV would transfix the voters, who would see a new set of venal politicians.

dential abuse of power. If wrongdoing by Democrats is not prosecutable. goes this curious argument, it should be kept secret.

Mr. Fiske was chosen by the people he is investigating for good reason: He would actively help prevent dreaded hearings. This improper intervention by the Clintons' hand-picked counsel into the checks and balances between legislative and executive branches is welcomed hy Democrats in Congress fearful of Whitewater contamination in this fall's elections.

The Clinton-Fiske contention that press reporting and congressional oversight harms his pristine probe collapses under two facts: First, the December revelation by

The Washington Times of the secret handoff of the damning Whitewater file - which was also evidence of unlawful work by a White House official on private dealings - triggered the public's demand that the Clintons stop being the judge in their own case and appoint an outside investigator.

Second, the questioning hy Senator 'Alfonse D'Amato in a routine banking hearing revealed the collusion between so-called independent regulators and White House damage controllers. Only that senatorial revelation, followed by media prodding — and not any investigation hy Mr. Fiske's furniture-shopping Wasb-ington staff — provoked Mr. Fiske

into his paroxysm of subpoenas.
The next use of the non-independent counsel in the Democrats' containment of Whitewater will be the delaying tactic of an "interim report." White House aides are confident that Mr. Fiske can fend off calls for congressional bearings with the promise of a quick report on the cover-up since October. (A faithless Treasury counsel upped off Bernard Nussbaum, who tipped off the White House cover-up coordinator, who tipped off the president - who "cannot remember" who

warned bim that be was going to be named as beneficiary in a criminal referral. It was Bruce Lindsey, who misled reporters at the time.)

Why Clintonites Shudder

Democratic congressional leaders think Mr. Fiske will find this pattern of sustained impropriety to fall short of criminal conspiracy. The unlawful Treasury "beads up" may bave given the Rose Law Firm time to commence searching and shredding, hut there is

no tape-recorded smoking gun. If the hoped-for Fiske interim report in April raps knuckies but does not recommend prosecution. Democrats will say: "See? No serious wrongdoing, so no hearings." This re-liance on Mr. Fiske is wby the Democrats refuse to let the Independent Counsel Act — which could lead to the appointment of 1ruly independent

counsel — out of conference.
House Banking ehairman Henry Gonzalez, scourge of Iraqgate Republicans, closes his eyes to Democratic corruption. Senate Banking chairman Don Riegle of the Keating Five pro-tects his future lobbying career with this final act of partisan perfidy. But hearings-containment will not work; sometimes hypocrisy asks too much.

Why are Democrats frantically avoiding televised hearings? Because they know that TV transforms "affairs" into "scandals." Voters bored by secondhand accounts will be transfixed by the sight of a new set of venal politicians, relentless questioners, corrupting contributors, candid couriers and squirming aides - instant celebrities in tomorrow's political folk-lore. Star of the production will be Hillary Rodham Clinton, ungrandjuried in Mr. Fiske's opening round, whose handlers seek to dampen any future firestorms by leaking word that false deductions or undeclared income might, with civil penalties, amount to a piddling \$40,000. Nothing indictable — and therefore, Clintonites hope, not the stuff of hearings. Which should remind us: Where is the

Internal Revenue Service in all this? Was the easy suborning of the Resolution Trust Corp. matched by IRS lassi-tude? If that division of Mr. Clinton's anything-goes Treasury Department has not for years been auditing returns of Whitewater, Madison and the Clintons and has not been referring cheating to prosecutors — then that agency is a part of the problem.

The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.



#### LETTERS TO THE EDITOR

#### The Nation of Europe

Regarding "Nations Can Resolve to Act, but Europe Isn't a Nation" (Opinion, Feb. 10) by William Pfaff:

As much as Switzerland is a nation, Europe can and will be one; in fact, it is already happening. We should be watching and listening to our children, not to the old folks. This change is under way despite the nostalgic longings of some political power elites for the "good old days." because it is an inevitable process that derives its dynamics from the grass roots of the population.

in a few decades, French foreign policy will be about as important as the foreign policy of, say. Oregon today.

ADOLF SPANGENBERG.

#### Playing the Game

As an American, I am truly ashamed of the hypocrisy of U.S. officials, including the president (whom I wholeheartedsupport on most other issues) in the narades of the Ames spy case.

I agree that this is a serious matter, but let's be more honest than naive. Badmouthing Russia, expelling diplomats and threatening to cut off financial aid is not going to stop the Russians from spying on the United States — nor will the United States quit spying on them. And everybody knows it!

Let's face reality, and admit that only U.S. political egos have been bruised because Moscow beat the Americans at their own game.

CARI VOTAVA.

#### Wheels in Singapore

Regarding "Asians, Too, Wans Good Environment" (Opinion, Feb. 1):

While it is easy for Ambassador Tommy Koh to extoll Singapore's "radical approach" in addressing the problem of transportation and its impact on the environment, he fails to point out certain facts.

Singapore has created a system that requires all but people in the highest tax brackets to resort to public transportation. There is no congestion problem because the very ability to own vehicles has been taken away from the majority by the elite in government. The cost of cars in Singapore is reportedly the highest in the world.

People like their cars. Yet the government of Singapore maintains a policy of depriving citizens of basic rights which many consider inalienable. A specter of Big Brother rises with the talk of a system that allows any government to monitor the movements of a people and to tax them accordingly.

J. EVERETT BLACKWORTH. New York.

#### Hemingway: Yes and No

Regarding "A Moment on His Way to the Bullfights" (Meanwhile, Feb. 17) by Arthur Higbee:

In the 1950s, I was the society reporter for the Paris edition of the New York Herald Tribune, which meant I wrote a twice-weekly column of names, names and more names. Almost every weekday at noon, I would take my favorite corner table in the Ritz bar, where I could sit

and watch the parade of cetebrities go-ing hy. Ernest Hemingway was a leading habitue, but he would stand up at the bar with his back to the room, ehatting with his favorite barman, Claude, One day I mentioned to Claude that I'd like to meet Hemingway.

A few days later, I was walking through the Ritz lobby on my way to the bar, when a cloakroom attendant said, "Bonjour, Madame Nolan," as always. A giant of a man seemed to jump out from behind his Herald Tribune and bellow my name. I was startled to see Hemingway come toward me like a great grizzly bear with half-glasses perched on his nose. He towered over me.

"SO, IT'S YOU. I UNDERSTAND YOU WANT TO INTERVIEW ME." ("Yes," I said.) "AS MUCH AS I'D LIKE TO TALK

TO YOU, I CAN'T. DO YOU UN-DERSTAND?" ("Yes," I said.)
"IF I GAVE YOU AN INTERVIEW
THERE'D BE A WHOLE STRING OF PEOPLE WANTING INTERVIEWS, DO YOU REALIZE THAT?" ("Yes,"

"WELL, THEN YOU WON'T BE TOO UPSET WITH ME IF I DON'T GIVE YOU AN INTERVIEW?" ("NO?" I said.)

He balf-bowed and went back to his place on the couch behind his newspaper. When I went into the bar, Claude greeted me with a big grin and asked if I had gotten my interview with Monsieur "Em-Ingue-Vey."
"Yes and no," I said.

MAGGI NOLAN.

### Their Guilty Consciences Help the World Go Round

**By Garrison Keillor** 

N EW YORK — I was in Roanoke, plaining themselves. And the town virginia, last month and heard a would get uglier and uglier. story from a truck driver about a man in a small town who was killed 30 years ago when his car was hit broadside by a truck in a spring thunderstorm while he was parked at 3 A.M. with another man's wife alongside the highway.

News got around town that his body was naked in the wreckage.

The woman, only slightly injured,

#### MEANWHILE

left town two days later on a Grey-

hound bus.
At the man's funeral, the minister preached a fire and brimstone sermon, saying that some things a man just can't get away with, and a few weeks later the minister was discovered late at night in the church office naked with his young secretary and he and his wife and three children had So did the secretary.

I thought about this story as I drove through small towns with churches in them. Adultery is hard on a small

town hecause it can eause sudden population loss, and usnally it's the wrong people who get run out. Sinners are more important to a town's economy than saintly people are, and they are better citizens. A

gnawing sense of guilt makes them

more willing to serve on committees. The value of hypocrisy is that it lets a town keep sinners around without having to he aware of them all the time. That Virginia town that lost eight residents through two acts of adultery — a motel with a hlind desk clerk would

have saved them all a lot of misery.
So it is no wonder that the South has some of the prettiest places in America, handsome old cities like Roanoke and lovely small towns where, despite Walmart, there is still a Main Street and farms with old barns that are graceful and beautifully proportioned.

These places are monuments to people who gave a damn, took their time to build well and tried to fit into the landscape because they had a healthy sense of shame. The miles of hrutal architecture you see along freeways those are the monuments to onr time. the age of Complete Disclosure.

In our time, the dead man's mistress would have gone on "Oprah" ("Women in Illicit Relationships That Ended With a Traffic-Related Fatality") and the minister and the secretary would have stood up in front of the congregation and declared that illicit love had opened their bearts to a deeper sense of caring, and the minister's wife would have sued the school of theology for negligence in failing to emphasize the Seventh Commandment.

Nobody would leave town. Everybody would be too husy ex-

would get uglier and uglier. Let's put it this way: There are

forms of openness that make hypocri-sy look awfully good, hud. Sinners aren't supposed to talk honestly about what led them to do what they did. They are supposed to feel bad and work it off by restoring some Victorian storefronts, coaching kid basehall and serving on the city council.

That's what makes America great. A city like Roanoke ("The Star City") with its bandsome old market district full of bookstores, bars, anuque stores and slow food joints is not built hy running people out of town.
I went to a Kiwanis Club luncheon

in an old hotel downtown, the hallroom full of people who stood and sang the national anthem and sang it intensely.

They recited the Pledge of Allegiance and were called to order hy a

woman president - the Kiwanis was a male stronghold not so long ago and the invocation was addressed to "the Universal Power that comforts and sustains us all," so as not to offend the non-deists.

Suddenly I could see a future for Roanoke, if it had enough people like the Kiwanians, hearty traditionalists with the wit to adapt and keep up with the times, people with enough holes in their underwear to make them careful crossing streets. The main speaker was a windbag

from out of town, the sort who made you want an anestheuc, and when he was done I asked the man next to me if there were sull moonshiners operating around Roanoke, which used to he

famons for it, "You want some coro liquor, I'll give you some," he said, and we went out to his car and he fished from the trunk a half-gailon glass jar full of elear liquid and put it in a grocery saek

and gave it to me. I offered to pay.
"No," he said, "it wasn't given to
me on that hasis."

I took it back to the motel and found that the cap on the jar leaked, So it was necessary for me and some people I know to drink it all that night.

We drank it on the motel balcony, without ice, out of paper cups, and one cup seemed to lead naturally to the next, so I got very drunk, hut in the morning I had no hangover, as one would have with legal whiskey.

I felt guilty about that, of course, to have gotten smashed and suffer no pain afterward, and I bave been going around quietly doing good ever since.

If there is anything I can do for you, I hope you will let me know.

The writer is the author, most recently, of "The Book of Guys," He contributed this comment to The New York Times.

### Deng En



### PCMCIA 2.0

#### The key to Toshiba's expanding universe of mobile computing

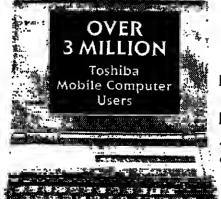
The black holes in all Toshiba mobile computers may seem insignificant, hidden away on the outer edges. But in reality, they are the brightest stars of mobile PC technology today. They are the key to an expanding universe of infinite possibilities. Each black hole contains an industrystandard PCMCIA 2.0 slot and allows you to add a whole range of credit-cardsized add-ins to your

Toshiba computer: removable hard disks, network or fax-modem cards, flash memory and boundless

other productivity tools. All new Toshiba mobile computers are fitted with PCMCIA capability, bringing them a power and versatility no desktop PC can match.

So before you buy another computer, contact your local Toshiba reseller and discover for yourself: there is no escape from the attraction of these black holes.

Contact: Toshiba Europa (I.E.) GmbH,





**IPS** Business Group,

Hammfelddamm 8, D-41460

Neuss, Germany

The Intel Inside logo is a registered trademark



In Touch with Tomorrow TOSHIBA





and the second s

Lacroix's ethnic patterning.



Gaultier's Mongolian look.



Jin Teok's Oriental damask.



Martine Sitbon's cheongsam dress.



Romeo Gigli's Persian coat.

pr 2325)

10.0

25.8

7--

Ψ.~

 $\mathcal{L}^{-1}(\mathbb{R}^n)$ 

Goden Vision

Migriagional Fag. .

"Mastères Sp

ESCP MBA P

September 1997

papelle en WESTE : 33!

pregram

### East Influenced West All Through Season

By Suzy Menkes International Herold Tribune

ARIS - Among the trends splattered on the international runways — cropped sweaters, fluffy fabrics, brief shorts and long coats - one story kept recurring: the allure of the East. It seems symbolic that the long Paris sea-son for winter 1994 began and ended with designers from Asia. The final Friday of the show season was dominated by designers from the Pacific area, which may turn out to

be the fashion force of the new millennium. The East was also an inspiration for many of the powerful and forward-looking designers. John Galliano's capsule show took the Japanese obi and the kimono as the basis for a polished and provocative collection. Jean-Paul Gaultier trawled the most far-flung countries from Mongolia to Tibet and like many other designers - made brocade fabrics with an Oriental sheen and pattern an important part of his show.

Even Martine Sitbon, who dedicated most of her collection to Lolita-esque schoolgirls, used Chinese damasks and the cheongsam wrapped neck for the evening styles in her

Yohji Yamamoto, who has been showing in Paris for more than a decade, explored the roots of his own Japanese culture for the fall season. He used the sloping shoulders, the flared sleeves and the soft tie wrap of the most delicate of damasks, with spiky flowers mohair, blanket and plaid checks important.

kimono for graceful winter coats, some even decorated with the symbols, patterns and brilliant colors of actual kimonos.

The influence of the East is partly the result of fashion's focus on polyglot ethnic cultures. Romeo Gigli, Christian Lacroix and Rifat Ozbek continued to dip into the cultural melting pot, with Gigli focusing on a Persian theme, Ozbek on Turkey and Lacroix jetting from Scandinavia to China with Nordic sweaters, damask silks and kimono coats.

While Japanese designers, including Comme des Garçons, Issey Miyake and Ya-mamoto, have made genuinely creative contributions to fashion, the rest of Asia has seemed to be following (not to say copying) Western style. But the arrival of two mature and influential South Korean designers on the Paris scene suggests that there is a way for Asians to nurture their roots.

Lee Young Hee, the daughter of a South Korean seamstress, started her design career in 1976 by offering oew interpretations of the hanbok, the traditional Korean dress.

The show Lee Young Hee sent ont Friday was a graceful marriage of East and West: the kimono-wrap coat, made with a high waist, padded or trimmed with rabbit and Mongolian lamb; elongated vests layered over long skirts, using discreetly patterned damask silks or more dramatic tie-dye patterns; fluffy cropped sweaters with the fullskirted hanboks made in silk organza.

WHAT THEY BE READING

contained within a medallion or cameo. The shiny fabrics were made into narrow pants, or long dresses and coats, often high-waisted and perhaps wrapped with ribbons under the hust. Knitwear also made a strong statement, especially the fluffy mohairs that are this season's story. The designer played with the bare midriff — but in an Oriental way, reducing it to a slit of flesh at the back rather than baring the navel. The workmanship that married damask, veivet and sheer chiffon was finely wrought, and so were the tiny pintacks on a feminine white shirt.

Perennial fuss is made about hemline lengths at the Paris shows. The oews this season was the way that short skirts were refreshed with A-line shapes and kilt pleats, or by showing flared shorts. The oear-anklelength coat goes oot just with a micro-miniskirt but with wide, soft pants - the newest either rising high at the waist, or low-slung hipsters, with very wide legs and cuffs.

the depth of its pile. Mohair, angora and green with a bay leaf-green patterned velvet anything fluffy is the look. The alternative is skirt. the revival of the Shetland sweater, last seen

The most memorable shows were those that seemed to express a return to elegance and polished style — in a modern way. If you discounted the models flashing bared breasts (not to mention a fake-fur G-string), Vivienne Westwood's tailored riding coats suggested that sophisticated elegance. So did Galliano's quiet, poetie show with careful attention paid to hair and makeup.

The season closed on Friday with a show that was significant for expressing calm and restraint among a crowd of groupies who wore fishnet tights and stilettos (that was a gry) and skirts made of wrapping a fringed blanket round the hips (that was often a guy too).

Gilles Rosier is a former assistant of Jean-

Paul Gaultier, but he does not go for fashion on the wild side. Out came models in impeccably cut clothes, with Rosier even inventing an all-in-one garment that had a oeat bodice and wide pants, often with a different mate-

rial inserted on the inside of the wide legs.
Rosier played with fabries — Harris tweed EXT winter will be a big season bighted with raindrop sparkles, Burberryfor small knits. What the cropped, bare-midriff sweater And he showed an exquisite sense of color lacks in length, it makes up for in when a Shetland sweater came out in leaf

It was not wild and wacky but fresh, young in the 1960s.

Since no one strong silhouette emerged, the focus was rather on fabrics. Boiled wool, in the West. Maybe that is what designers thick and fabric and f

### Interiors: The Wright Stuff

By Rita Reif New York Times Service

Frank - Frank Lloyd Wright loved a party — especially if he was the focus. So he would probably cheer the cav-alcade of exhibitions, lectures, symposiums and films under way in New York City, an unprecedented celebration of his work that has been sparked by the landmark retrospective "Frank Lloyd Wright: Architect," at the Museum of Modern Art.

Complementing the museum's show of 500 items - mostly drawings and photographs of Wright buildings — are two smaller exhibitions: "The Decorative Arts of Frank Lloyd Wright," at the Metropolitan Museum of Art through Sept. 4, and "The Art of Frank Lloyd Wright," at the Barry Friedman gallery through May 7. Both span the architect's career from the 1890s to the 1950s, and each

includes unexpected surprises. "Wright orchestrated all aspects of architecture," says Catherine Hoover Voorsanger, the assislant curator of American decorative arts, who organized the Metropolitan's show.

The 75 items, which are on view in the Henry Luce Center of the American Wing, include furniture in both wood and metal, stainedglass windows, porcelain dinnerware, textiles, glass blocks and copper vases. On the floor below is one of the museum's prizes: Wright's sprawling living room, complete from floor to ceiling including all the furnishings, from the 1914 Francis W. Little house

in Wayzata, Minnesota. The architect's concern with detail is visible everywhere in the museum displays. A table for storing prints from the Little house reveals Wright's fascination with the T-square in his use of contrasting wood elements of vertical spindles and horizontal banding. A more complex interplay of angles is seen on the surface of a cement block that

By Robert Byrne

PETER LEKO faced Ivan Mor-

ovic in the Hoogoven Grand-master A leternational Tourna-

ment. There are two immediate

advantages to the Richter-Rauzer

Attack of the Sicilian Defense, with

6 Bg5: Black cannot head for a

Dragon Variation with 6...g6?!

Cement wall block.

Wright used for a wall of a Los Angeles house in 1923. Less well-known are Wright's clear glass blocks from 1897. He conceived them for mass production 25 years before other architects employed them to admit more light while screening interiors from outside view. The Wright blocks - which are ribbed on one side and patterned on the other with a flower-like image of squares, circles and ovals -- reflect his love of gothic imagery. Wrighl's tendency to alter his

designs from one job to the oext or even in different parts of the same room — is seen in many works in the show. He never stopped fiddling with the designs of stained-glass windows, the frames of chairs or the patterns The Metropolitan has on view

two versions of the slab-backed wooden chair he designed in 1904 for the Larkin Building in Buffalo; the slanted back anticipated Gerri1 Rictveld's so-called red-blue chair of 1918.



1908 armchair.

Although the two at the muse-um have similar angled back panels that extend from the headrest to the floor, the back posts are of different heights and thicknesses. "He never stopped changing a design," says Scott Elliott, the founder of the Kelmscott Gal-

lery in Chicago who helped orga-nize the Friedman gallery show. The 85 items on view there inclode furniture, books, photographs, drawings and examples of dinnerware. Among the slabback chairs are ooe from Wright's studio in Oak Park, Illi-nois, upholstered in horsehair in-stead of the usual leather, and four child-sized ones from the 1912 Avery Coonley Playhouse in Riverside, Illinois.

HE square cutouts on the Coonley chairs are too small for a toddler's fingers to push through but large enough for the rawhide tassels that secured back pillows. One of a pair of arm-chairs from the 1908 Gilmore house in Madison, Wisconsin, has vertical slats; its mate's are horizontal.

Always a design pioneer, Wright modernized medieval ing figural motifs with abstract and geometric images and leaving most of the glass undecorated. After 1900, he also replaced the lead cames - the metal strips used to fasten the glass in place - with zinc ones, to achieve sharper angles in the metalwork and eliminate the support bars necessary on leaded windows.

His Coonley windows are the glorious result, each a colonful play of rectangles, squares and circles — Wright's vision of a parade of balloons, flags and confetti. Although the single window at Friedman is not for sale, most other pieces at the gallery are, ranging in price from \$450 for a hrick from Wright's Imperial Hotel in Tokyo to \$850,000 for a table lamp with a stained-glass shade.

but after 29...Qe7 30 Be5 Qg5 31 a3 Kh7 32 Bd6 Rd8 33 Qe6 Qg6 34 Qg6 Kg6 35 Be5 Rd3, Leko had a

Morovic could oot save his g2

pawn because 36 Rgl fails against 36...Be3 and 36 Rh2 Rd2 37 g4 Rh2

very strong two-bishop ending.

38 Bh2 fails against 38...Kg5.

#### BOOKS

#### THE HOUSE THAT ROONE BUILT: The Inside Story of ABC News

By Marc Gunther. 381 pages. \$23.95. Little, Brown.

Reviewed by Jonathan Yardley HIS study of the inner work-I ings of ABC News — a study

that is exhaustive, encyclopedic and implacably earnest — in the end raises, bowever inadvertently, the question: Who cares? It is true that in the past the book industry has been surprised by the commercial success of inside peeks at journalistic institutions, notably Gay Talese's "The Kingdom and the Power" and Brendan Gill's "Here at The New Yorker," but whether there will be comparable interest in ABC is at least problematical; the reason is that while Marc Gunther supplies a modest amount of gossip about the stars in the wide world of ABC, his book is mostly about little-known people who work behind the scenes. There's a reason for that: Those business seems highly improbable.

• Richard Gardner, U.S. ambassador to Spain, is reading "The Buried Mirror: Reflections on Spain and the New World" by Carlos Fu-"I was given this superbly writ-

ten and beautifully illustrated book for my oew diplomatic assignment. It is the best possible introduction to the rich history and culture of Spain — and to Spain's enduring influence on Latin America." (Al Goodman, IHT)



people are the engines who run the great machines of late-20th-century group journalism. Newspaper readers may know the bylines of reporters and columnists, but editors keep the paper running. Television watchers may know the faces of correspondents and armchair pundits, but producers keep the show on the air. The work these people do is essential but rather short in the glamour department; that it could be of much interest outside their



Still, readers coming to "The House That Roone Built" should be warned that though there's a modest amount of thin juice therein about Barbara Walters, Peter Jennings, Ted Koppel, Diane Sawyer, Sam on, David Brinkley and others of their glittery ilk, there's a lot more about the likes of Av Westin, Dan Burke, Joanna Bistany, Paul Friedman, Dick Wald, Rick Kaplan, Jeff Gralnick, Steve Weiswasser and, above all others, the eponymous Roone Arledge. Though certain amount of the space so sedulously devoted to their doings is concerned with questions of news policy and - if the word may be

Who's on first?

much time elbowing for position Arledge himself wrote in a meano and stabbing each other in the back more than three decades ago. "In as people do in, say, high-stakes short - we are going to add show these endeavors is a matter of end- whal he did. less fascination to Gunther, who records every up and down, every business, which is why ABC turned in and out, with the solemn fidelity to Arledge when it decided to of a monk transcribing holy writ.

In the jungle that is ABC News,

What is served up for

one beast roars louder than all. This is Roone Pinckney Arledge gernaut and who since 1977 has been applying his singular talents visuals and emotive music that are oot merely in ABC News but, by trademarks of the Ariedge style, but nalism. Even in Gunther's admirefforts at authoritative news covering and sympathetic portrait, Arage: the second two, like all the ledge emerges as someone with imitations they've engendered elsewhom oo one in full possession of where, are "shaped by entertain." his or her faculties would care to ment values that [bear] scant relaspend a social hour - his charm, tion to the traditional news such as it may be, is dwarfed by a puerile ego the bulk of which an industrial scale could not measure — but he also emerges as someone who knows exactly what he wants

and has been able to achieve it. From his first day at ABC Sports permitted in these circumstances — through last might at ABC News, philosophy, far more of it is allotted Arledge's vision has not wavered. Of

Fax: (33-1)47.20.45.64

to otnee politics and inside baseball: his pioneering efforts in sports Who's on first? broadcasting, Gunther writes, "The This is because in high-stakes game was just the starting point. It lelevision, insiders spend at least as was the show that counted." Or, as newspapers. How they practice business to sports!" That is precisely

There's oo husiness like oews

What is served up five nights a week on "ABC World News" and "Nightline" is one thing, and what's Jr., who during the 1960s and 1970s broadcast on "20/20" and "Primemade ABC Sports into a video jug- Time Live" is quite another. All these programs feature the splashy visuals and emotive music that are example, to all of broadcast jourjudgments that had once guided decisions about which stories to tell."

Gunther seems uncertain whether to deplore or appland this. As a veteran newspaper reporter (for the Detroit Free Press) he respects the aforementioned "traditional news judgments," but he also is dazzled hy all those ABC stars. Though he knows that the ascendancy of Ar-ledge marks a radical departure in the way oews is collected and delivered, he tends to lose sight of the big picture as he becomes infatuated with the petty details of internal bickering. Given that ABC News sounds like a positively dreadful place in which in work, this is perhaps exactly what it deserves, but the render will be forgiven for wishing that Gunther had focused a bit more on the serious questions raised by the antics of all these people.

Ionathan Yardley is on the staff of The Washington Post.

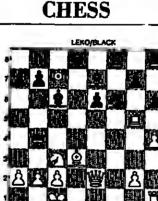
without getting fractured pawns after 7 Bi6 ef; and 7...e57! gives White a stranglehold on the light squares in the centre after 7 Ni5.

On 9... O-O, White should on become greedy with 10 Bf6 Bf6! 11 Qd6 because after 11...Qa5 12 Rd3 Rd8 13 Qa3 Qa3 14 Rd8 Bd8 15 ba a6, the doubled extra pawn is not worth much whereas the black hishop-pair can become a strong weapon in the endgame.

Morovic could not take advan-

tage of Lekn's 15...Bc6 by 16ef? because 16...Rd4 17 fg Kg8 18 gf KI8 19 Be7 Ke7 leaves White with only rook-plus-knight for the black

After 21 Bf4, Morovic threat-ened 22 Rg3 and 23 Qg4 in force 23...g6 when 24 Bg6! annihilates the defense Leko, however, saw the danger and fought for terrain with 21...f5!? 22 ef (22 Rg6 Be8!? 23 Re6 Qc8 24 Rd6 Bd6 25 ed Qc5 yields Black a playable defense) Nf6.
On 23 Rg5!. Leko could not grab
the rook with 23...hg? because 24
hg Kg8 25 Qe6 Rf7 26 g6 Be8 27
Bo4 is crushing.



Position after 24 Bc7

After 24 Bc7, Leko found an effective way to counterattack, a sacrifice of rook for bishop with 24...Rd3! Now Morovic should 24...Kd3: Now Morovic should have run for a draw with 25 Qd3 hg 26 hg Kg8 27 gf Rf6 (27...Bf6? 28 Bd6) 28 Qh7 Kf7 29 Qh5 Kf8 30 Qh8 Kf7. Leko would not have been able to avoid perpetual check with 29...Rg6 because 30 Rf1 Bf6 31 Rf4 Qe7 32 Rg4 Bg5 33 Bf4 wins for White.

But Morovic wrongly thought to win. After 25 cd hg 26 hg Nh7, he could not play 27 Qh5 because 27...Bg5! 28 Qg5 RfI! wins at once. He did indeed recover his piece with 27 g6 Bg5 28 Kbl Bh6 29 gh.

On 43...Bg5, oo annoyance was possible with 44 Ne8 because 44...Kf7! 45 Ng7? lets the knight be trapped after 45...Bf3! 46 Ka2 Bg4 '47 Kb3 Bh6. After 53...Kh3, Morovic gave up the hopeless game. SICILIAN DEFENSE

28 Kb1 28 ghs 11 al 68 ghs 11 a

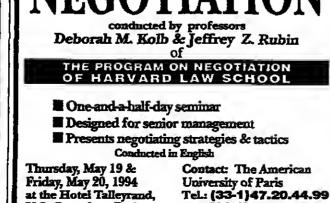
#### TO OUR READERS IN VEVEY/MONTREUX AREA

Hand-delivery of the IHT is now available on day of publication. Just call toll-free: 155 57 57



California State approved **ACBSP** (to fix an informational Interview please clip) IUA: 17-25 rue de Challlot 75116 Paris Fax: (1) 40 70 10 10 Tel.: (1) 40 70 10 00

information centers also in USA, ASIA, EUROPE



at the Hotel Talleyrand,

U.S. Consulate, Paris

The American Chamber of Commerce

in France

& The American University of Paris

present

Seminar on

SPRING SUMMER COLLECTION ESCADA For orders

FAX: (1) 42 84 24 15

Marie-Martine

8, rue de Sèvres.

Paris 6th

o Grafi v Parting and a

A ---A 122 30 C. EE 127- -ಚಿತ್ರದ ನಿಗ್ಗ iog ---Ol All Control ite in . 400 --- 9: " ----

....

...

ನಿಧಿಸ್ – 🗀 14. geen. 2.2 . . . . . . 202237 27-215-11 A 1771 386 TA 11 ter . 1-1-1-1 5.4. ... · \*== ·

Water-42t2 - 23 - 2 tex sections.

 $\mathcal{V}_{\overline{a}}^{-1} = 0$ 

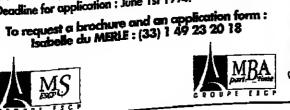
NEWS ATT

.

STILLIAN DEFENDE

Sark Bray

100 mm 10 Deadline for application : June 1st 1994.



ADVERTISING SECTION

## 

### ADAPTING FRENCH EDUCATION TO THE WORLD MARKETPLACE

rance today faces the same challenges and problems as other advanced Western economies. These include the accelerating pace of market change, the flattening of corporate hierarchies, and the problems of recession and high unemployment.

ADVERTISING SECTION

In addressing such issues, the country is having to make special efforts to adapt its local business-education and management-develop-

> Now, training must be cross-sectoral

ment techniques. This situation arises in part from a long tradition of eliost higher education that placed more emphasis on early selection than on subsequent performance. In addition, French business generally has been slow to accept the need for internal development of human resources within companies.

"In a seose, business schools in France bave become victims of their own success over the last 30 years," comments Bruno Dufour, president of the business. "What is oeeded ior, rather than the traditional teaching of narrow sec-

toral techniques." the way businesses approach and effort to ongoing maninternal management training. "Unol the late 1980s, no one much thought there was any need to provide education for upper-level executives," says Jean-François producing nothing but un-

the international MBA at the Ecole

The MIB is a 13-15 month MBA programme in English at one of the most prestigious Grandes Ecoles in France. The MIB culture is international, innovative and entrepreneurial,

fostering a strong sense of ethics and contribution through

options combining study in Paris with programmes and professional

Global Vision: partropants choose European, American or Paofic Basin

International Faculty: drawn from a roster of outstanding professionals and entrepreneurs from around the world. Multicultural Environment: 60 students represent an average of 25

Entrepreneurial Spirit: each student builds his own curriculum based on his professional objectives and the overall framework.

Business, Ecole Nationale des Ponts et Chaussées 28, rue des Saints-Pères, 75343 Paris Cedex 07, France Tet: (33 1) 44 58 28 52 • Facc (33 1) 40 1S 93 47

"Mastères Spécialisés"

programs (MS)

Specialized "Mastères" ore one year programs which ollow university graduates to acquire expertise in a specific field of

These programs are designed in collaboration with businesses and contribute to the development of management techniques in the high technology sectors of industry.

**ESCP MBA Part-Time** 

The ESCP MBA is on 18 month port time program compatible with professional life for young executives holding university degrees and with 5 to 10 years of professional experience. This program will begin in January 1995.

Deadline for application: May 14th 1994.

us In business to make a better world

Nationale des Ponts et Chaussées (founded in 1747)

Millat, deputy manager of the Education and Training Department at Electricité de France in Paris. "We are now taking a very different line. This includes the creation of our own management institute, which aims at fostering a broader cultural approach to management issues, going beyond simple

technical expertise."

In recent years, French companies have recruited an average of 70 percent of their new executives from outside their own corporations. This bas been accompanied by - and has encouraged - the rapid development of business-oriented higher education and schools offering business degrees and diplomas.

During the last couple of years, bowever, the recession has given additional impetus to a more recent trend toward recruiting new managers through internal promotion. This movement has been accompanied and accelerated by reductions in staff, the drastic slimming of intermediate levels of management and the empowerment of lower levels in the corporate hierarchy with the goal of developing the "total quality" concept.

significant consequences Groupe ESC-Lyon, the both for higher education Lyoo graduate school of and for management development joside businesses. effective executive behav- time - an oversupply of young business graduates coming onto the market. Meanwhile, businesses have These trends also affect to give much more thought agement training that cuts across sectoral frontiers.

"The currently popular idea that higher French educadon in the business field is

employed graduates is quite inaccurate," says Henri Tezenas du Montcel, general manager of the HEC business school group, based in Jouy-en Josas, near Paris. "What is happening is that business graduates with lower-level qualifications or degrees awarded by less well-known institutions are experiencing greater diffi-culoes in finding jobs." The task facing students

attempting to choose the right school as well as employers wishing to evaluate the relative merits of different qualifications is not made any easier by the complex structure of French higher education. Broadly speaking, degrees relevant to business may be awarded by three different sorts of institutions. These are the general universities, the more prestigious grandes écoles (specialized university institutes) and the separate system of business schools.

Many of France's bestknown business schools are connected in one way or another with local chambers of commerce and industry public-sector institutions funded by obligatory taxes and subscriptions paid by local businesses. The recent Such trends are producing reform of the French apprenticesbip tax - which provides considerable income for such schools - and a longer-term study into the today is a broad emphasis on ' There is now — for the first role of chambers of com——ness schools much more re merce launched by Business liant on private-sector fund-Minister Alain Madelin are ing and market forces. likely to make French busi-



More graduates, fewer jobs: The quality of the MBA degree is often decisive in recruitment.

### MBA PROGRAMS: EASY TO TRANSLATE

professor and dean of the Groupe ESCP, which operates four major business-education programs at the Ecole Supérieure de Commerce de Paris. France's oldest business school. Here she discusses the evolution of French business education with Axel Krause, corporate editor of the Interna-

oonal Herald Tribune. You were recently named chairman of the newly formed Alliance of Management Schools in European Capitals. What is its goal?

We are moving from bilateral to multilateral relaoons, from cooperaove ventures to strategic alliances. AMSEC, comprising eight European business schools, is a response to changing markets and the adaptation and mutual recognition of educational programs and

Does it compete directly with the Community of European Management Schools, the CEMS network?

Yes, in the sense that it will offer a second European degree - that is, not the degree of any one participating business school, but of the network. Relevant European business issues are integrated into courses and discussions, and

éronique de members of the business Chantérac is a community regularly participate as guest lecturers. Our partner in Germany is the Technical University of Berlin, which offers, for example. a four-year program in economics and business administration. In Belgium it is the Solvay Business School. The diploma from Solvay, for example, is the business degree of the country, and it will be enhanced and recognized on a Europewide basis by being in AM-

How do you react to the decision of some grandes écoles, such as Sciences Po. the Institute of Political Studies of Paris, to offer

In general, there are too many insolutions now offering business-education programs in France in a scattered manner. Some chambers of commerce, once mature, want their own business schools. Many of these institutions are simply loo small, not capable of educating in a serious manner. The trend has become a syndrome. The problem is not in the numbers of students graduated. Sciences Po is a unique case. The school is now set up to provide an education for the elite, the extremely brilliant, and so it was only natural that there

Continued on page 10

#### Taking a vacation in the sun may appear simple... it becomes a real achievement when it means coordinating the financial control of 50 vacation resorts for an

Michael Rowe



The Institut de Management Hötelier nternational (IMHI), jointly administered by Cornell University's School of Hotel (France's preuminent school of business), s the recognized leader in European education at the graduate

Upon completion of the two-year English- graduate hospitality qualification anguage program, IMH1 students

procinally 100% student placement and Administration and Groupe ESSEC loday, the school's alumni lead successful coreers in over 50 countries.

Application to IMHI is open to condidates who hold a bachelor's degree or its equivalent. The IMHI degree is the only accredited at level I (master's level) by ing over 20 nationalities) are France's National Commiss



B.P 105 • 95021 Cergy-Ponloise Cedex • France Tel : (33.1) 34.43.31.72 • Fax : (33.1) 34.43.17.01

### The MBA in purchasing & logistics strategies for NEW JOB OPPORTUNITES

An MBA qualification with a purchasing and logistics specialisation, is the perfect passport for a dynamic and challenging career in Europe's fastest developing management function with job opportunities. The European Institute of Purchasing Management

is the first centre in Europe to offer - a full time 12 month MBA programme - a part-time executive MBA in modular form,

designed to suit the needs of working executives. Sponsored by 10 European companies - Aerospatiale, Alcatel, AMAE, Bull, Cerestar (Ferruzzi), Herberts (Hoechst), Nokia, Pechiney, Philips, and Renault and supported by the Commission of the European community and several other European foundations and organisations. Currently working with THOMSON CSF, ALCATEL ALASTHOM, PERNOD RICARD.

Pedagogic programmes with HEC Paris, Cranfield, Boconi

Scholarships to qualifying students with engineering or

The Institute is part of the French Geneva campus in the International Business Park, Archamps, France. Sinused at the foot of the Alps the campus is located in the most beautiful countryside of Europe. The campus includes an advanced telecommunications network and library.

EUROPEAN INSTITUTE OF PURCHASING MANAGEMENT International Business Park French Geneva Campus 74166 ARCHAMPS (France)

Tel.: (33) 50 31 56 78 - Fax: (33) 50 31 56 80

#### IMaC Executive Master's Program

A joint American and European Executive MBA Program

Two Degrees from two prestigious institutions
On the European side, ESC Rouen, the Rouen Graduate School
of Management in France, and the IMaC Executive MBA degree.
On the American side, the Krannert Graduate School of Management at Purdue University, USA, and the MS degree of Purdue University (AACSB accredited):

A unique Program design Taught exclusively in English by an international faculty, the program spans a 22 month period combining individual learning with 6 two week intensive residential sessions, half in France half in the USA.

with international participants and no interruption of career.

If you already have a degree, at least 5 years' work experience and an awareness of international perspectives, the IMaC/EMS Program will be the ideal accelerator for your career. Our next session begins in January 1995, Presentations will be made in London and Paris.

Further details from:
Ms Nicole BRINSDON - 13faC EMS Program
RSC ROFFN - BP 138 70136 Mont-Squid Aignon codex - France Tel: (33) 32 82 74 02 - Fav : (33) 35 76 06 62

or Dr Maetin RAPISARDA - IMaC EMS Program Krauwert Graduate School of Management Purdus University West Lufayette, IN 47907 - 1310 USA Tel: (1) 317 494 7700 - Fux : (1) 317 494 0862

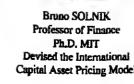


#### THE MANY TALENTS OF ISA



Nicolas DOURASSOFF Bank of Neuflize, Schlumberger, Mallet ABN AMRO Group tSA MBA Class 94 Naval Academy - ENSTA

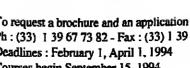
H(E)C



Capital Asset Pricing Model



Marie-Eve SCHAUBER Borland France General Manager ISA MBA Class 85 INPG 83



To request a brochure and an application form, please call or fax ISA at: Ph: (33) 1 39 67 73 82 - Fax: (33) 1 39 67 74 65 Deadlines: February 1, April 1, 1994 Courses begin September 15, 1994

CHAMBRE DE COMMERCE ET D'INDUSTRIE DE PARIS

### **MBA**

SCIENCES PO

bilingual program. Beginning January 1995.

with a European scope.

Admission requirements: a university degree

INSTITUT D'ETUDES POLITIQUES DE PARIS 174, bd Saint-Germain 75006 PARIS Tél: (33) 1.45 44 87 43 - Fax: (33) 1.45 44 88 92

# An intensive nine month

**SCIENCES PO:** ■ An international Faculty

■ The leading School in Political Science and Economics in France, since its foundation

A unique location in the center of Paris. A limited number of students.

and three years of work experience.

For further information, please contact: Professor Jean-Jacques Rosa, MBA Director. (Applications are due June 30, 1994)

INSTITUT SUPÉRIEUR DES AFFAIRES

icoton 57

### **MBA PROGRAMS:** EASY TO TRANSLATE

Continued from page 9

should be a graduate program in this field. Speaking honestly, the grandes écoles are the main competition for us as we seek to place our graduates in the job market. How do French universities fare in business educa-

Either one finds students with a very general education, or those at the postgraduate level, notably at the doctorate level, such as the DESS in finance at the University of Dauphine. But there are only 30 students in that program. Those coming out of Dauphine's management program are very high-ly regarded, but have great

difficulty finding jobs. Are there not a large number of French youths seeking a business education?

There are some 60,000 students who each year express their intention to enroll in preparatory courses in the field of business. But if you take the three main schools in Paris - HEC, ESSEC and ESCP - there is room for only 1,000. If you add Lyon ESC, that's another 200,

How is recruiting going

We have about 70 companies coming to interview students, including 12 new ones. For the most part, they are large companies. We encourage the small and medium-sized companies to come, but mainly they recruit at the regional schools in the provinces. Things are

definitely picking up for us. How do you ossess the roles ond problems of women in business educa-

It's a quescion of generations. It takes 20 years to become a CEO. We first began accepting women around 1972, which means our first female graduates at ESCP came onto the market in significant numbers around and after 1975. Women do face a difficult problem, but this is slowly disappearing as attitudes - among men change. Today, about 50 percent of our students are female. We do not prepare these graduates any differ-

ently for job interviews. The Balladur government recently onnounced its intention to crack down on the

Véronique de Chantérac: "We ore moving from bilateral to multilateral relations, from cooperative ventures to strategic

Time," which oppears in vour current brochure. What is your reaction?

Speaking personally, I think this philosophy is absurd. "Weekend" is now standard French. In our

use of English words in field, why don't we use the French, such as "MBA Port title maitrise? Because that is a term strictly reserved to the university. We do, however, offer another graduate degree here designated mastère, which isn't very ele-

gant, but is Frenchified.
M.R.

### TRAINING FOR PROJECT MANAGEMENT

grade markety and typical to a second or the second of the

petition and burgeoning internationalization force France's larger corporations into reorganizing along project-management lines, executive development and training departments are

25,000 management education operators in France

hastening to get ahead of the trend. At the same time, French busioess schools, consultants and specialized institutions offering executive educational services are fighting to grab a share of this promising market. French automobile manu-

facturer Renault provides a leading example. Its six-person buman resources development uoit at Boulogoe-Billancourt handles senior management development issues. The section makes significant use of the group's ioternal resources, though it also exploits a partnership arraogement with the CEDEP management center attached to the INSEAD business school at

Fontainebleau. "A major focus of our activities is to develop synergies by promotiog benchmarking type projects with noncompeting corporations such as Aerospatiale, France Telecom and Rank Xerox." says Renault's deputy general manager for human resources development, Gérard Dubrulle. "Other initiatives involve sending staff out for periods with businesses that we work with, such as suppliers and distributors, with a view to improving quality. In all these efforts, our aim is to briog out people's implicit knowl-edge and spread this tbroughout the organiza-

Some French organizations adopt a decentralized approach to management education. In the case of Electricité de France, 55 percent to 60 percent of this activity is carried out by the central education and training department. The remainder is handled by the regional operating units, which either use their own resources or subcontract to local training institutions.

One particular scheme we are supporting is a project called 'Ingénieur 2000,' organized by the Conservatoire National des Arts et Métiers in cooperation with Renault, Schneider, SNEC-

tion and training department. This project aims at bringing the training of future engineers closer to corporate practice by mixing university study with workplace experieoce." In some cases, French management-training services are made avail-able on an industry-wide basis. The French Banking Associatioo, for example, provides cootinuing education for around 90,000 bank staff a year and awards about 20,000 banking diplomas anoually. This effort iovolves an annual turnover of around 280 millioo francs [\$48 million] and calls on the teaching services of some 3,000 people," says Bernard Rousselet, who heads the AFB's training

section. Around 25,000 different operators provide continuing management education services of one kind or another in France. These range from the largest and longest-established business schools, university institutes and big consultancy firms to specialized organizations and individual consultants offering evening courses.

The growing importance of international business in France is illustrated by the increasing number of business institutes that specialize in language teaching. Institut du Français des Affaires de Reims offers Freoch business-language courses for foreign executives, while the Brussels-based CERAN Lingua provides inteosive foreign-language courses for business participants in sev-en different languages. CERAN's centers include establishments in Paris and the South of France.

"An important part of our nondegree executive program offer is the provision of customer-tailored courses for individual companies," explains Olivier Bruel, director of HEC Management at Jouy-en-Josas. "We often train executives of client companies to teach within their organizations. There is some overlap here with what consultancy firms do, but the distinction is that we are concerned more with longterm issues than with solving an immediate day-to-day

problem. One of the largest specialist organizations operating in the French executivetraining market is the Parisbased Institut Français de Gestion. Another example is

the Centre de Perfection-

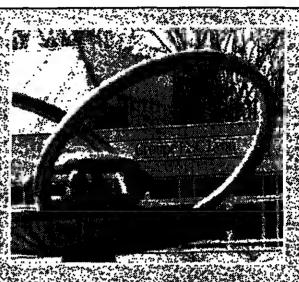
**COURS DE** 

CIVILISATION

MA. Thomson. Usinor, Sacilor and ourselves," says Jean-François Millat, deputy manager of the EDF educautives for top management positions, with a particular emphasis on practical case studies and teamwork.

"The most rapidly growing market is that for intra-

company courses involving some of the large French groups," says Jean-François de Zitter, general manager of the IFG. There is also an increasing need for management training coming from the French public and parapublic sectors," he adds.



### Provincial Likoweks:

The Paris property of the Court Courts of the Courts of th

also anakting a mane so the construction of th

which involves a fount venture between higher education and industry, and engineering schools such as Télécom Paris Polyipchnique Federale

The SUP de Co La Rochelië has developed two advet programs: 2. and the Swiss Ecole, ropean Management; Polymenague Federale and a training course de Lansanne aimed ab the export.

The Groupe ESC sales sector. M.R.

This advertising section was produced in its entirety by the supplements division of the International Herald Tribune's advertising department. • Axel Krause is corporate editor of the International Herald Tribune. • Michael Rowe is a Paris-based financial and business writer.

#### **SCHILLER** INTERNATIONAL UNIVERSITY - PARIS

**Accredited Member ACICS** 

S.I.U., established in Europe for 30 years, offers students an American university education.

We are a truly international school, with students from over 50 different countries.

- BBA MBA BA MA
- EXECUTIVE MBA PROGRAM
- SPECIALIZATION IN INTERNATIONAL BUSINESS AND INTERNATIONAL RELATIONS AND DIPLOMACY
- FULL-TIME AND PART-TIME PROGRAMS
- 10 CAMPUSES IN EUROPE AND IN THE U.S.
- ENTRY IN FALL, SPRING OR SUMMER

FOR MORE INFORMATION PLEASE CALL SCHILLER INTERNATIONAL UNIVERSITY 32, BOULEVARD DE VAUGIRARD - 75015 PARIS TÉL: (33) 1.45.38.56.01

Your M.B.A. in PARIS and the U.S.

The best from Europe and America for your graduote studies in International Management M.S.A. University is a graduate program of Management created in 1986 by the Franco-American Institute of Management (LF.A.M.) and developed in association with leading U.S. Universities.

11 to 16 months of study 4 in Paris, France © 7 to 12 in the U.S. October to September or December 2 DIPLOMAS M.B.A. (Master of Business Administration) from AACSB accredited American Universitie
 Graduate certificate from M.B.A. University.

M.B.A. University/IFAM, 19 rue Cépré, 75015 Paris. Tel.: 33(1) 42 73 26 53 --- Fax: 33 (1) 47 05 74 75



# THE AMERICAN

September to April in Paris. Summer on the 300-acre Hartford Campus located between New York and Boston A 16-course Master of Business Administration Degree taught by the faculty of the University of Hartford 11 months of intensive study in English delivered for the ninth consecutive year by the University of Hartford [established in 1877 - student body of 8000)

Admission is competitive end selective. The ambiance is international (over 20 nationalities per class) Achieve substantial career progression and personal growth For our full-color brochure on this challenging educational opportunity, contact Pamela Meade, MBA

**UNIVERSITY OF HARTFORD BUSINESS SCHOOL** 

8. Terrasse Bellini. Pans-La Défense 11. 92807 Puteaux Cedex, France Tel: 49 00 19 61 Fax: 47 76 45 13 Accreçated by the New England Association of Schools and Colleges

The most renowned school for French

INSTITUT DE FRANÇAIS

an INTENSIVE COMPLETE IMMERSION course on the Riviers 8 hrs per day with 2 meals

For adults. 8 levels: Beginners I to Advanced II

Next 2-4 week course starts Apr. 4, May 2 and all year.

96230 Villefranche/Mer C15, France. Tcl. 93 01 88 44. Fax: 93 76 92 17.

SAINT-XAVIER UNIVERSITY The Graham School of Management

#### AMERICAN MBA IN EUROPE

Saint Xavier University of Chicago offers its American accredited MBA in Paris, Milan and Chicago.

- Accelerated MBA: 1 year of intensive study in Paris, Milan or Chicago.
- Executive MBA: 2 years of part-time study. Evening and Saturday courses.



THE INTERNATIONAL

AN INTENSIVE 14 MONTH GRANDE ECOLE

PROGRAM IN PARIS, NEW YORK AND

TOKYO WITH SEMINARS IN EASTERN

EUROPE, SOUTH AMERICA AND SOUTH

INSTITUT SUPERIEUR DE GESTION STATE ACCREDITED DEGREE

t/6/8 me de Loui - 75146 Paris - FRANCE - Tel. (133-11-45-53 G) 00 179a - 1715-29 J. - Jan 1832 (13-15-55-96 M)

IFAM

THE BEST WAY FOR THE M.B.A.

Since 1982, the Institut Franco-American de Management (IFAM) prepares students with its 4-year program for an MBA diplome from a major American university and the IFAM diploma.

In additon to IFAM's associate universities, University of Hartford, North-eastern University in Boston, Pace University in New York, Temple University in Philadelphia, where students study in their 3rd or 4th year, IFAM also maintains privileged ties with prestigious American graduate schools. IFAM students, therefore, complete their MBA at the University of Pennsylvania (Wharton), University of Chicago, Indiana U., University of Wisconsin, Duke U., George Washington U., Mac Gill U.

in 1985, IFAM's rapid development led to the creation of the program, MBA University. In association with top American business schools, this program offer a 1-year MBA to university graduates and executives.

**IFAM**皇

INSTITUT FRANCO-AMERICAIN DE MANAGEMENT

Elablissement d'enseignement supérieur privé. 19, rue Cépré - 75015 Paris-France. Tél.: 33 (1) 47.34.38.23 — Fax: 33 (1) 47.05.74.75

20, rue de Saint Petersbourg 75008 Paris, France Fax: (33-1) 45 22 12 65

EAST ASIA

Plazza del Carmine 2 2012I Milan, Italy Tel.: (39-2) 861 647 Fax: (39-2) 861 027



PARIS SORBONNE

UNIVERSITE DE

d'Bude de la Grifisation Française associé à l'Université

**GRADUATE COURSES** 

University Courses.
"MAGISTÈRE de langue et de Civilisación

\*MAGISTRIC de longue et de Livitigaion Françoises\* (aquivalent lo Ma Credit U.S.A.). Sambonne Summer Session for Foreign Teaches and Students. Courses for Teaches of Franch Language

and Civilization.

FRANCAISE **DE LA SORBONNE** FRANÇAISE **UNDERGRADUATE COURSES** French baccalourcate level required.

> French language and Civilization Fall, Winter and Spring Semesters.

 Summer Courses: June to and Sept. Options in Economics and Commercial Studies in each session

"Certificat Protique de François Commercial et Economique"

"Diplôme Supérieur de François des Affaires"

"Diplôme Supérieur de François des Affaires"

2nd par of the "diplôme superieu"

lomas and cartificates from the Sorborne and the Paris Chamber of Commerce and Industry
ident visa required. Inquire at the Cultural section of the French Embassy

Apply to: COURS DE CIVILISATION FRANÇAISE, les, 75005 Paris. Tél.: (33-1) 40 46 22 11 - Fax: (33-1) 40 46 32 29 🗐



ÉCOLE SUPÉRIEURE DE PUBLICITÉ et de marketing Why not learn advertising and communication

the French way in Paris?

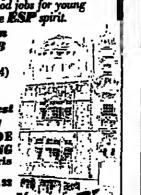
In 1993/1994: Students or Professionals from 28 countries, most obtained the ESP Diploms. the BTS (State diploma)
the BTS (State diploma)
the IAA Diploma, and good jobs for young
people motivated by the ESP spirit.

Next session opening on

OCTOBER 11th, 1993 Chairman: Claude CHAUVET, a former World President (82-84) of the international Advertising Association

Free brochures on request Education or Training ÉCOLE SUPÉRIEURE DE ( PUBLICITÉ & MARKETING 9, rue Léo Delibes 75116 Paris

France Tel: 32-1-47 217749 Page 47-64 54 33 177 307 307 Telex: \$51 246 F



INTENSIVE, SHORT-TERM TRAINING FOR WORKING PROFESSIONALS

**3 CERTIFICATE PROGRAMS: Business Management.** International Marketing, Advertising Strategies & Techniques

THE VMERICAN UNIVERSITY OF PARIS

The American University of Paris 34, av. de New-York, 75116 Paris Tel.: (33-1) 47 20 44 99 Fax. (33-1) 47 20 45 64

Do you want concrete results in a foreign language? Choose your programme (fully adapted to your personal learning style) to im return on your investment of time and money.

 Length of stay: from 1 day to several weeks. C A

 All programmes include: 8 lessons per day; in mini-groups and/or private lessons;
 from 8 a.m. to 10 p.m., the opportunity to practice what you have learnt in the company of native speaking teachers;
 soco-cultural activities.

 Centres in France, Belgium, Ireland and Spain. Languages: French, Dutch, German, Spanish, Italien, Japanese and English.

In Belgium Intensive French courses for young people aged from 13 to 18.

**CERAN** Avenue du Château, 264 B-4900 SPA Fax (32) (0) 87 79 13 88



In USA: Tel. (413) 584 0334 Fax (413) 584 3046 In Switzerland: Tel. (41) 21 3235 397

Don't miss the section on "International Business Education" appearing on May 24.

For information on how to place un advertisement, please contact: Brooke Pilley in Paris. Tel.: (33-1) 46 37 93 83 - Fax: (33-1) 46 37 93 70

هكذامن الدميل

JOBS FO How So

u. In The

WHY FRA

ram. 1916 dicitar: 300 op.2. : . . in or fat retient to the 164 m. SUCAL ...

Staling. indefine VIE what we are **加**的.有一 @16 4 6c4 Return !! 100 to 125 of the HEC

bling specials. brakk in Par Prespect, 2 2iom Engly: Harry look often of account so the French dilk acquire ; w. and dudent. n sand in France : sance, a recession 4 - ... padrate of Science ... ton d'Eurock P.

street to see the see Mil ade not properly & MBA laber im imeres co the course and Francisco in Francisco ESEUS MBA: BREAKING

and the liner in a con-

American Jorgania

Mess lacaers epartition of 12-2-5. formation recentalization

Tel (+33) 92 92 51 23 E acsulzes a breastillancia

Half Moon Some

Lyon is one of their **।** विकास के कि किए के कि कि कि कि national for later his develon -

Realist 240 B than 13 THE THE PARTY NAMED IN and . Almes ... the same

100

The state of the s

Alie" -

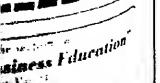
HORY-TERM ING PROFESSIONALS PROGRAMS: magement. Marketing. gies & fechnique

ncrete result

3. 21 25 75

grund 2000 astak bil 4.42 ger 112 112 A

Ex (E-H In St. St.



ADVERTISING SECTION



### BUSINESS EDUCATION IN FRANCE

### JOBS FOR GRADUATES: How Schools Open Doors

uring the recession, from which France may now be emerging, prospective employers have gotten used to taking a much more selective approach to executive recruitment. At the same time, the way corporations work has been changing. These developments are giving new emphasis to the role played by French business schools' catraining students to present reer departments. themselves in the best possi-We used to be known as

the placement department, but this was symbolically ployers.' changed some years ago to the career-management service," says Mary Boss, careers director at INSEAD. This highlights the fact that we are not just trying to slot students into jobs but that we are helping them to plan their careers as well." use of this resource as part of The careers service opergraduates' career development," says Ms. Boss. "Cur-

ated by the Institut d'Etudes Politiques de Paris (Sciences-Po) follows similar principles, but it also incorporates several oovel features. "Our department is operated and financed jointly by the institute and by our graduates' association," says Dominique Andriveau, director of Science-Po's career and employment service. first job with the corporation We are also available to they have worked with in

provide career advice to this way," says Bérangère managers during the subse- Pages of the HEC. quent course of their career as well as to young gradu-ates looking for their first job. An important part of our work is to help students arrive at a realistic assessment decide what direction they should take. Moreover, we have also always placed considerable emphasis on

ble way and to maximize tbeir credibility with em-Networks set up by French business-school graduates often play an important support role as well. We have a very powerful alumni oetwork, and we eveo organize seminars here at INSEAD on how to make

rently, this network compris-es 13,000 INSEAD graduates across the world." Many students at Freoch business schools find their first jobs by working with a company for a period of practical experience during their courses. 'Forty percent of our students obtain their

The La Rochelle Business School provides a further example. 'For our European bachelor degree in management, we try to place our students with companies of their possibilities and to outside France during the course. To do this, we make use of our linkups with schools in Britain, Germany and Spaio," says Judith Lambert, program director and head of European relations at the La Rochelle school.

The Paris-Dauphine university has developed a number of specialized workexperience packages, including a five-month period in information technology and similar arrangements with consulting firms, banks and corporate-finance departments. Other career services at Dauphine include an opportunities data base, training in job-application techniques and recruitment conferences on campus.

We act for two different sets of clients - the students on the one hand and companies on the other," says Ms. Pages, "In this connection, it is important to establish good contacts with foreign corporations. For instance, 1 have just concluded a visit to



the United States, which involved meeting organizations such as Bankers Trust, JP Morgan and Pepsi Cola. There is considerable interest in French business graduates who are fluent in English, particularly for American companies with opera-tions in Brussels."

Although jobs for business graduates in France are now thinner on the ground, starting salaries can still be

1SA indicates that starting salaries for its 1993 class ranged from 230,000 francs to 800,000 francs (\$40,000

versity in the United States.

Instructional sessions are

concentrated into a series of

six two-week intensive resi-

dential stays scheduled over

a period of about 22 months.

Half of these are held in

Rouen and the other half at

Purdue. The aim is to draw

participants not only from

the United States and Eu-

rope but also from Asia,

Africa and South America.

France as a place to do busi-

As the attractions of

specialist institutions offer- Bemard Gracia.

ESC Lyon estimates that the 1993 average for its graduates will be somewhere between 170,000 francs and 190,000 francs. The school's careers office also reckons that job offers are now starting to pick up

ing business courses is also

growing. One example is the

European Institute of Pur-

chasing Management, locat-

ed in the International Busi-

ness Park in Archamps near

Geneva, on the French side

of the border with Switzer-

land. The EIPM is the first

center in Europe to offer a

full-time, 12-month MBA

program in modular form

and a part-time executive

MBA in modular form, de-

signed to suit the needs of

working executives," says

ElPM's general director,

M.R.

### NEXT, RATIONALIZE **BUSINESS SCHOOLS**

by the French education ministry, the total oumber of business schools io France rose from 84 in 1981 to 290 in 1992. Now, these numbers could

"French business schools are too small," says Bruno Dufour, president of the Groupe ESC Lyon. "You need to have at least 100 factransnational-

ly, aod companies require Competing stronger local institutions to for the back up their efforts. What is required is nondegree a project to bring about market greater networking and pooliog of resources

among French schools. This is no easy matter when you consider all the local rivalries and personalities involved, but it is an essential

Against this background. France's business schools and institutes of higher education are competing to provide uodergraduate and graduate business degree courses as well as catering to the lucrative nondegree executive market. Schools linked to chambers of commerce rather than public university institutions have played the biggest role in this area. This picture is nanging, though.

Over the past 15 years or so, the universities and the grandes écoles have made great efforts to become more flexible and to get closer to business," says Henri Tezenas de Montcel, general manager of the HEC at

ccording to sta-tistics produced the Paris-based Institut d'Etudes Politiques de Paris has recently entered the MBA market, while the equally famous Ponts-et-Chaussées grande école for top engineers offers a similar pro-

At the same time, a growing number of foreign institutions - particularly from the United States - are setung up branches in France. ulty members to operate One example is the Franco-American Insti-

tute of Management, which offers a program called MBA University. "Our course gives students an opportunity to study in both France and the United States, and it produces

bilingual or even

trilingual graduates," explains Associate Dean Michel Lemieux, Another example is the American University of Paris. which offers full- and parttime programs that include business, international marketing and international business law courses.

"Business schools are facing difficult times. The most obvious consequence is a drop in full-time applicants and a significant increase in those for part-time or distance-learning programs." says Eric Briys, dean of the Institut Supérieur des Affaires at Jouy-en-Josas. Mr. Briys suggests a novel

risk-sharing formula to make full-time programs more attractive to students. This could involve reductions in fees, soft bank loans and employer contributions toward fees, linked to students' examination perfor-

Tick box

### WHY FRANCE? THE BENEFITS OF A GALLIC EDUCATION

tudents looking for a business education in Europe that will give them an international perspective can choose between major schools in several different countries. Against this background, France offers a number of

attractive features. Politically and geographically, France occupies a central position in the European Union. Students can choose from a wide variety of local, national and regional markets. Although the fine distinctions of the French educational system often remain opaque to foreign employers, the country now offers several well-respected MBA products that are rec-

ognized internationally. "Most of the Eoglishspeaking students who attended the MBA course with me had chosen a French institution because they wanted to work in France," says Richard Woods, who graduated last year from ISA, part of the HEC group at Jouyen-Josas. He is now employed as an industrial consulting specialist by Peat

Marwick in Paris. Prospective employers from English-speaking nations often place a premium on the French-language skills acquired by international students who choose to study in France. For instance, a receot American graduate of Sciences-Po (Institut d'Etudes Politiques de Paris) was interviewed by an American corporation that wanted to set up a European subsidiary. The corporation said it was not impressed by the MBA label, but it was very interested in the fact that the course bad been conducted in French.

INSEAD, based in Fontainebleau near Paris, is one of France's best-known management-education institutes. Founded in 1959 as a private institution sponsored by the corporate sector, INSEAD aimed from the start at dispensing wholly international management teaching. Most courses are conducted in English, and 17 percent of the institute's

MBA students are French. INSEAD's international ambitions sometimes provoke a rather prickly reaction from France's more traditional management centers. "In contrast to IN-SEAD, we offer products that are closer to the daily realities of French manage-ment practice," says Bérangère Pagès, director of the HEC Group's career advisory service. In addition to its MBA programs, which include the ISA international

MBA, the HEC Group also provides uodergraduate courses for younger French management students. The existence of network links with foreign business schools is also an important element influeocing student cboice. The Paris-Dauphine

university furnishes one ex-

Program of the University of Hartford taught in English.
Tuition includes preparation for

Bachelor in Business Administration

2 years in France and 1 year on the campus of the University of Hartford or

Master in Business Administration

lajors: France, Economics Marketing.

ABS American Business School
Academic Affiliation With
UNIVERSITY OF HARTFORD

PARIS 75116 - 15, AV. DE LA GRANDE ARMEE Tél.: 45.01.96.01 - Fax: 40.67.96.96 LYON 69009 - 24, AVENUE JOANNES MASSET, Bát 5, Tél.: 78.64,15.31 - Fax: 78.83.21.09

MARSEBLE 13006 - 26-28, COURS PIERRE PUGET, Tel.: 91.55.05.48 - Fax: 91.55.00.78

TOEFL & GMAT.

3 years in France.

1 year: Paris or Hartford.

ample. Founded in 1968, the

university now has a total of some 6.400 students, and it specializes in management and related economic and technical subjects. It prepares both undergraduate and graduate students for the traditional French university degrees but adopts a nontraditional teaching approach based on work in small groups, buttressed by selective entry requirements.

"Currently, we have 762 foreign students who chose Paris-Dauphine on an indito 80 who have come here on exchange programs with institutions in other countries," says Véronique Trax, who runs the university's international relations depart-

AN AMERICAN

M.B.A

IN 4 YEARS

FRANCE/U.S.A

American Business School

Though it started later tbao countries such as Britain and the United States, France is also now offering a growing range of executive and part-time business degree courses. These provide additional flexibility for executives who wish to improve their career chances without leaving their current employment as well as for companies keen on making the best use of promising staff.

One example of such a ness in Europe increase, the urse is the executive mas-number of international and ters degree program in management sponsored jointly by the Rouen Graduate School of Management (ESC Rouen) and the Krannert Graduate School of Management at Purdue Uni-

The Reims Institute for Business in France is your partner if you deal with France and the French market:

Our aim is to help introduce your executives to French business with the right approach. Our weekly courses include: Module I: learning the particularities of business in France, and its rules.
 Module D: rules and customs of contracting in France (to prospect, sell or buy in Module FAR: to know the peculiarities of your business sector in France.

Further information evallable at IDFAR, 19, rue Clément-Ader, 51100 REIMS - FRANCE. Phone: (33) 26 82 92 74 Fax: (33) 26 82 92 75 (IDFAR is sponsored by Reims University, Reims and Epernay's Chamber of Trade and Industry, The Townhall of Reims. The Rectoral of Reims Academy, the Union Patronale of the Marne dol and CHAMPFOR.)



#### UNIVERSITY OF SOUTHERN EUROPE Monaco

MBA and BSBA

- One year intensive MBA program specializing in Finance or International Marketing. GMAT score required.
- and include economics, markeling, finance, management and computer business systems. TOFEL score required.

U.S.E. will be present at the:
- Salon de l'Etudiant, Paris La Villette, March 17-20, stand IN14.
- Salon Européen de l'Etudiant, Brussels, March 23-27.



- A 3-year BSBA program. All courses are taught in English,
- Exchange programs with numerous European and U.S. universities. Directed Work apprenticeship.

For more information contact: Admissions Office University of Southern Europe, Stade Louis II / B - MC 98000 Monaco 5 Tel. (33) 92.057.057 - Fax (33) 92.052.830

### CENTRE DE **PERFECTIONNEMENT**

**AUX AFFAIRES** 

Pour réussir dans vos nouvelles fonctions de direction en France, venez au CPA vous entraîner à la Direction Génèrale.

Référence dans le domaine de l'entraînement à la Direction Générale, le CPA compte aujourd'hui 5 000 diplômés dont certains sont aux commandes des plus grandes entreprises européennes.

Deux formules au choix : Temps partagé : programme annuel vous permettant de poursuivre votre activité professionnelle (Paris, Lille, Lyon, Toulouse, Nice, Madrid) Plein temps : programme résidentiel

> Manuelle NATIVEL vous renseignera au: (1) 44 09 34 34 Fax: (1) 44 09 34 99

de 12 semaines à Jouy-en-Josas.

CHAMBRE DE COMMERCE ET O'INDUSTRIE DE PARIS

### 92521 Neuilly Cedex, France. 1. American Business School

2. American University of Paris

Herald International Eribune

If you would like to receive further

information on any of the advertisers who

appeared in this Special Section, simply

complete the coupon below and send it

BROOKE PILLEY,

**Advertising Department,** 

181, Avenue Charles de Gaulle,

3.	Centre de Perfectionnement des Atfaires	ш
4.	Ceran	
5.	ESSEC - Institut de Management Hotelier	
6.	Ecole Supérieure de Commerce de Paris	
7.	Ecole Supérieure de Commerce de Rouen	
8.	Ecole Supérieure de Publicité	
9.	European Institute of Purchasing Managemen	t 🗆
10.	HEC - ISA	
11.	IDFAR	
12.	IFAM	
13.	ISG - Institut Superieur de Gestion	
<b>I4</b> .	Institut de Français	
15.	MBA University	
10	The la Matienale des Bests et Chaussies	

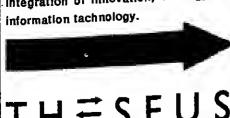
Ecole Nationale des Ponts et Cha 17. Saint-Xavier University 18. Schiller

19. Science Po 20. Theseus 21. Université Paris Sorbonne

22. University of Hartford 23. University of Southern Europe 

### THESEUS MBA: BREAKING NEW GROUND IN MANAGEMENT EDUCATION

With ubiquitous computing, tomorrow's buainass laadars will fostar changa and ganerata valua through tha afficient Integration of innovation, stratagy and



THESEUS Institute was created in Sophia Antipolis, Ecole des Mines and Politecnico di Milano.

Europe's foremost science park, by leading European average age of 33. They have post-graduate qualification and companies together with Telecom Paris, INSEAII. demonstrated outstanding executive potential. Period of program: September 94-July 65. Instruction is primedly in English.

If you have the drive and vision to rethink

tha modern corporation, join tha naw

generation of managars who chosa tha

THESEUS MBA for thair career growth.

Under the guidance of its world class faculty,

thay axparienced the managerial and

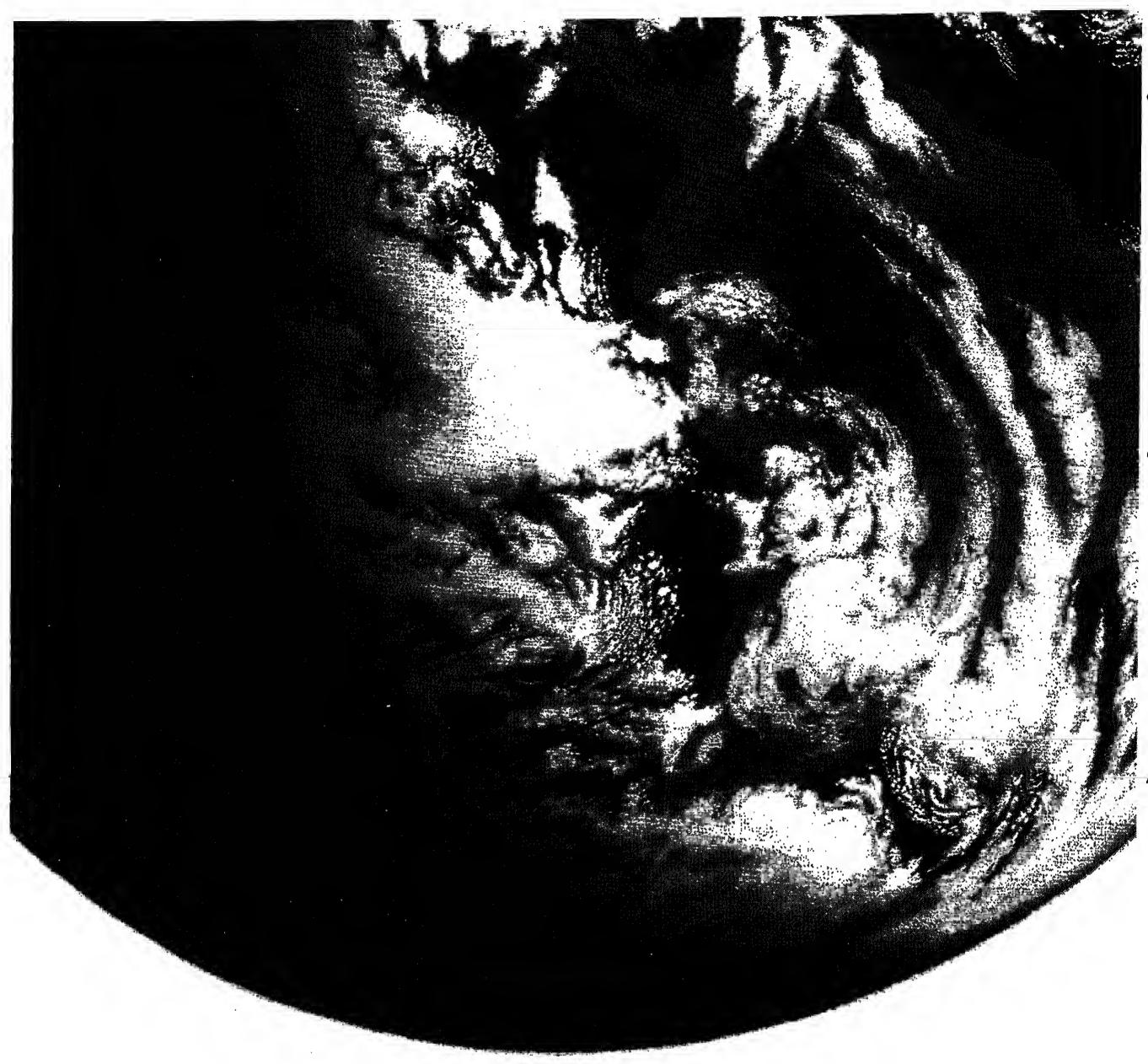
technningical challangaa of tha new dacade.

To apply, please contact Catherine Harris, THESEUS Institute, BP 169, 06903 Sophia Antipolis Cedex, France. Tel: (+33) 92 94 51 39. Fax: (+33) 93 65 38 37. E-Mail: harris @ theseus. fr THESEUS organizes a presentation in London, March 18 at 6.30 pm, Green Park Maytair Hotel, Half Moon Street, London W1Y68P. Tel: (071) 529 75 22.

ENTRAINE LES HOMMES QUI ENTRAINENT LES ENTREPRISES.

LE CPA

Un entrainement a LODIRECTION GENERALE conculet anime par des dirigeants pour des dirigeants

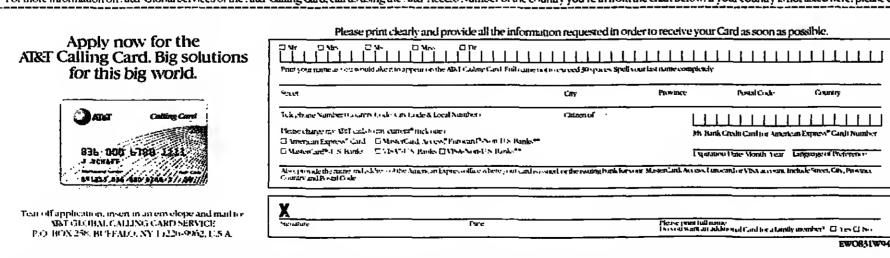


#### Whoever said it's a small world obviously wasn't from this one.

It's a big world. In fact, it's huge. Fortunately, calling around it is easy with the AT&T Calling Card. No other calling card lets you call country to country from over 70 countries; dial the U.S. directly from more than 125 countries; reach an AT&T English-speaking Operator who's waiting to help any time; send a fax or voice message to be delivered to over 170 countries and locations – at the time and date you specify. So why not apply for your ATXT Calling Card now. Getting it is free. Just send in the application below. And find out how travelling with the ATXT Calling Card can make a world of difference.



For more information on ATMT Global Services or the ATMT Calling Card, call us using the ATMT Access Number of the country you're in from the chart below. If your country is not listed here, please call us and reverse the charges. + 1 305 938-5490. Ext. 8312



enterment of Authorisation Phases on what many pipers on the application is expected and belief to any changes incurred with the Authorisation Phases on the application of the application is expected and belief to any three distributions of the application of Your charge or restricted provides an Arrest tree or interest in conformal windle term and epidence and telegraph Company wither S.A.

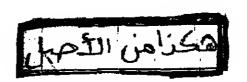
To make international calling easy, keep these in your pocket. To call an and the world, follow these easy steps:

1. Find the country you're calling from:

2. Dial the corresponding AIM Access Number.

3. An English-speaking AIM Operator or voice prompt will ask for the phone number you wish to call or connect you a customer service representative. 022-903-011 Egypt\*(Cairo) 510-0200 France 19 · · · 0011 0130-0010 00-800-1311 Germany 00 > -800-01111 ireland 1-800-550-000 177-100-2727 172-1011 06-022-9111 800-190-11 020-795-611 Switzerland<sup>\*</sup> 155-00-11 United Kingdom "Buttle planes to pine the second of contemplate condition that is not strikely in planes to pine the second of th

क्ष्मान्य अस्



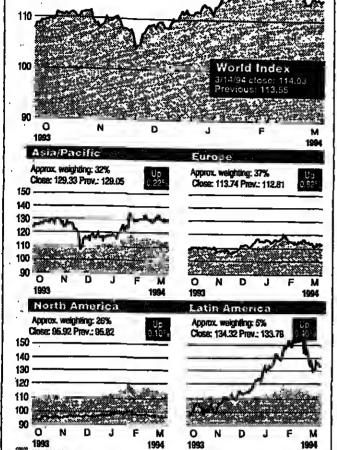
tinue to go up," be said.

Norbert Blum, Germany's labor pear in Germany in the oext eight years, and he said it was essential to

# International Herald Tribune, Tuesday, March 15, 1994

# THE TRIB INDEX: 114.03

International Herald Tribune World Stock Index @, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100.



e Index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and pentime, Australia, Austria, Belgium, Brazil, Canada, Chile, Demmark, Finland, Inco, Germany, Hong Kong, Italy, Mexico, Netherlands, New Zeeland, Norway, gapores, Spein, Sweden, Switzerland and Venezuela. For Tokyo, New York and widor, the index is composed of the 20 top lesues in terms of market capitalization, envise the ten top stocks are tracked.

	Mon.	Prov.	% change		Mon, close	Prev.	change
Energy	112.27	111.86	+0.37	Capital Goods	114.80	114,18	+0.54
Ųt <b>ik</b> ties	126,43	125.29	+0.91	Raw Materials	123.02	121,52	+1.23
Finance	116.66	116.34	+0.28	Consumer Goods	100.34	100,05	+0.29
Services	121.93	121.52	+0,34	Miscellaneous	129.98	128.31	+1.30

### GE Bids \$2.1 Billion for Kemper

### Financial Firm Is Asked to Reconsider Rejection

Compiled by Our Staff From Dispatches NEW YORK - General Electric Co., seeking to reinforce its profitable financial services business, said Monday that its GE Capital unit had proposed to buy Kemper

Corp. for \$2.1 billion in cash. GE said it had made the offer, worth \$55 a share, on March 2 and that Kemper, an insurance and securities firm based in Long Grove, Illinois, had responded March 4 that

the company was oot for sale.

Nevertheless, Kemper said it would bring the matter to its board at its meeting later this month. In a letter Monday, GE Capital said it had repeated its proposal and asked Kemper management and board to reconsider its ear-

lier decision. GE said it would further raise its bid if, after a review of Kemper's real estate portfo-

lio, "it is appropriate."
GE announced the offer after the close of trading oo the New York Stock Exchange. Kemper's shares, which ended NYSE trading unchanged at \$40.875, jumped \$16.125 to \$57 in after-hours trading.

GE Capital said that Kemper would be its "flagship" in its asset-management business, allowing the company to consolidate other GE/GE Capital activity with Kemper's existing operations. GE already owns the Wall

Street brokerage house Kidder Peabody & Co., and financial services have been among the strongest performing divisions for GE in

GE Capital's most recent sizable deal was the rescue in November of GPA Group, the ireland-based aircraft leasing company,

The offer is pitched at \$55 a share, at least; Kemper's stock rocketed more than \$16 a share to \$57 in afterhours trading.

through a \$1.35 billion purchase of planes already leased by GPA to airlines. On Monday, GE Capital also said it would strengthen Kemper and its insurance opera-

tions by transferring certain problem real estate assets to parts of GE Capital. This would free the Kemper organization

insurance, brokerage and asset management businesses nationally and internationally, GE Capital said.

"We believe that there are clear and compelling advantages from the combination of our two companies and that such a transactioo would create a maximum value for your employees, customers and shareholders," Gary Wendt, chief executive of GE Capital, said in a letter to David Mathis, Kemper's chief executive.

GE Capital also said Monday that its Vendor Financial Services had signed a new fiveyear financial services agreement with Pyxis Corp., which makes systems that automate the distribution, management and control of medications and supplies in bospitals and

Under the agreement, GE Capital will provide customized financial services support to Pyxis, including a minimum of \$500 million in new financing, with no more than \$350 million outstanding under the credit facility

at any ooe time. Io turn, Pyxis has granted GE Capital the exclusive right to purchase certain lease re-ceivables generated by Pyxis during the term

(Bloomberg, Knight-Ridder)

### Mondale's Talks With Outcast Irk Tokyo

By T.R. Reid

Washington Post Service TOKYO — Ambassador Walter F. Mondale of the United States has ruffled some feathers in Tokyo's political world by dealing directly with a maverick politician to settle the United States' dispute with Japan over access to the local cellular-telephone market.

The agreement that Mr. Mondale announced Saturday got a warm reception from President Bill Clintoo and from the Tokyo Stock Exchange, where stock prices jumped about 2 percent Monday.

But it left a bitter aftertaste with some Japanese officials because Ichiro Ozawa, a veteran parliamentarian who has much power but few friends among fellow politicians.

The tension got so high that last week, at the height of the negotiations, Mr. Moodale was asked by Kazuo Aichi, Japan's defense min-

ister and a close associate of Prime on trade matters, still seem deter- this week, and his office said it Minister Morihiro Hosokawa, to stop talking to Mr. Ozawa, accordmg to U.S. and Japanese officials.

After some hesitation, bowever, e negotiations went forward, a deal was reached, and Mr. Hosokawa's government endorsed it. But the episode left the Ameri-

cans perplexed once more about a basic question - "Who's in charge here?" --- that has troubled Washington time and again in oegotiations between the world's two richest nations. Mr. Clintoo has made trade with

Japan a central foreign-policy coocern, meaning that Washington Mr. Mondale negotiated with side needs somebody to deal with on the Japanese side. But who?

Mr. Hosokawa, for all his political skills, seems uninterested and aloof when it comes to trade negotiations, officials said. Meanwhile, Japan's career bureaocrats, who of-

mined to resist U.S. demands. That leaves Mr. Ozawa, a biunt, pragmatic political professional ton.

with extensive counections among

and business executives. The Americans were so pleased with Mr. Ozawa's oo-oonsense approach that they encouraged him when he announced plans to travel to Washington oext week.

In fact, plans are being made for

direct talks between Mr. Ozawa and Mr. Clinton on other trade disputes - a prospect that has not been received happily by Mr. Hosokawa's cabinet. Accordingly, officials here said, a

battle is raging within Mr. Ho-sokawa's cabinet as to whether Mr. Ozawa should be allowed to make

Mr. Ozawa has responded by withdrawing from public view. He ten call the shots for the politicians canceled oews conferences set for

could provide oo information about a possible trip to Washing-American negotiators are watch-

Japan's politicians, bureaucrats ing the controversy like weekend and business executives. midst of another family's argument. "We will talk to anybody they send over to deal with us," a U.S.

official said, "We had reasoo to believe that the prime minister duction in interest rates," he said himself wanted us to deal with Ozawa on the cellular phone deal," this official said. "Then we got this call from Aichi, and he very clearly said we were oot to negotiate with Ozawa. But when we pursued the crisis of chronic joblessness and point further, we were again led to

was the approved course." The United States and Japan have been heading toward a trade confrootatioo since July 1993, when Mr. Clintoo came to Japan

See JAPAN, Page 19

### **Clinton Urges Europe to Trim Interest Rates**

By Alan Friedman nal Herald Tribune

President Bill Clinton, in a speech in Detroit opening a jobs conference that critics said would produce more rhetoric than action, on Monday called on Europe to reduce interest rates and on Japan 10 increase domestic demand as part of an effort to stimulate growth and create jobs. Although U.S. officials had been

trying to reduce expectations ahead of the two-day conference of the Group of Seven oations, a British official said Monday that a plan had been agreed upon to tackle the unemployment crisis in the leading industrial countries. "We decided on a common set of

principles" that will be taken to the Group of Seven's annual summit meeting in July in Naples, David Hunt, Britain's employment minister, said after a meeting attended by Mr. Clinton.

Among the points in the plan, Mr. Hunt said, were investment in training and skills to improve the quality of labor markets; a renewed commitment to free trade and open markets; increased flexibility in labor markets to provide opportunities for the long-term unemployed; and pursuit of a stable, low-inflation economic environment to foster loog-term growth.
[Henning Christophersen,

esident for economic affairs of the European Union's executive commission, agreed that more should be dooe to redoce interest rates, Agence France-Presse reported. "In Europe, we oeed a further

in a statement released as the job conference began.]
In his speech, Mr. Clinton said "collective energy and ideas" were needed to solve the international

believe that dealing with Ozawa While he admitted that the loss jobs was also a result of structurchanges such as a decline in Western manufacturing industries, Mr. Clinton hammered home the need for economic-policy measures

cials and central bankers from France and Germany have disagreed in private and in public over Washington's desire for easier money as a way to stimulate economic growth.

"We know that the riddle of job creation cannot be solved entirely by low interest rates or better training policies or high-tech investment alone, but we oeed these," Mr. Clinton told an audience of finance and labor ministers from the United States, Japan, Germany, France, Britain, Italy and Canada. He stressed that government

measures designed to spur growth had to be accompanied by incentives to create high-wage jobs. "Private enterprise, not govern-

ment action, is the engine of growth in the economic sector," he said. Mr. Clinton, who said the United States would continue to reduce its budget deficit as part of its contributioo to world ecocomie growth, added that he saw oo reason for further increases in interest rates in the United States, Rates in America had "had to go

up some" after the economic recovery began picking up steam, but this movement was no cause for panic, Mr. Clinton told reporters before his speech.

"We had the highest growth rate in a decade, but I think that since there is oo inflatioo in the economy, interest rates should oot con-

minister, meanwhile warned that 3 millioo unskilled jobs would disaptrain people and equip them with new skills.

Mr. Blum said Germany could learn from the more flexible work patterns, such as part-time work, that are widespread in the United States. But he and Günter Rexrodt, the German economics minister. said there were aspects of the American system that Germany did not wish to emulate, such as its large number of low-paying jobs.

#### Thinking Ahead /Commentary

### Time for a New World View at OECD

By Reginald Dale International Herald Tribune

WASHINGTON - One way to shake up an international organization is to give it the

right oew boss. Since last year, Ireland's energetic Peter Sutherland has supplied a big shot in the arm to the General Agreement oo Tariffs and Trade in Geneva. In London, Jacques de Larosière is cleaning up the mess at the European Bank for Reconstruction and Development. Now there is a move afoot to give a similar

jolt to the low-profile Organization for Eco-comic Cooperation and Development, based in Paris. Unfortunately, the leading industrial democracies that run the outfit are going about it all the wrong way.

The OECD — part think tank, part forum for intergovernmental cooperation — has been undergoing an identity crisis for as long as almost anyone can remember. Now, as the

world speeds away from its partitioned postwar ecocomic structure toward global mar-kets, it is high time to rethink the organization's role.

The chance to do just that has arisen as Jean-Claude Paye, the organization's current

secretary-general, approaches the end of his second five-year term in September.

For months now, American officials have been saying "What we oeed is our own Peter Sutherland." But instead of trying to find that person. Western governments are going through the tired old ritual of supporting candidates because of their nationality.

The U.S. administration lamely decided to try to break the traditional European monopoly on the job by asking Canada to produce a candidate — figuring that it would be more diplomatic to use a Canadian stalking horse

IN Which

420 020

All March Street

OR MADE TO SERVICE

, and the first 18 Carlot 18 Car

7----

AND 1227 BUN 1774 Barren marijak ... 14 ...

to win the post for North America than to

demand it for the United States. So Canada has trotted out Donald Johnston, president of the governing Liberal Par-ty, who held several economic cabinet posts

under Pierre Trudeau but is bitle known Britain supports the candidacy of its controversial former chancellor of the Exchequer, Nigel Lawson; Germany is offering its own favorite son, Lorenz Schomerus, an Eco-nomics Ministry official who has little chance

While members haggle over a new chairman, they could be working to redefine the group's role.

of winning; and France, of course, backs Mr. Paye for a third term.

As a result, the choice will probably be made by horse-trading among the major powers, with no real discussion of the organi-zation's future, the merits of the candidates

or their views.

Mr. Johnston and Lord Lawson are both promoting themselves as senior politicians who will find it easier than Mr. Paye to hobnob with government leaders. But neither of them has much in the way of a thought-out

plan for the organization's future. The sharpest analysis comes from Mr. Paye, who argues that there is a big vacuum to be filled by the OECD in a world where markets and corporations are global but governments are still only national.

The organization could also be the best place for dialogue and problem-solving among the emerging regional economie groupings in Europe, Asia and North Ameri-

Already the OECD has become much more active in pursuing contact with nonmembers in Asia, Latin America and Central and Eastern Europe. Mexico will probably join this year,

and South Korea in perhaps two years' time. That's the way to go. By acquiring new members to reflect the changing balance of world ecocomic power, the OECD can strengthen its role as a pathfinder in world trade negotiations.

At the same time, it should position itself to give close support to an expanded Group of Seven and to help integrate the ex-Com-munist nations into the world economy. As a bastion of Western liberal economic

values, it should aggressively recruit the most dynamie developing and ex-Communist countries as soon as they qualify to join.
But the OECD cannot decide to do all that
by itself. What governments should do in the
next few months is to first agree on a new blueprint for the organization along these lines. Then they should look for the candidate

best able to carry it out.

It does not much matter whether the oew secretary-general is a politician or a bureaucrat. The job carries only as much anthority

as governments are prepared to grant.

A good way to start would be a series of internationally televised debates among the four candidates. That oot only would belp to pick the winner; it also would bring the OECD and the issues that concern it to a wider audience. Perhaps Peter Sutherland could be persuaded to moderate.

### QUITE SIMPLY THE ROYAL OAK.

For information and catalogue, please write to: Audemars Piguei & Cie S.A., 1348 Le Brussus, Switzerland Tel 41 21 845 49 31 Fax 41 21 845 42 14

The master watchmaker.



### **CURRENCY & INTEREST RATES**

									Ma	rch 14
Lender (a) Medrid II Milian II New York (b) Peris Taltyo Teresto Zerich	\$ 1.00 2.00 2.00 2.00 2.00 1.4678 2.528 1.4695 2.464.6 1.4696 2.464.6 1.4696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508 1.1696 2.508	21.6275 1.523 81.946 981.70 1.871 1.3978 42.43 6.8651 6.8465 1.9233 2.3461	18,36 0,2368 0,2491 6,5696 8,0497	1,576.45 2,331.46 Tork and	9,88% 2,836 72,878 886,00 1,8784 1,8784 51,55 0,7164 4,753! 2,1722 2,6526 7,25676	B.F. 5.05° 	1.055 4.0334 74.09 6.9478 —— 1.5289 1.5142 6 In a	1.900 ° 192.16 153.16 153.16 164.175 5.032 ° 1.2903 ° 1.2907 ° 121.001 147.902 166er con	CS 1.3% 25.675 1.3413 19.552 1.3614 42.133 77.52 1.9593 1.9198 1.9198 1.9198	Petalis 1275 35,185 1200 287,90 138,91 4,146 4,757 4,92 1,933 158,25 191,81 700 or for for for for for for for for for

| Currency | Per s | Currency | Per s | Currency | Per s | Argent, peso | D.9701 | Austral. s | 1.3763 | Austr

Sources: ING Bank (Amsterdam); Indosuez Bank (Brussels); Banco Commerciale Italiana (Milan); Agence France Presse (Paris); Bank of Tokyo); Royal Bank of Catado (Milan); Agence France Presse (Paris); Bank of AP. (Turonto); IMF (SDR). Other data from Reuters and AP.

**Eurocurrency Deposits** EÇU 1 month 3 %-3 % 5 %-6 % 4 %-4 % 5 %-5 % 6 %-6 % 2 %-2 % 3 %-4 % 5 %-5 % 6 %-6 % 2 %-2 % 614<del>-676</del> 649-614 2 ×-2 ×

**Key Money Rates** Discount rate
Prince rate
Prince rate
Prince rate
Prince rate
Prince rate
S-month CDs
Comm. paper 120 days
J-month Treasury bill
J-year Treasury bill
J-year Treasury note
S-year Treasury note
S-year Treasury note
S-year Treasury note
S-year Treasury bond
Mertii Lynch 20-day F France

ing prices; New York Comex (April)

**EUROPEAN FUTURES** 

Metals

### **Technology Issues Rise on Wall Street**

Compiled by Our Staff From Dispatches NEW YORK - Stocks edged higher on Wall Street on Monday. as a rally in technology issues overcame concerns about rising long-

term interest rates. The Dow Jones industrial average rose 0.28 of a point to 3,862.98 after a late bout of computer-driven sell orders shaved almost 10

#### U.S. Stocks

points off the average. Nine common stocks were higher on the New York Stock Exchange for every eight shares that declined. Volume was a moderate 260.2 million

"The major question for the eq-uity market going forward is how fast inflation accelerates because that will determine where interest rates go next," said Jeffrev Applegate, investment strategist at CS 3¼ at 62¼.
First Boston Corp.
Shares of 6

had been thought.

the 30-year Treasury bond to rise to Electric Co. slid 1/2 to 30%. 6.94 percent from a low of 6.88 percent. When rates advance, in- company will share the burden of vestors tend to move money into refinancing its 49 percent-owned fixed-income investments from Euro Disney SCA with creditor

In the stock market, Unisys was

ogy issues, up 1/2 to 1614 after Lehman Brothers upgraded the stock to "buy" from "outperform," trad-

Other rising technology issues on the New York Stock Exchange included IBM, up 1½ to 57% and Motorola, which rose 1% to 107, benefiting from the weekend deal between Washington and Tokyo that would open the Japanese cellu-

lar phone market to it.
In over-the-counter trading, Apple rose 34 to 38 after introducing its first computers based on the PowerPC chip developed with IBM and Motorola. Other gaining OTC technology issues were Intel, up 11/2 to 694; Sun, which rose % to 30; and Microsoft, up 11/2 to 831/4.

Teléfonos de Mexico was the most-active New York Stock Exchange issue in late trading, sown

Shares of electric utility and tele-Interest rates were up Monday phone companies were among the after the Federal Reserve Bank of Atlanta said its survey of businesses in the southeast reveals that in- ten fall when interest rates rise. flation is more of a problem than MCI Communications Corp. declined % to 2414, Ameritech Corp. The report caused the yield on fell % to 40% and Pacific Gas &

Walt Disney fell 1% to 45%. The

(Bloomberg, Knight-Ridder, AP)

### Rate Speculation Gives A Nudge to the Dollar

Compiled by Our Staff From Dispatches NEW YORK - The dollar posted moderate gains on Monday as speculation mounted that the Federal Reserve Board may raise rates relatively soon and as regional election results in Germany undercut

the Deutsche mark. The dollar closed at 1,6910 DM on Monday, up from a close on

#### Foreign Exchange

Friday of 1.6835 DM, and to 106.175 yen from 105.000.

Dealers also said the dollar's rise was also prompted by expectations of lower European interest rates amid signs that the Bundesbank could further reduce German rates at the central council meeting on Thursday.

The mark had been undercut by Sunday's election results to Lower Saxony, which dealt a sharp setback to Chancellor Helmut Kohl's coalition government.

Nick Parsons, an analyst at Canadian Imperial Bank of Commerce, commented that the market was wary about the implications of

the vote for German legislative

"The market was not struck so much by the defeat as by the Liberfate of the government's jurior cotation in parliament,

Traders added that the impact of the Whitewater investigation on

market remains, however, the interest rate outlook in the U.S. and Germany, with many iovestors expecting inflation data in the United States on Tuesday and Wednesday to support the case for a further

the dollar rose to 1.4355 Swiss

elections next October. al party's drop below the 5 percent level," he said, commenting on the alition party, which failed to meet the threshold needed for represen-

**Market Sales** 

Compiled by Our Stoff From Dispatches

stock exchanges posted sharp gains

on Monday, as lovestors manifest-

ed a growing belief that loterest

Hans Tiermeyer, president of the Bundesbank, said Western Ger-

man inflation should be within the

target range of the central bank's

goal of less than 2 percent a year. A

make an interest rate cut to Germa-

moderate rate of inflation would electronic IBIS system.

rates would fall further.

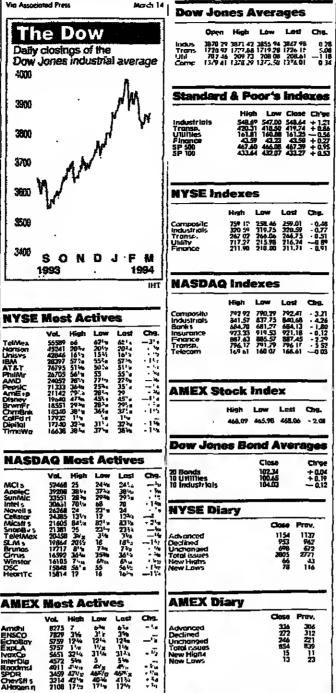
LONDON - Most European

the dollar was also receding after initial reactions and many unconfirmed rumors last week triggered bouts of speculative selling.

The key consideration in the

tightening by the Fed. Against other major currencies.

francs on Monday from a close on Friday at 1.4200 francs and it climbed to 5.7470 French francs from 5.7243 francs. The pound slipped to \$1.4958 from \$1.5000. (Reuters, AFX)



NASDAQ Diary

their economies in the same way.

ny, the DAX ended official trading

at 2145.17, up 41.68 poiots. Later,

the DAX stood at 2,169.32 on the

U.K. shares were supported by

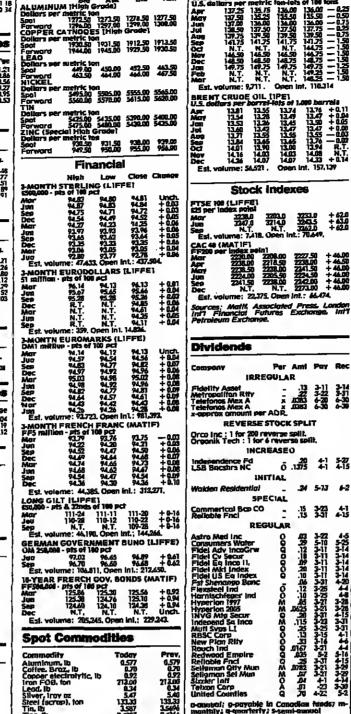
In London, the Fioancial TimesStock Exchange 100-share iodex closed up 41.5 potois at 3,233.4. In Paris, the CAC-40 iodex ended up 40.11 points at 2,215.02. In Germa"These figures have raised hopes

combined with subdued inflation.

of another cut to toterest rates, and

that's been well received by the market," said Steve Wright, U.K. equity analyst at Barclays de Zoete Wedd.

But the release of U.S. February



Industriais

Low Last Settle Ch'9

Prospects of Lower Rates Gladden Investors in Europe ny more likely, allowing other Eu-ropean central banks to stimulate which show steady economic growth producer price and consumer price data Tuesday and Wednesday, re-

> stock and bond markets. French stocks rose as strong results posted by companies inspired investors and heralded growth, traders said.

(Knight-Ridder, Bloomberg)

#### U.S./AT THE CLOSE

#### Rise in Sales and Inventories Halted

WASHINGTON (AP) - Business inventories were virtually unchanged in January and sales slipped 0.3 percent after five consecutive monthly increases, the government said Monday.

Inventories totaled a seasonally adjusted \$872.9 billion, the Commerce Department said, nearly the same as December's revised total.

Total sales by businesses, meanwhile, fell to a seasonally adjusted \$610.9 hillion, the first decline since July. The figure includes retail,

wholesale and factory transactions. The inventory-to-sales ratio was 1.43 at the end of January, compared

#### with 1.42 the previous month. That means it would take 1.43 months to exhaust stockpiles at the January sales pace. Dana to Buy Metallgesellschaft Asset

NEW YORK (Knight-Ridder) - Dana Corp. said Monday it had signed a letter of intent to huy Metaligesellschaft AG's 47 percent stake in Kolbenschmidt AG. Terms were not disclosed.

Kolbenschmidt, based in Neckarsulm, Germany, makes and distributes pistons, piston pins, friction bearings, valves, aluminum engine hlocks and oil and water pumps. It has projected its sales for this year at \$650 million. Dana makes and markets products and systems for vehicular and industrial equipment markets.

#### Sprint Sets \$350 Million Investment

WASHINGTON (AP) - Sprint Corp., the United States' third-largest long-distance telephone company, said Monday it planned to myest \$350 million in the next three years to install an advanced form of fiber-optic transmission equipment in its 23,000-mile network.

Sprint said the upgrade would provide its customers uninterrupted service when lines are damaged and enable them to send video and data traffic over its network at twice the speed and volume currently available. The new technology will rely on an advanced form of fiber-optics ransmission called Sonet, for "synchronous optical network." It will be installed in each of 33E locations where Sprint's network connects with those of local telephone companies.

#### Ralston Gets Favorable Tax Ruling

ST. LOUIS (Bloomberg) — Raiston Purina Co. said Monday that the Internal Revenue Service had issued a favorable tax ruling on its proposal to spin off several businesses including its cereals and baby-foods lines.

The spin-off plan still needs Securities and Exchange Commission approval and a final review by Ralston directors, the company said.

If those conditions are met hy March 24, shares in the proposed new company would be distributed March 31, Ralston said. Holders of Ralston-Ralston Purina Group stock would receive one share of the new concern, Ralcorp, for every three Ralston Purina Group shares, according to a filing the company made with the SEC in January.

### Federal Express Stock Jumps

MEMPHIS. Tennessee (Bloomberg) — Federal Express Corp. shares rallied Monday after the company reported improved earnings because of a gain from aircraft sales and reduced losses to its international division. After trading closed Friday, the package and document delivery company said third-quarter net income had risen to \$31.2 million, or 55 cents a share, from \$8.5 million, or 15 cents a share, a year earlier. Its shares were quoted late Monday at \$70.875, up \$3.25.

#### For the Record

Crane Co. said it had raised its offer for Mark Controls Corp. to \$15,50 a share from \$13.

Tele-Communications Inc.'s chief executive, John Malone, has talked with Time Warner Inc. executives about a possible toternational cable music program to compete with Viacom Inc.'s MTV channel, according to executives close to the talks.

General Motors Corp. workers at two brake factories went on strike Monday after failing to reach agreement on a contract. The 3,000 striking workers at the Delco Chassis Division plants said they were worried about job security. (AP)

#### **Weekend Box Office**

The Associated Press

LOS ANGELES - "Guarding Tess" topped the weekend box office, spectively, add a note of caution.

These statistics are seen as key to ers based on Friday ticket sales and estimated sales for Saturday and the timing of the next hike io U.S. sunday, interest rates, which would hurt

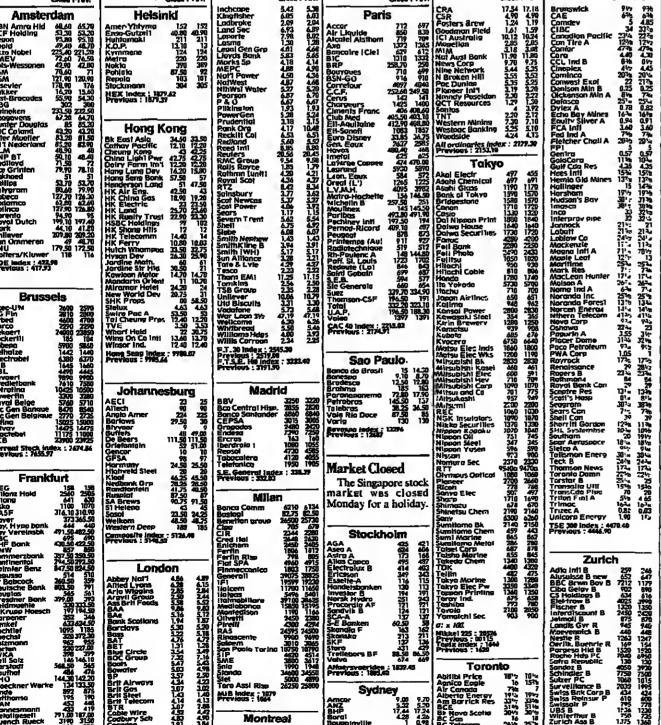
I. "Guording Tess"

ITristar)

St. million

1, "Guarding Tess" 2, "Lighting Jack" 3, "Ace Venturo, Pet Detective" 4, "The Ref" 5, "Schindler's List" | Traine | |Savey Pictures| |Warner Brothers| |Touchstone Pictures| (Universal) (Universal Pictures) (Warner Brothers) (Hollwood Pictures) 7, "On Deadly Ground 9, "Mrs. Doubtfire" 10, "Sugar Hill" Twentieth Century-Fox

# **WORLD STOCK MARKETS**



For investment information Read THE MONEY REPORT

every Saturday in the IHT

U.S. FUTURES
Via Associated Press
Season Season
High Law Open High Law Class 12.50 11.95 11.48 11.43 11.40 25.95 emin'i 137,424 up 5043

(NCSE) to merke kernes her to 
\$10,0000 to merke kernes her to 
\$23,0000 to 1195 1230

\$78,0000 to 1195 1230

\$78,0000 to 1195 1230

\$78,0000 to 1240

\$78,0000 to 1240

\$1000 to 2.00% 2.00% 2.76 2.75 2.77 2.55% 0.15 3.654 + 0.05 1.177 + 0.05 37.435 + 0.05 4.967 + 0.05 1.297 + 0.05 1.276 + 0.05 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 + 0.05 6.96 8 90% 6.91 6.83% 6.40% 4.65 6.70% 6.70% COTTON 2 (NCTN) 50 000 00.

79.60 57.60 May 94 72.31 May 95 72.31 May 96 72.31 May 96 72.31 May 97 72.31 May +5.50 +5.50 +5.70 +4.70 +5.10 +5.40 +5.40 10.31 3,052 10.34 30.361 10.20 25,347 10.28 7,715 10.22 5,461 10.27 13,005 10.27 13,005 10.27 5,561 10.27 3,005 10.27 3 77.05 74.52 74.80 74.52 74.80 74.52 73.70 73.72 73.70 73.72 73.70 73.72 73.70 73.72 74.75 74.70 17.600 -0.73 36,477 -0.50 24,501 -0.25 12,797 -0.15 9,012 -0.17 2,745 -0.02 851 -0.10 47 #1 25 #0.75 90.25 91.92 90.90 90.90 81.90 80.40 3.014 7.888 7.923 2.206 344 509 197 Financial · 0.27 | 0.405 · 0.18 | 10.270 · 0 | 15 | 1.789 · 0 | 15 | 1.660 · 0.15 | 1.660 · 0.25 | 1.370 · 0.35 | 70 · 0.35 | 70 · 0.37 | 21 株式サンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンドサンド< 1740 194 1740 37,596 17,50 8,878 1745 1,467 17,35 1,667 17,35 1,695 17,35 11095 Commodity Indexes

Railroa To Sue

walki Striving Sare Plant

Carton

45 C X MIN'S 9.2% - 8 -

252 ....

المعالم والمتناجع منية

1.6 - 1.11

(C) 700 C 441-11 win in 4 7000 P 五二. @G . . . ÷ 8. C ........

-----

TC

EUROPE

AT THE CLOSE

rentorie, Halled

Cheese and the second s

id Williams

2 2 3 3 - 1

esell-chaft live

din Corner de la constante

Spring Sp

Mion Investment

P. California

dianes.

Table them

me Spring of the Control of the Control

ble Tax Ruling

law objects y its are

at 14 days

and V Roman Tolking

.007 - 174

Stock indexes

Commodity Inceses

Group results will be at least as

ugh as in the previous year," he

an understatement." The company posted profit of 254 million DM in 1993.

months of 3 percent to 5 percent.

### Railroads Plan To Sue Over Tunnel Delay

PARIS - French and British railroad officials said Monday that they would seek compensation for losses resulting from the delays in starting freight service through the yet-to-open Channel Tunnel.

Eurotunnel SA, operator of the tunnel, had hoped to begin freight service March 7. But the start-up has been delayed indefinitely, as

#### Suzuki Striving To Save Plant

The Associated Press

MADRID - Suzuki Motor Co. will try to avoid closing its Santana Motor subsidiary, Spain's industry minister, Juan Eguiagaray, said Monday.

The minister said the Jana-

nese automaker had agreed to maintain its 85 percent stake in Santana for the time being and said Spain's central and regional governments would increase their funding as well

He gave no details on how much the government or Suzuki would be investing, and be indicated that Suzuki still would seek to cut about 1,700 of the 2,900 jobs at three plants where Suzuki four-wheel-drive vehicles are assembled.

has the start of passenger service. which initially was expected to begin in early May.

<del>and the factorial of the state of the state</del>

Alain Poinssot, director of freight operations for SNCF, the French national railroad, said the delays were causing financial losses for his company and British Rail, He also said the uncertainty over a start-up date was creating mistrust and impatience among clients of the two railroads' freight services.

Mr. Poinssot, joined at a news conference by his Britisb Rail counterpart, Ian Brown, said the amount of damages to be sought would be determined by lawyers for the two railroads.

Eurotunnel already is engaged in a legal dispute with the railroads. The tunnel's operating company is seeking to compensate for the soar-ing cost of the project by raising the previously agreed fees that the railroads would pay for use of the undersea tracks.

Eurotunnel characterized the planned action by the railroads as a counterclaim to its action against them. "It's really a jockeying for position," a Eurotunnel spokes-man, Robin Swinbank, said in London. "Our elaim is certainly higher than theirs."

The official inauguration of the tunnel is set for May 6, but Eurotunnel has indicated that passenger service will be delayed for at least several weeks after that date.

### An Instant Bourse, Just Add Stocks Kiev's Empty Market Awaits Privatization Listings

By Jill Barshay New York Times Service KIEV, Ukraine - What if you bad a stock exchange and oobody came?

For the last two and a half years. Ukraine's market has been dressing up in high-grade new technology. A million dollars' worth of gleaming IBM computers line the rows of the exchange's trading hall, where, in theory, shares can be electronically traded within seconds by modem from any village, no mat-

An investment of more than \$5 million, most of it from France, has transformed a building that once housed a school for Communist Party officials into what might be a cutting-edge bourse, with technology that would be familiar in New York, London or Tokyo. There is a problem, though: So far, there is virtually no financial market. Only two stocks,

a shipping company and a bank, are traded on the computerized system, for less than an hour each week. About 10 other stocks trade by hand elsewhere in the building.

Meager activity is hardly unknown in the fledgling stock markets of Eastern Europe.

The stock exchange in Hungary reopened in 1990, 42 years after the Communists closed it, with one listed company, a travel agency. By the end of 1993, there were at least 25 listed shares in Hungary, though a year before that, Budapest was difficult terrain for stock.

A lively exchange in Poland trades in fewer than two dozen stocks. Russia's 57 exchanges now offer more than 1.000 stocks. Ukraine seems to have deeper problems

than some of the other former Soviet-bloc countries, and these are reflected in its stock market. While Russia's state companies are privatizing at the rate of 900 a month, creating new securities. Ukraine has yet to begin selling its state companies in earnest. The two companies listed on its electronic exchange were privatized by special presidential decree.

Beyond that, start-up private companies in Ukraine are reluctant to go public for fear of having to open their books. Succeeding in husiness sometimes means dodging or defying layers of rules and regulations left over

from the time of the Communist government. When President Leonid M. Kravehuk came to see the computerized stock exchange last month, he described it as "a barometer of the national economy," producing an unwit-

ting double-take.
In fact, Ukraine is better known these days for its rampant inflation, perilously low cur-

#### Ukraine's electronic market lists just two shares, while about 10 others are traded by hand.

rency reserves and unproductive, debt-ridden

"If we're a barometer of the economy, the overnment has a problem," said Valentin Oskolsky, the Ukrainian stock exchange's chairman. "We're waiting only for privatiza-tion and nothing more."

Privatization could yet invigorate the Ukrainian market. Parliament's latest program calls for selling 8,000 state enterprises — 28 percent of the total — by the end of this year.

As part of a \$30 million proposal by foreign aid donnes to make privatization a reality, the U.S. Agency for International Development will lead an effort to print the ivatization certificates for 52 million Ukrainians and establish bidding centers in each of the country's 24 regions, where peo-

ple can deal in the certificates.

to streamline the bureaucratic process to get a state enterprise ready for sale of shares. The Ukrainian exchange was set up with a

French government donation of \$4.3 million in software and technical assistance in 1991. "At the time, everybody thought that Ukraine would have a fast development to the market and be the most important country" in the former Soviet region, said Philippe Pegor-

ier, France's commercial counselor here.

We were very excited and we were betting on the future. But now we are disillusioned No one thought things would go so badly here - hyperinflation, no privatization. How is it possible for a stock exchange to work when there is an economic reform?"

Without privatization or other large-scale movement toward a market economy, the Ukrainian stock exchange waits for a trickle of state concerns, such as Ukrrichflot Shipping Co. of Odessa, to be sold, one by one, by

executive decree.

"It's just a game right now; the sums are so low it's funny," said Dmitri Sapunov, one of 40 traders using the electronic hall. "But it's good to practice techniques, to learn bow the mechanism works." Mr. Sapunov - who dresses like some-

one's idea of slick American stockbroker, in a green suit and flashy silk tie - represents omer Inc. Comex started as a small importexport company four years ago and has grown into a conglomerate of 19 concerns.

including a brokerage house.

Like some other brokers, Mr. Sapunov is not happy with the electronic system. "There's not a permanent supply and demand," he said.

The 52 brokerage firms trading on the older,

noncomputerized stock exchange have resisted switching because some brokers are uncomfortable using computers and prefer bargain-ing face to face. Beyond the one hour a week when that hall trades its 10 stocks, it is given But the government will be under pressure over to a random antiques or art anction.

**Investor's Europe** 250 Brusselis Stock Index 7,674.86 7,655.97 ... +0.25 Frankfurt DAX 2,145,77 2,103,49 41,98 Frenkhet FA2 3 4 816.33 4).88 London Financial Times 30 2,545.30 2,519.00 41.04 London FTSE 100 2,233.40 3,191.90 31.30 Madrit General Index 33831 332.03 1.92
Milab Mile 1,07806 1,664.06 +1.51
Patis CAC 40 2245.82 2,174.91 1,64
Stockholm Allersvanden 7,839.45 1,805.40 +1.89 
 Vilennii
 Stock Index
 488/45
 408 72
 40.29

 Zurigh
 SBS
 1,005/96
 994,27
 \$1.16

#### Very briefly:

• European Union negotiators will meet in Tokyn on Thursday with Japanese counterparts to try to hammer out a ceiling for Japanese car exports to the European Union in 1994.

· Royal Gist-Brocades NV, the Dutch biochemicals company, said profit rose 30 percent, to 135.1 million guilders (\$72 million), in 1993 due to higher returns on pharmaceuticals and one-time gains.

 Costain PLC said it posted a pretax profit of £68.7 million (103 million) in 1993, following a loss in 1992 of £204.6 million, and cited the sale of its Australian coal business.

France's industrial production was marked by a "good tendency" in February for the fourth straight month, according to a monthly husiness report issued by the Bank of France.

INTERNATIONAL

SCHILLER INTERNATIONAL UNIVERSITY

International School of Tourism and

Hospitality Management

LONDON OS WITZEELAND OPANIS

STRASBOURG OF LORIDA

Study for a rewarding career

in TOURISM and HOSPITALITY

🖈 Dipioma Program in Hotel Operational Management.

Intensive academic and practical instruction with the

SCHILLER INTERNATIONAL UNIVERSITY

International School of Tourism and Hospitality Management Dept HT TH. 51-55 Waterloo Road, London SE1 STX Tel. (071) 928 8484, Fax: (071) 520 1225, Telex: 8812438 SCOL G

An American university fully accredited by the ACICS, Washington DC, USA

SEMMEN PROCRAMS 1994

Many 24 Serve 10 a Jame 13 - July 22 June 13 - July 22 June 13 - July 25 Arigust 12 Mare than 54 Courses from the University a carriculum, office of the Applitual self-credit. French language Immersion programme from and Biarritz Encarators in historic regions of Prince.

Make the structure year than far new arginnings.

Single-the Mar Summer Programs brochuses

The America distriction of Paris - Summer Programs

A methic district Tork - 75116 Paris

The All So 21 44.99 / Fax: (1) 47 20 45 64

THE

AMERICAN UNIVERSITY

AUSTRIA

INTERNATIONAL BOARDING

SCHOOL IN SALZBURG

Salzburg International Preparatory School offers a challenging

coed American college prep & International Baccalaureate curriculum for students aged 12 to 18. Fully accredited.

Excellent university placement record. Intensive English

courses aid non-native speakers. Boarding enhanced by extensive sports, recreation, culture and travel programs. For

Salzburg International Preparatory School

Moosstrasse 106A, A-5020 Salzburg, Austria

Tel.: (662) 824617 - Fax: 824555 - Telex 632476

2.3

OR PARIS

unique opportunity, depending on program, of dividing studies between the European and Florida campuses,

rograms teeding to Associate, Bachelor end

🖈 Hotel Management Term Abroad Program.

Master's degrees to Hotel Management and

International Hotel & Tourism Management.

### **Builders of Information Highway Say** European Regulatory Habits Block Path

By Jacques Neher International Herald Tribune

PARIS - Europe is preparing to test key elements of an electronic-information super-highway, but industry leaders say a fully operational system will never be built unless national governments end their telephone monopolies and toss out their regulatory rulebooks.

At stake, they say, are jobs for unemploymentplagued Europe, and the prospect of Europe falling hopelessly behind the United States in the multibillion-dollar race to develop a state-of-theart electronic network for homes and offices.

But regulators seem unwilling to go that far, suggesting that national and European "highway patrols" will be required to ensure that operators and providers of multimedia services play fairly and yield to political pressure to make their offerings affordable for all, just as the telephone is today.

"It's better to tear up the rules and let it happen," Iain Vallance, chairman of British Telecom PLC, said at a recent industry gathering in Paris. The very logic of an international information superhighway, he insisted, would be undermined by imposing national regulations.

"If Europe doesn't get a grip on this, it will fall further and further and further behind the United States and Japan," he said.

The call for a free and open telecommunica-

tions market is gathering steam just as 17 public telephone companies in 15 European countries are about to test an integrated broadband network designed to control transmission and delivery of high-speed data, voice and video data.

The tests, to begin by summer, are expected to involve businesses that might use the system for high-quality videoconferencing or transferning large quantities of information.
Building a multimedia network is expected to

cost Europe hundreds of billions of dollars. But industry leaders say investors would not be attracted to such a venture as long as European

telecommunications companies — the likely operators of such a highway - are protected and constrained by regulations.

They seek freedom to make alliances, to go after cross-border markets and to let supply and demand determine prices.

Voice telephone services in the European Union are to be opened to competition by the start of 1998. But there has been no agreement about freeing the market for infrastructure items, and none is expected in the next few years. As a result, national operators are guaranteed monopolies in their home countries and

#### 'If Europe doesn't get a grip on this, it will fall " further behind the United States and Japan.

lain Vallance, chairman of British Telecom PLC.

are prevented from laying cables in markets beyond their frontiers.

In addition, under current regulations, telecommunications services must be priced according to the cost of delivery, rather than to what it might be worth to the customer.

Carlo De Benedetti, chairman of Olivetti SpA, said that unless it makes a drastic break from its national, monopolistic tradition, Europe will be sabotaging its brightest hope for fighting unemployment.

The only thing which unites Europe today is unemployment," he said. "Europe cannot com-pete in low-value products and labor costs. ft has to compete in activities based on knowledge and professional skills." An information super-

highway, he said, would facilitate development of such activities - hut it cannot be built in today's regulatory environment.

People have to realize that out-and-out defense of nonmarket conditions in the communications industry will benefit no one and penalize everyooe," he said. "The monopoly environment is our weakness."

Before investors will help build a multimedia network in Europe, the industry leaders said. telephone companies that transmit and organize the flow of data through the system will need freedom to charge what the market will pay for their services.

Mr. Vallance said operators of such systems should be able to charge according to the value of the information that is passing through their networks, rather than by current "cost-accounting" restrictions, which require the operators to deliver services based on the actual cost of transmitting data through the system.

"If f dig up a nugget of gold and have to hand it over for the price of digging it up, is that fair?" he asked.

In the case of a multimedia network, industry proponents argue that operators and "content roviders" should be able to charge much more for a blockbuster movie delivered over the system than for a classic from the archives or for two hours of electronic browsing through an interactive encyclopedia.

But investors' need for value-based pricing is likely to conflict with demands by European governments that all citizens have economical access to the system and its services.

"The real question is whether an information superhighway should be considered a universal service, to be affordable to everyone, or whether it should be viewed as an extra, like mobile telephones," a telecommunications policy official at the European Commission said. "There will be a lot of political pressure to make it universal, and that means price controls."

#### **EDUCATION DIRECTORY**



At North American Institute of Aviation, we'll put our 22 years of experience to work sharpening your knowledge and skills. NAIA graduates fly for airlines around the world, including Air France, American, British Airways, KLM, SAS, Swissair, United and US Air.

At North American Institute of Aviation, there are no gimmieks or quick licenses. In fact, you must pass an entry examination just to attend. We are serious about flying. Call us if you are.



NORTH AMERICAN INSTITUTE OF AVIATION DEPT. 33—CONWAY HORRY COUNTY AIRPORT CONWAY, S.C. 29526, USA Tel: (803) 397-9111 Fax: (803) 397-3776

FAA APPROVEO SCHOOL-# C18506IQ Designated as a USIA Exchange—Visitor Program Sponsor (J-1)



#### RELGIUM/ SPAIN

#### The Most Important European Events For Higher Education

800 universities from 30 countries will be present. You can be there too, as one of the 200.000 visitors I



CORDOBA

strion Center - Halls 11 and 12

A unique opportunity For students to obtain information on :

ity education and postgraduate courses in Europe, and in the cest of the world the mobility programmes in education of the European Community (Erannes, Comert, Lingua, Tempus...) For professionals in education As the Euro-Meeting on Higher Education, in Brussels to:

Discuss collaboration on a European and an international level with academic colleagues from other hostitutions.

Get information on the new initiative of the Commission of the European Community concerning the second generation of educational mobility programmes.

Paracipuse in a colloquium on the new role

gramme in marketing. This programme will enable you to exchange ideas and

Conference programme of Cordoba

Universities and society:

Freutfuter Allgemeine

EUREPEAN

Rae de la Caserne 86 • 8-1000 Brossels - Relgium • Tel.: 32/2/514 40 80 - Fax: 32/2/514 48 18

Por more information: European Student Fair

#### Executive Programme in Scandinavia FOR SENIOR MARKETING MANAGERS

A summer programme in July/August at the heautiful Engshalm Castle, in up-date your knowledge of current techniques in international marketing and management. the Sockholm un hipelago. You are a senior executive in charge of marketing. You need new challenges and fresh ideas in develop your business and improve customer satisfaction.

In cooperation with Ashridge Management College we are now able to offer you a two-week state-of-the-art pro-PENTER

### The Programme will provide:

A thorough understanding of the new marketing concept focusing on the TQM approach. A real confidence to apply new approaches to marketing.
 An ability to develop and implement new marketing strategies in order to create a competitive advantage.

full information please contact:

Please apply for more information

Send to: IHM MANAGEMENT CENTER, Box 30013,S-104 25 Stockhokn, Sweden TeleNr. +46-8-656 00 45, and ask for Uff Thome. FaxNr. +46-8-656 78 51.

### Revenue Surge Lifts **Outlook for Schering**

ny, predicted Monday that sales would rise by more than 10 percent in 1994 and earnings would at least equal the results of 1993. The company said that unexpectedly strong demand abroad had pushed sales up by 21 percent

in January and February, prompt-

ing it to raise an earlier prediction

that revenue would rise 6 percent in Klaus Pohle, the company's chief financial officer, said that sales in January and February had surged 65 percent in the Far East, 44 percent in Latin American and 39 percent in the United States in January and February. But he noted that growth had only been modest in Germany, where sales

He said it was difficult to make concrete forecasts about profit in 1994 as a result of considerable start-up costs related to Betaseron, 115 new multiple sclerosis treatment.

said. "But that too may be more of

The figures look very good," said Petra Zamagna, an analyst at Deutare Bank's DB Research, who along with many analysis had expected a rise in sales in the first two

"Part of the gain may be due to currency fluctuations, but it is hard to explain what other factors could be behind such a strong rise," said Sven Dopke, an analyst at M.M. Warburg in Hamburg. He added that profit had probably risen at least as sharply as sales in the first two months.

BERLIN — Schering AG, the BERLIN are companied that reforms in health care throughout the world and intensified competition were patting pressure on prices and that this would weigh on profit. It also noted that a cut in federal govern-ment subsidies for companies located in Berlin would also have a

negative impact.
Schering said that Betaseron would not make any notable contribution to profit in 1994. Giuseppe Vita, Schering managing board chairman, said that the company was experiencing start-up problems with Betaseron in the United States but that he was still confident that sales would rise to 300 million DM this year from 7

million DM in 1993. Introduced in the United States in 1993, Betaseron is used to treat multiple scierosis patients suffering an intermittent form of the disease. It is so far the only treatment for the debilitating disease, and analysts expect it to boost Schering's carnings

sharply over the next years. Mr. Vita said that even if a new multiple sclerosis drug from Hoechst AG, one of Schering's chief rivals, proved effective, it would not be on the market until 1997 at the earliest.

> CLAIMS AGAINST UNITED STATES GOVERNMENT PACE AND ROSE

> > LOS ANGELES (310) 277-2900

#### ASIAN CAPITAL HOLDINGS FUND 20, Boulevard Emmanuel Servais 1-2535 LUXEMBOURG

R.C. B-43100

NOTICE TO THE SHAREHOLDERS

Further to the Board Meeting dated May 26th, 1993, the Directors approved the change of the Depositary Bank. The Board resolved to ratify the termination of the agreement with BANQUE PRIVEE EDMOND DE ROTHSCHILD S.A., Luxembourg Branch and to approve the agreement to be concluded between the Campany and BANQUE DE CESTION EDMOND DE ROTHSCHILD LUXEMBOURG.

As per the Articles of Incorporation dated March 8th, 1993, the Corporation had an authorized capital of USD 30.000.000 to consist of 6.000.000 authorized shares of a par value of USD 5,- each. Further to the decision taken at the Extraordinary General Meeting dated July 19th, 1993, the authorized capital was increased by USD 20.000.000 raising it from its previous amount of USD 30.000.000 to USD 50.000.000, by the issuing of 4.000.000 authorized shares of a par value of USD 5, each.

Further to the decision taken at the Extraordinary General Meeting dated October 12th, 1993, the authorized capital was increased by USD 20,000,000 raising it from its previous amount of USD 50,000,000 to USD 70,000,000, by the issuing of 4,000,000 authorized shares of a par value of USD 5,- each.

Further to the decision taken at the Extraordinary General Meeting dated January 21st, 1994, the authorized capital has been increased by USD 20.000.000 raising it from its previous amount of USD 70.000.000 to USD 90.000.000, by the issuing of 4.000.000 authorized shares of a par value of USD 5,- each. Therefore, the Corporation has an authorized capital of USD

Consequently, the Board of Directors asked the Registrar and Transfer Agent, BANQUE DE CESTION EDMOND DE ROTHSCHILD LUXEMBOURG, to proceed with the stamping of

Therefore, the shareholders of ASIAN CAPITAL HOLDINGS

FUND are cordially invited to remit m nr after the March 15th.

1994 their certificates to BANQUE DE CESTION EDMOND DE

ROTHSCHILD LUXEMBOURG, 20 Boulevard Emmanuel Servais.

90.000.000 to consist of 18.000.000 authorized shares of a par value

L-2535 Loxembourg (the Registrar and Transfer Agent), which will Only the stamped certificates will be valid for delivery on the Luxembourg Stock Exchange and the Amsterdam Stock Exchange from April 15th, 1994.

For the Company: BANQUE DE GESTION EDMOND DE ROTHSCHILD LUXEMBOURG 20, Boulevard Emmanuel Servais L-2535 LUXEMBOURG

43 %

.04 .03 .24

34

12 Month High Low Stock

111++ + - 1-11+

32

994 8th AIM ST
11 992 AM In MI
11 992 AM In MI
11 992 AM In MI
12 993 AM IN MI 

.94 .96

17% 8% George 18 8 

7% 6% (CH 196) 1.21
1995 55% (CH 196) 1.12
1995 55% (CH 196) 1.13
1996 55% (CH 196) 1.13
1996 55% (CH 196) 1.13
1996 1.19 (CH 196) 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13
1996 1.13

| 14th Black According | 15th | 15th

| 19th US AIC | 18th US AIC | 75 5.3 ...

72 4.8 23 ...

74 1.4 12 ...

74 1.4 12 ...

75 24 1.4 12 ...

76 25 26 27 ...

1.40c 140.0 7 7 ...

77 20 20 21 ...

1.20c 140.0 7 7 ...

78 3.6 150 ...

78 3.6 150 ...

79 20 ...

12 27 20 ...

14 28 36 15 ...

28 36 15 ...

29 37 15 ...

18 to 9 3<sup>1</sup>4 2<sup>1</sup>4<sub>0</sub> 9<sup>1</sup>5 + <sup>2</sup>4<sub>0</sub> 9
9 3<sup>1</sup>4 2<sup>1</sup>4<sub>0</sub> 9<sup>1</sup>5 + <sup>2</sup>4<sub>0</sub> 9
2 18<sup>1</sup>5 20 67 219
20 67 219
20 67 219
1.90 a 18.1 15 15
1.90 a 18.1 27
1.8 16 13 28
1.9 2 16 29
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20
1.9 2 20

FOLLOWING SEST

berivative and alter

Bond and currence Emerging mark

هكذامن الأحبل

THE CONFERENCE WILL BE DIVIDED INTO THE FOLLOWING SESSIONS:

Derivative and alternative investing approaches,
Bond and currency, Equity,
Emerging market

# GLOBAL FUND MANAGEMENT Which Way are the Markets Moving?

THE EXPERTS DEBATE THE TRENDS - DOLDER GRAND HOTEL - ZURICH - MARCH 23 & 24 - 1994



Herald Eribune

FOR LAST AVAILABLE
PLACES AT THE
CONFERENCE CONTACT:

Brenda Hagerty
International Herald Tribune
63 Long Acre, London WC2E 9JH, England
Tel: (44 71) 836 4802
Fax: (44 71) 836 0717

Smooth as silk is a smile that comes from the heart not the handbook.

Annual Control of the Control of Annual Control of the Control of A TOTAL SOLD BEST SERVICE OF THE SER THE REAL PROPERTY.

THE PROPERTY OF THE PROPERTY O

THE PROPERTY OF THE PROPERTY O

in in the first of the contract of the contrac

HELL TIMES OF THE POSSIBLE OF THE POSSIBLE OF THE STATE OF THE POSSIBLE OF THE THE STATE OF THE SECOND STATE OF THE SECOND SECOND

NATIONAL SANTONIA (NATIONAL SANTONIA DE LA COLOR DEL COLOR DE LA COLOR DEL COLOR DE LA COLOR DEL COLOR DE LA COLOR DEL COLOR DE LA COLOR DEL COLOR D 

PROPERTY OF STREET, ST

THE STATE OF THE PROPERTY OF THE STATE OF TH

सामान्याता का का स्थापिक का स्थापिक का मान्या का मान्या का मान्या का स्थापिक का स्यापिक का स्थापिक Walnut I was to the second the second the second teachers and the second teachers are second to the second t M SHARE SEE SEE SEE

THE PERSON NAMED IN

CONTROL MANAGEMENT OF THE PROPERTY OF THE PROP THE REPORT OF THE PARTY OF THE

Continued on Page 19 

ROM AND

The first term of the second contract the second second second second second second second second second second

computers and semiconductors.

dale said, "is that if you work to-

ward an agreement that is practical

PRICEBUSTER

EUROPEAN

● EOD Data for \$ 5/Day ● O 130+ Software Applications O On London 2 44 + 71 231 3556

FINTECH ASSET MANAGEMENT LTD. 14 High Street, Windsor, England 514 1LD

PROFESSIONAL CURRENCY MANAGERS Highly Rated Computer Based Technical Service

\* Currency Fund Management (S.F.A. Members)
\* Corporate Advisory Services \*14 Year Audited Track Record Call: Donald Lewis or Philip Jones Tel: (44) 753 842022 Fox: (44) 753 833229

LONDON & GLOBAL FOREIGN EXCHANGE PLC PREMIER SPECULATION SERVICE QUOTE UP TO 100 MILLION US\$
r, Comao House, 11 Boor Street, London WC2H 7AS
Tel.: (071) 839 6161 Fax: (071) 839 2414

進通金融

✓ Competitive Prices
✓ Daily Fax Service SOMEREIGN (FOREX), LTD

IEL 071-931 9188 · FAX 071-931 7114 **24HR FOREIGN EXCHANGE** 

For further details on bow to place your listing contact: PATRICK FALCONER in London Tel.: (44) 71 836 48 02 Fax: (44) 71 240 2254

Herald Eribune

05017-1-877

01-800-0877

1-800-877-8000

8-895-155-6133

### Daiei Pushes for Change **Japanese Retailer Wants More Say**

By James Sterngold New York Times Service

TOKYO - Isao Nakauchi is by Japanese standards a frightening revolutionary --- he wants retailers to be retailers.

Those are fighting words in a country where, in stark contrast to the situation in most industrial countries, manufacturers and not retailers have determined which products make it to market, how they are sold and how they are priced. Retailers have generally done as they are told.

Mr. Nakauchi has been on a decades-long mission to change that, and there are signs that his long struggle may be coming to fruition. He is the chairman and controlling shareholder of Daiei Inc., Japan's largest supermarket chain and retail-cr, and after a series of mergers the company has developed far more influence over its suppliers. Helped by the removal of some regulations at

the urging of the United States, Daici has become a big catalyst for change in Japanese retailing.

"They are absolutely right on target in what they are doing," said Mike Allen, the retailing analyst in Tokyo with Barclays de Zoete Wedd Sccurities.

Everything they've done for the past year is just what they need to do to bring pricing control into the hands of the retailer. Date is out in front." Daiei is a big discounter aiming at the lower end of the market, where volumes are huge and margins are thin. Its products range from food to clothing. It even owns a professional baseball team. More recently it has added real estate to its

stable of interests. One problem, if it can he called that, is that Daiei's stock price has been on a tear. It has more than doubled in a year, closing at 1,910 yen (\$18.15) a share in Tokyo Monday, compared with about 790 yen in March 1993.

But there is concern that the rise may have run its course. Mr. Allen, for instance, said he rated Daici a "hold," saying it had traditionally been one of Japan's least efficient retailers.

But he was quick to add: "We still think that in the long term it has the highest potential for

retailer that has consistently improved gross margins throughout the recession

Kaori Hasegawa, the retailing analyst with Salomon Brothers Asia, also has some hesitations. She said almost a quarter of Daier's assets were devoted to conretailing businesses such as real estate and condominium sales. These companies, she

#### INTERNATIONAL STOCKS

said, had not meshed well with the retailing businesses and had not produced impressive returns. "I've been wrong on this stock before," she said. "But the rise has been so sharp it concerns me a lot.

If their earnings don't meet expectations, there's a real risk of a big drop. But she said Daiei had made great headway in taking control of its pricing. A good example is its three-decade fend with the country's largest con-sumer electronics company, Matsushita Electric

Mr. Nakanchi battled Matsushita in the early 1960s, when he sought to sell its refrigerators, rice cookers, televisions and other products at dis-

But recently Daiei took control of a smaller retail chain, Chujitsuya Co., which carries Matsushita products. A decade ago, when Daiei made a similar acquisition, Matsushita stopped selling products to the retailer. This time it was big news when Matsushita agreed to keep selling to Chujit-suya: Daiei had gained the upper hand.

Daiei was a pioneer in selling products under a private label at cut-rate prices. It has recently forged relationships with a number of manufacturers and big trading houses as it seeks to circumvent Japan's famously inefficient wholesaling system.

"Once they consolidate all these mergers, they will have even more purchasing power, and that's what they need to keep reducing their costs," Mr. Allen said. "When Daiei talks, the manufacturers finally listen.

### 2 Japanese Firms Join Gen'l Magic

مكذامن المعل

TOKYO — Fujitsu Ltd. and To-shiba Corp. said Monday that they would join a U.S. multimedia consortium that has created communications software that could become the global standard.

The companies said they would invest undisclosed amounts in General Magic Inc., which will entitle them to use General Magic's Telescript and Magic Cap communications software systems.

Fujitsu said it would invest as

The companies said they recog-nized Telescript and Magic Cap as strong candidates to become industry standards for communications. They identified the link as an effort to keep pace with developments in multimedia, the ill-defined combination of telecommunications, computer, video, and sound technology.

General Magic, a manufacturer

# Investor's Asia

early as this spring, while Toshiba said the formal agreement on capital participation was expected to he completed this month.

Fujitsu said that it would use the software to develop new communications media it dubbed Life Media for "use in the coming interactive multimedia age."

of communications software prod-ucts based in California, is partly owned by Apple Computer Inc., Motorola Inc., American Telephone & Telegraph Co., Philips Electronics NV, Sony Corp. and Matsushita Electric Industrial Co. (AFP, Bloomberg)

### Very briefly:

and signed an agreement couched

in murky language that failed to resolve any major issues.

After months of inconclusive ne-

otiations at the staff level, Mr.

losokawa and Mr. Clinton met at

he White House on Feb. 11 - and

At that point, Washington an-

trade sanctions on Japanese prod-

ucts unless Motorola Inc. got better

terms for competing in Japan's

Motorola won the right five years

ago to offer cellular-phone service in

Japan, but it has since arened that it

has been unfairly blocked from

Although he has no cabinet posi-

tion and no expertise in telecom-

richest cellular-phone market.

nuced it was ready to impose

failed again to agree.

competing effectively.

Eleven Japanese banks will write off nonperforming loans worth more than 2 trillion yen (\$19 billion) in the financial year that ends March 31. according to Kyodo News Service.

ille Comprette 2681.58 2.56873 (#.85

Stock index Closed 514.31

iend NZSEAU 2221.43 2215.24 10.2

 Leo Burnett Co. has signed a nonequity affiliation accord with Viet-nam's first privately owned advertising firm, Vietnam Advertising Co. · Vimisea Corp., a pharmaceuticals venture owned 70 percent by Bridge creek Realty Investment Corp. and 30 percent by three Vietnamese companies, is the first American joint venture licensed since the U.S.

economic embargo ended, Vietnam Investment Review reported. • Taiwan's Overseas Economic Cooperation Development Fund said skyrocketing land prices in Vietnam may force Taiwan to reconsider its policy of increasing investment there.

AFP, AP, Reuters

JAPAN: U.S. Talks to an Outcast

munications, Mr. Ozawa emerged and results-oriented, when we get

CURRENCY MANAGEMENT CORPORATION PLC

Listing Freeze Calms China's

Small Investors

bear market. They demanded that

national leaders pay attention to

Heading the list of relief mea-

sures outlined by China's top secu-rities regulator, Liu Hongru, was a

pledge to postpone the listing of 5.5 billion yuan (\$634 million) of

shares scheduled to be issued this

year. He also said implementation

of a tax on stock trading would be

package, announced in the China Securities News, with a stampede

hack ioto a market that had

plunged 56 percent from its peak a

year ago.
The Shanghai A share index

soared 10.24 percent, to close Mon-day at 811.69, while trading volume

recorded a record 5.37 billion yuan during the session. The Shenzhen A

share index surged 5.13 percent, to

The markets in B shares, which

are aimed at foreign investors, however, were hardly touched by

The Shenzhen market had expe-

rienced riots in August 1992 when

nearly a million people lined up for 5 million lottery tickets giving the

right to buy shares. When the tick-

ets ran out, angry crowds accused

the authorities of rigging distribu-

tion and grew violent, overturning cars and confronting police, who

fired shots into the air and used

215.57.

the moves.

Small investors responded to the

postponed until after this year.

small investors.

SHANGHAI — China unveiled

a four-point rescue plan for its bat-

tered stock markets on Monday

that will slow the pace of new list-

ings, and investors celebrated with

a buying binge that sent prices

The move followed a demonstra-

tion in the southern city of Shenz-

hen on Friday, where hundreds of

angry investors criticized plans for

Modest Upturn

At Swire in '93

Agence France-Presse

HONG KONG - Swire

Pacific Ltd. said Monday its

net profit rose a modest 5 per-cent in 1993.

The chairman, Peter Sutch.

said the decline in Cathay Pa-

cific Airways' profit, reported last week, had dragged down

otherwise strong results at the

real estate-development, avia-

tion and trading conglomerate.

He was circumspect about Swi-

"We expect to perform well."

Profit rose to 4.66 billion

Hong Kong dollars (\$603 mil-lion), or 2.93 dollars per Class A share, from 4.42 billion dol-

lars a year earlier.

#### **U.S. Honda Executives Are Indicted for Bribes** By Doron P. Levin

New York Times Service

CONCORD, New Hampshire Following a year-long probe of allegations that more than \$10 million of bribes and kickbacks had been paid by car dealers for Honda franchises and for allocation of extra automobiles, the U.S. attorney here unsealed grand jury indictments on Monday against former top Ameri-can executives of Honda Motor Co. Though rankings of white-collar crime are not kept, the investiga-

tion against Honda by federal agents probing commercial bribery appeared to be one of the most extensive of its kind ever carried out by the government. Eight former Honda executives agreed to plead guilty to federal crimes connected to unauthorized payments including racketeering,

acy. Five other Honda executives been rumored for years among named in the indictments were arrested by agents starting on Friday and charged under the same starting on been rumored for years among dealers and auto industry executives but only recently had been exposed to public scrutiny as a reand charged under the same stat-

charged with crimes. Neither Honda Motor Co. in the United States nor any of its Japanese execcontors emphasized the investiga-tion has not concluded. Robert turn for cash and gifts.

Conforti, an agent of the Federal Bureau of Investigation in Boston, said the investigation was expected to continue "for some time."

Michael Connolly, an assistant U.S. attorney, said the eight execu-tives who pleaded guilty are coopcrating with investigators in return for recommendations of leniency in sentencing. Sentencing could begin this summer, Mr. Connolly said. Thomas Efficit, executive vice

president of Honda, said the automaker was "outraged and saddened by the criminal activities described in the guilty pleas and the indictments." Prosecutors said Honda had been cooperating with the government. The automaker said it has been defrauded of "millions of dollars," which it intends to The guilty pleas, however, lend

sult of civil litigation: namely, that So far no car dealers have been some Honda sales executives favored certain dealers with lucrative franchises in return for amounts as much as \$750,000 and delivery of more than the usual number of Honda and Acura vehicles in re-

NOTICE IS HEREBY GIVEN OF THE ANNUAL GENERAL MEETING OF SHAREHOLDERS

registered office of the Company and

There are no service contracts to

of its Oirectors and none are proposed.

Participating abares are listed on the

Julius Beer Bank and Trust Company Let

AGENTS Bank Julius Baer & Co. Lad.

ion Stock Exchange and particular

from the Agents listed below.

Extal Statistical Service. 15th March, 1994

Kirk House, P.O. Box 1100

Grand Cayman, Cayman Idand

1.11 Geneva 11, Switzerland

to be held at Julius Baer Bank and Trust Company Ltd., Kirk House, Grand Caymao, Cayman Islands, on the 5th day of April, 1994 at 10 a.m. Copies of the Annual Report including Audited Accounts are available for

. To receive and consider and, if anded 31st Occember 1993 and the reports of the Oirectors and Auditors . To approve the appointment of Price

Waterhouse as Andirors and authorize the Ourcetors to fix the Auditors' re-By order of the Board of LIQUIBAER,

Julius Baer U.S. Oollar Faud Limited P.O. Box 1100, Grand Cayman Czymzz islazds. shares is antitled to attack, were and ap-

point one ce more proxies to attend and s entitled to attend and vota. Exercise of

or satisfactory evidence of the holding. such evidence may he obtained by depos-Agents listed below against written te-

8010 Zorich, Switzerland Bank Julius Baer & Co. Ltd. Bevis Marks House, Bevis Marks London EC3A 7NE United Kingdom Société Bancaire Julius Boer SA Genève Boulevard du Theâtre 2, P.O. Box

JULIUS ZAER U.S. OOLLAR FUND LIMITED GRAND CAYMAN

Whether you're trying to reach another country overseas, or call back to the U.S., Sprint Express® can help. Just dial the access code of the country you're in to reach an English-speaking Sprint operator. You don't even have to be a Sprint customer. All you need is a U.S. local calling card or World Traveler FONCARD.™ If you're calling the U.S., you can even call collect. But next time you call, use Sprint Express. It can make foreign countries seem a little less foreign.

ALLING ONE FOREIGN COUNTRY

008-551-00 0014-881-877 022-903-014 078-11-0014 √Bermuda Bolivia Brazil 0800-3323 000-8016

001-800-777-1111 1-800-389-211 1-800-877-8000 1-800-623-0877 + Guatemala

108-13 960-23**-**0010 980-13-0110 +Costa Rica 080-900-01 8061-0877 Ecuador + El Salvador +Fished +France + • Germany

0042-087-187 ic 1-800-751-7877 **008-001-411** 

001-800-1212000

∆Hong Kong +√Hungary +India 00-801-15 TT-102-ZTZI + Italy + Japan + Japan - Kenya ♦♦ Korer 550-2USS 550-PONE ‡Korea 0077-13 +Korea 80**0-**777

008-137 1-800-55-2001 0066 \$55-877

155-9777

84197

+ Malaysia Mexico 95-800-877-8000 + Netherlands 06+022-918 +Netherlands Antilles 001-800-745-1111 000-999 02 KH Norway 050-12-877 115 ▲ O Paraguay 008-12-800 Penu Platipoines
(ETPI stations only)
Philippines
(PhilCom)

155-6133 Russia (Mosc + O Timins and Rota 1-235-0333 + San Marino 172-1877 1800-15 Saudi Arabia 8000-177-17 0.800.99.000 900-99-0013 ∆St. Lucia + Sweden 020-799-011 +Switzerland 155-9777 0080-14-0877 O Taiwan

+Portugal

+ΩRommia

△United Kingdom 0500-800-800

- U.S. Virgin Islands 1-800-877-8000 ∞Uruguay 000417 † Vatican Čity 172-1877 Venezuela-English 800-1111-0 800-1111-1 **Sprint** 

+ United Apulo Emirates 800-131

United Kingdom ...... 0509-890-877

United Kingdom (str. 0809-890-877

Be there now. WorldCupUSA94 鐶

001-999-13-877 try you're in, or 1-800-877-4845 while in the U.S. Bold den

### **SPORTS**

### In the Days Before Baseball's Rules of Fruition

By Shirley Povich

FORT LAUDERDALE, Florida — There was a tap on his shoulder the other day and a certain baseball writer was being told by a functionary in a New York Yankees cap that he had trans-

"Step back on the grass, sir," he said. "You know the rules."
This was behind the batting cage, and the writer's sin was standing in the dirt area around

the cage. Two midget steps to the rear, and now the grass was under his feet and he had complied, his location now acceptable. The printed rules are a big thing in the Yankees' spring-training camp. "No member of the media is allowed in fair or foul territory

clear out of the dugouts and the clubhouse. There is more: "Still photographers and cameramen inust stay in assigned areas."

beyond first or third base." And, "45 minutes before the game,

"The dubhouse is off-limits when the game starts. No player may be accessed unless he has left

the game." In baseball's less-monied days, spring training used to be more fun for the writers and everybody else. The informality of rickety old clubbouses, wooden grandstands and the heavenly absence of TV crews and pompous publicrelations corpsmen brought players and writers together. They stayed and ate together in the same little hotels, called each other by first oames and were uninhibited by lengthy instructions from PR departments.

Today, "access" is the buzzword. Yankees players are not ap-proached, they are "accessed." Of all the clubs, the Yankees are the most rule-crazy, but the others are oot far behind

In contrast there was the late Clark Griffith, owner of the old Washington Senators. He was team proprietor, team president and bottle washer. Griffith had oo

He would often call The Washington Post sports editor and say: "Walter Johnson is pitching to-morrow. Gimme a headline."

Modern big-league teams are enjoying the bounty of eager Flor-ida and Arizona towns whose citizens build them modified big-league stadiums for free. Lavish clubhouses with shining bathrooms and Nautilus equipment are what's in style. Plus ample individual lockers.

Not so in the era of the Senators

and their contemporary clubs of an earlier day. On entering the clubhouse on the first day of spring training each player searched out the book on which be could hang his stuff and hoped in find a stool ou which to sit. Nothing like the expensive lockers provided the New York Mets in their deal with the town of Port St. Lucie, Floria, which built them in specifications that provided an extra-wide locker for the catchers in recognition of their heavier equipment or, mayhap, their broader backsides.

When the Senators set up camp in Orlando, Florida, in 1936, after moving from Biloxi, Mississippi, they quartered themselves in the downtown Angbilt Hotel, not a luxury address. However, it was on the same street as Orlando's two movie theaters and thus advertised itself on its matchboxes as "Orlando's only fireproof ho-tel. In heart of theater district."

This is oot to say all of the Senators were quartered in the Angbilt, which Griffith considered too rich and expensive for some of the team's lesser rookies. So, shunted to Mrs. Mason's boarding house at considerably less expense to the team were the likes of Mickey Vernon, Early Wynn, Walter Masterson and George Case, who at mealtime could practice their boardinghouse reach. It is memorable that from that group would evolve a two-time American League bat-

ting champion (Vernon) a Hall of



The Phillies' Wes Chamberlain got a handful from his teammate Kim Batiste during a workout.

Fame pitcher (Wynn) and an American League-leading base stealer (Case). This was an era when the play-

ers, on road trips, were subsisting on \$6-a-day meal money. Some of the saving types would show a profit by doing on hamburgers and bot dogs.

The Senators worked out at Tinker Field, named for Joe Tinker, an Orlando native and the old Cubs second baseman of the legendary Tinker-10-Evers-10-Chance fame. Tinker Field had a wooden grandstand, wooden dug-

camps in Florida in the late '30s.

Joe Tinker was almost always present at Tinker Field, in a ne Groh." wheelchair. So it was that one day when a visitor in the clubbouse whom be hadn't seen in years.

When they met near the Senators' dugout, Groh extended his
hand and said, "Guess who I chap who already had too many the result."

15. Syrocuse 16. Colffornio 17. UCLA

outs and wooden elubhouse, all am?" Tinker studied his visitor a

Helping to make the living easy in Orlando was Phil Berger's Tavturned out to be Heine Groh, the ern, the home away from home for old National League third baseman of Tinker's era. Groh asked to be taken to Tinker, a teammate was a ritual, and Berger ran an orderly saloon, guarding all doors against pre-Berger inebriates.

graying and tilting. But it was not bit and then delivered his unforunlike other spriog-training gettable reply. "I don't rightly camps in Florida in the late "30s. know," be said, "but if you had bair, you little SOB, you'd be Hei-

> for the United Press. But oow his left arm was being carried in a sling. What happened? Whereupon McLemore, point-

ing to the three steps leading to the old press box, said: "That's where it happened. In my time I have fallen three miles drunk. I Thus it was one night when a fall three feet sober and look at

#### SIDELINES

#### Baiul Withdraws From World Event : •

TOKYO (AP) — Oksana Baiul, the defending Olympic and world-champion, will not compete in the World Figure Skating Champinnships next week, organizers said Monday.

Baiul's withdrawal leaves the women's singles competition without its top two stars. Nancy Kerrigan of the United States, who won the silver medal at the Lillehammer Games, had announced earlier that she was too tired in compete. The organizers said the Ukrainian team would replace

Baiul with Inna Vayets. They gave no reason, but Baiul had complained of back pain and pain in her lower leg after the Olympics.

Takashi Matsunaga, chairman of the All Japan Women's Professional Wrestling Association, said Monday he was offering Tonya Harding \$2 million to be a pro wrestler in Japan. He said be hoped in meet with the skater while she is in Japan for the world championships, "Tonya was made to be a pro wrestler," he added. "She's about as tough as they come, and she'll last a lot longer in our sport than she will in figure skating." --

#### Nagano Officials Deny Bribe Report

TOKYO (Reuters) — Officials of Nagano, venue for the 1998 Winter Olympics, on Monday dismissed reports that Japanese paid alleged bribes to an Italian to back the Japanese city's bid to host the Games.

"That's quite impossible," Nagano's mayor, Tasuku Tsukada, was a quoted as saying by newspapers on Monday. "At the bid stage, our rivals were Salt Lake City and Ostersund. So we only knew Aosta as a name of the stage o candidates. We did oot regard it as our main rivals."

1945 T

....

Special and the

te bicker Simpking, feft, an

BAHIGHLIGHT -

Bully a party and a second

S SCOT LOSS CL 1 589 5237

Italian judicial sources said on Sunday that magistrates were investigating alleged bribes paid by Japanese individuals to an Italian to backs.

Nagano's bid to host the 1998 Games. The sources said supporters of Nagano were suspected of paying 5 billion line (\$3 million) to a resident of Aosta, which also made a bid to host the Olympics.

2d IAAF Appeal of Reynolds Ruling

MONACO (Reuters) — The International Amateur Athletic Federation said Monday that it had lodged a second appeal against a U.S. court
decision awarding \$27.4 million in damages to Butch Reynolds of the
United States, the 400-meter world-record holder.

The IAAF, world track's governing body, confirmed that the action
was being taken at the sixth U.S. Circuit Court of Appeal in Circuination.

was being taken at the sixth U.S. Circuit Court of Appeal in Circinnati. Reynolds successfully sued the IAAF in a court in Colombus, Ohio, after ... be was banned for two years over a positive dope test in Monte Carlo in-1990. In July, a federal judge rejected an appeal by the IAAF.

#### Price Near-Perfect in Honda Golf

FORT LAUDERDALE, Florida (Combined Dispatches) - Nick .: Price, playing nearly perfect golf, came from three strokes behind to win the Honda Classic.

Price, 37, hit all 18 greens and missed only one fairway on Sunday. He. shot a 5-under-par 66 for a total of 8-under 276, and beat Craig Parry, ... who shot 67, by a stroke. The Zimbabwean also held off a late surge by :-John Daly, who, in his first tournament since his November suspension, and a startling run before finishing four strokes back in fourth place.

Price got away to a birdie-birdie start, played the front side in 32 and : had the lead alone at the turn. He stretched it with birdies on the par-5: 12th, a two-putt from long range, and an 8-footer on the 13th. He gave; one back with a three-putt on the 15th.

#### For the Record

Two more yachts finished the fourth leg of the Whitbread Round the World race Monday, Winston and Brooksfield, bringing to nine the-. number that have arrived in Punta del Este, Uruguay.

#### **SCOREBOARD**

### NEXTER SERVICE **NBA Standings** EASTERN CONFERENCE WESTERN CONFERENCE 312 310 677 463 261 129 Son-Ante Utoh Denver Minnes Dulks Seattle Phoenix Portland Golden State LA Lakers .750 .667 .613 .574 .407

SUNDAY'S RESULTS 26 27 26 21-100 30 21 27 16-17 P: Barkley 11-22 & 30, K. Jahrson 13-24 & 4
30, O; Scatt & 14 & 10 19, O'Neal 16-26 7-12 39.
Rebounds—Phoenix 99 (Barkley 20), Orlende 52 (O'Neal 14). Assists—Phoenix 27 (K. Johnson 19, Orlando 26 (Hardovey 8).
Philodelphia 19 37 31 27-314
Washington 19 47 30, J. Molone 9-16
3-4 71. W: Gogliotin 10-14 3-4 23, Chosmon 6-14
1-1 20, Rebounds—Philodelphia 56 (Woother-soom 12), Washington 37 (Ellison 12). Assists—Philodelphia 25 (Dawkins 6). Washingsists—Philodelphia 25 (Dawkins 6). Washins-

L.A.: Compbell 5-72 3-4 13, Divac 7-14 4-4 18, Worthy 5-11 1-1 13, M; Person 10-25 4-5 26, Rider 11-27 1-1 23, Robounds—Los Angeles 51 Divac 13), Manesoto 57 (Brown 13), Assists—Los Angeles 27 | Threatil 11), Minnesoto 28 (C. Smith 6). 27 27 30 29-144 14 30 17 23-80 Baston 14 20 17 22-45 M: Rice7-156-421, Seikut v 10-1416-1736. B: Earl 3-11-6-712. Garniste 5-14-22 12. Harris 4-11 13-13 22. Rebounds—Miorni 56 (Seikativ 16), Boston 46 (Earl 8). Assists—Miorni 16 I Shave 9), Boston 16 (Douglas 5). Houston 20 17 27 24-190 Datios 22 21 20 38-33 M: Children A-17-6-13. Managen 19-16-4-27.

P: C. Robinson 7-144518, Strickland 7-122-3 P: C. Robinson 5-144-5 is. Stricklers 7-122-5 id. J. Robinson 5-7 4-6 is. St (il) 11-16 6-1 21, Paylon 4-124-7 20, Rebounds—Portland 49 (C. Robinson 8), Southe 37 (Cone 17), Assists— Portland 19 I.C. Robinson, Strickland, Kersey 31, Seattle 27 (Paylon, McMittan 8). The AP Top 25

Teams in the final college basketball poll,

1,576 1,546 1,493 1,400 1,352 1,252 1,234 1,229 1,039 916 840 777 758 7. Kentucky

N.Y. Islanders

phy, U. Sormuchson?; H-Verbeek 25 (Sorifer-son), Sheb on seel: P (on Reese) P-6-ZI. H (on Wresset) 11-5-10-ZF. Vancauver 4 1 1-Z Chicage 2 8 3-6 First Perfed: C-Roenick 27 (Goulet, Mur-phy); C-Matheou 15 | B. Suffer, Russell | Second Paried: V-Odick 16 (Craven, Burel, Taird Pe-ries: C-Soulet | 6 (Marchy, Reesell); C-Paulin

Calgary

riot; C-Goulet is iMurphy, Roenick); C-Poulin
12 (Routh, Roenick); (pol. V-Burc 44 (Courtmall, Lindon); (pol. C-Roenick); Goulet, Murphy); (ant. Shots on evel; V (on Belfour) 10-45-21, C (on Whitmorel 10-45-19,
Delbas
New Jerser
1 1 2-4
First Period; N.J.-Chorske 16 (Nicdermayer). Second Period; N.J.-Drivar 8 (Guerin, Stovers). Taind Period; N.J.-Prisov 1
(Lemieux). Serod; N.J.-Roeney 27 (Lemieux). Shots on good; D (on Bradeur) 11-825, N.J. (on Yrokaluk) 9-14-9-32.
Offswe
0 8 1-1 riod: C-Goulef 16 (Murphy, Roenick); C-Poulin

First Perfed: A-Lonev 13 (Lebeou, Secon); (ps), A-Even 8 (Cornback); A-Hill 6 (Sweeney, Corkum), Second Perfed: A-Volk 13 (Yoke, Hill), Tierd Perfed; A-Corkun 23 13 (Yotic, Hill), Trinis Period; A-Conium 25 (Onuris); O-Yiol 2 (Dovydov, Mellette), Shels on good: O (on Snickensov) 6-13-28, A (on Sillington, LaForest) 8-6-9-23, Totopes 6xy 3 8 2 8-5 Philadelphile 2 8 3 8-5 Philadelphile P-Beronek 25 | Reschi, Fedyk; ); Period; P-Beronek 25 | Reschi, Fedyk; ); Period; 21 (Brini-Amour, Reschi) (op), T-Cole 18 | Bradlev, OliMalo); (op), T-Cole 18 | Bradlev, OliMalo); (op), T-Cole 18 | Bradlev, OliMalo); (op), T-Cole 18 | Bradlev, OliMalo);

snifters attempted to enter, and be

was politely turned away by Berger. Presently, though, be ap-

peared at another entrance lead-

ing from the adjoining hotel and was turned away again. Somehow,

he found a third entrance leading

to the tavern from yet another side. When he was confronted

again by Berger he was taken aback and blurted, "Geez, do you

St. Petersburg was the capital of

Florida training camps, for both the Yankees and New York Gi-

ants quartered there in separate,

plush hotels. It was in St. Pete that Lefty Gomez of the Yankees com-

plained: "They inld me to put on 15 pounds and I'd get a better

fastball. I did, and now I can't

break a pane of glass. I throw

harder but the ball wasn't going as

It was in St. Pete that the great

Yankee Yogi Berra, after bragging

to writers how he was taking col-

ored pictures with his new camera, grabbed a passing New York Mir-ror photographer and asked for

some information. "Tell me, Joe,"

he said, "how does white go in

Clustered on the Florida west

coast along with the New York teams were the Red Sox in Saraso-

ta, the old Philadelphia A's in

Fort Meyer, the White Sox and

Reds in Tampa and the Cardinals

in Bradenton. It was in Braden-

ton, with its typical old wooden ballpark and rickety wooden press

box, that the following Henry

It was the day the Senators were

in Bradenton to play the Cardi-

nals that we encountered McLe-more the splendid baseball writer

McLemore episode took place.

own every joint in town?"

Creighton & (Brodley, Chambers); (pp), T-Bergional & (Bureou, Tucker), Third Period; P. Rockee 7 (Romberu, Zeffler); P-Hilaston I (Lomb, Rockee); T-Brodlev 21 (Reekle); T-Brodley 22 (Chambers, Duhrame); IP-Lindros Roussel) 154-142-17, P (on Pusso) 8841-21.

Major League Scores

PRE-SEASON EXHIBITION BAMES Konsos City & Cincinnati (ss) 1 Philadelphia 9, Baltimare 7 Texas Iss) 7, Chicago William Person 7, Chicago William Delroit 7, Checkand (ss.) 5
Bastan 7, Mikeesata 2
Fiarido Issi 2, Alignia 1 Cincinnati Issi 3, Florida Issi 2 Cheminal 133 3. Florido 1351 2. Los Angeles 8. Montreal 7 51. Louis 4. Philippurph 9 New York Wets B. Houston 4 Cleveland 123 8. Texas (as) 3

Son Olego 10, Chicago Cubs (25) 7 Colorado 10, California S Son Francisco (25) 8, Milwaukee (25) 7 Ookland (25) 6, Seattle 3

World Cup

MONG Lange

MEN'S SUPER-GIANT SLALOM
Results Somker from Whistler, Brillish Colorebiat 1, Toronny Moo, United States, 1 minuth, 21.22 seconds; 2, Morc Girordelli, Luxerr11:31.92; 3, Wester Perufinaner, Hody,
11:31.92; 5, (fit) Cary Mullers Conado, and Kjetij Andre Ac-modt, Norwoy, 132,30; 7. Kyle Rusmusses. United States 1:32,36; 8. (1/e) Guenther Moder.

United States, 1:22.36; 8. (11e) Guenther Moder, Austria, and Jon Elnor Thorsen, Norway, 1:32.55; 94. Aftis Stepardol, Norway, 1:32.52; Super-Glow Stations streetings: 1. Giras-delit, 249 points: 2. Moe. 202; 3. Mader. 180; 4. Thursen, 180; 5. Statom streetings: 1. Marchas Wosmeler, Sermany, 141; 9. Werner Perofinons, 171; 141; 9. Werner Perofinons, 101; 146; 18. Armin Assinger, Austria, 134. Overust streetings: 1. Aomedi. 1.216; 2. Girordella, 146; 3. After to Tombu, 1-10; 9. 96; 4. Moder., 769; 5. Skoordol, 605; 6. Trinkl. 601; 7. Moe. 550; 8. Klas, 547; 9. Thorsen, 509; 18. Muller, 407. SECCEPHANT C

ITALIAN FIRST DIVISION SPANISH FIRST DIVISION

HONDA CLASSIC

Leading screen return and the 4.944 yord (6.265 meter), par-71 Weston Hills Golds and Cauntry Club course to Fort Loudgrands, and Cauntry Club course to Fort Loudgrands, like Price, Zimbubwe Crube Purry, Austrolia Brundel Chambles, U.S. John Daty, United States 65-73-76-2-205 Bernbard Longer, Germany 6-72-71-69-205 Curits Strange, United States 71-57-72-70-2004 Davis Love, U.S. Dav Tom Kite, United States 71-72-71-69-283

#### TRANSACTIONS

ers forward, for 1 same for high-sticking included opainst Klell Samuelsson, Pittsburghde tenseman, on March 12.

CHICAGO—Troded Frontisek Kucara, de faraeman, and Jacelyn Lemieur.

mseman, and Jocelyn Lemieux, right wing, Hortford for Gary Sufer, defengement, Ronby Cunseyworth, left wing; and undisclosed a droft choice. Traded Tray Murray, center, to chick the considerations.

HARTFORD—Assigned Frank Pietras a poly, gualle, and por Chibirey and Mike Tam-

ok, centers, to Serinefield, AHL PITTSQURGH—Recoiled Larry DePol left wing, from Cleveland, IHL.

#### **DENNIS THE MENACE**



WHY DIDN'T YOU PAY A LITTLE MORE

JUMBLE	THAT SCRAMMLED WORD GAME 8. by New Americand Silve Anghine					
Unappendic these four Jumbers, one letter to each youare, to form loss outcome words.						
KULCC	四点為川					
CIRYL						
TROGOT	THE KIND OF					
RELUSY	WRENCH HE USED TO LOOSEN THE PIPE.					
	New arrange the circled letters to form the surprise arrawer, as sug- gested by the above cartoon					
Print answer here:						
Yesterday a Jumbies SCAFT	ELITE WYRIAD CORNEA  FAMOUR THE OTHER  AND OUR THE					
CALENDARS						

To our readers in Germany

It's never been easie - just call our Frankfurt office toll-free 0130-848585 or lax: 069-175413. call us <u>toll-free</u> 0660 8155 or fax: 06069 175413.

#### PEANUTS

**BLONDIE** 



Dogs are good to have around because they are always alert.

THINGS HAVE GOTTEN

VERY CONFUSING AROUND HERE













YES, BUT SHE'S NOT HERE!
I THOUGHT YOU WERE A
FRIEND CALLING ABOUT
BOYLING



BEETLE BAILEY











**CALVIN AND HOBBES** 

HA HA! THEY JUST ANHOINCED!

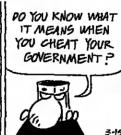






WIZARD of ID







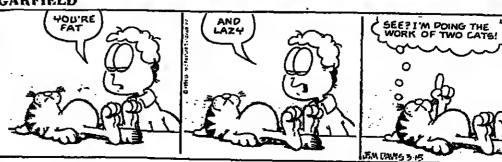
REX MORGAN

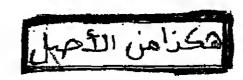






GARFIELD





Today's

**EDUCATION** 

DIRECTORY

Appears

on Page 15

SWISS HOTEL SCHOOL

requires
Administrators & Professors
with experience in these fields.
English as the language of instruction
Please reply to Box 3481, LH.T.,
63 Long Acre, London, WCZE 9.H

SECRETARIES AVAILARLE

DO YOU NEED FULLY BILINGUAL SECRETARIES? Coll GR Interim. Ports (1) 42 61 82 11

DOMESTIC POSITIONS WANTED

EXPERIENCED PORTUGUESE COUPLE French & some English. Reply Tel: 351.1.2244774 (Lisbord).

LEGAL SERVICES

DIVORCE FAST. \$295.00. P.O. Boo 8040, Anaheim, CA 92802. Call/Fax (714) 968-8695 USA.

LOW COST FLIGHTS

مكرامن الخصل

## SPORTS

# All the Rest

NEW YORK — There were 32 consolation prize winners and NCAA picked its 64 teams.

The NIT tournament filled its ried Sunday night with schools

that were left out of the more-pres-D teams with at least 20 victories and env Bribe Report one team — Georgia Tech — with two victories over North Carolina.

world grant of

Street

Michael na

-74-001

Bright of the Lines.

2.1

La cons

Sowers ...

First-round games will be First-rnung Bulleting Wednesday and Thursday.

Murray State has the best record in the field at 23-5. Others with impressive records include Bradley (21-7), Brigham Young (21-9), canisius (22-6), Davidson (22-7), Gonzaga (21-7), Old Dominion (20-9), Siena (21-7) and Xavier, Ohio (20-7).

Vanderbilt (16-11) will travel to

Revine play Oklahoma (15-12).

Georgia Tech, 7-9 in conference abolay and 16-12 overall but left out Signs the NCAA committee chose Sonly five teams from the Atlantic Coast Conference, must travel to Albany, New York, to play Siena.

They have four starters that av-

They have four starters that average in double figures and they we a great guard in Doremus samerman," coach Bobby Crein Honda Golf

The other tirst round games and Minray State at Bradley, Tulane 17-10) at Evansville; DePaul (16-13); Mi-11) at Northwestern (14-13); Mi-ami, Ohio (19-10) at Xavier, Ohio; Ami, Onio (19-10) at Advict, Onio,
North Carolina Charlotte (16-12)
at Duquesne (16-12); Texas A&M
(19-10) at New Orleans (19-9); - Southern Cal (16-11) at Fresno State (19-10); Davidson at West State (17-10), Davidson Missis-Virginia (16-11); Southern Mississippi (15-14) at Clemson (16-15); Manhattan (19-10) at Old Dominion (20-9); Canisius at Villanova (15-12); Mississippi State (18-10) at Kansas State (17-12); Arizona State (15-12) at Brigham Young: State (13-12) at Diagnost (17-10).

### For NCAA Top Seeds, Method Prevails Amid Upset Madness

KANSAS CITY, Missouri — The National Collegiate Athletic Association tournament field was jumbled but not jarred after a wild weekend of upsets, confirming what seemed obvious: There are more than four teams in college basketball that deserve a top seed.

North Carolina, the defending champion, Purdue, Arkansas and Missouri received the top seeds on Sunday after a week in which 18 of the Top 25 teams lost at least once. Six of the top eight teams in The Associated Press poll lost over the weekend, causing the NCAA selection committee to do some lastminute shifting that created no shocks but likely did flip some

No. 1 and No. 2 seeds. As an indication of the depth of the 64-team field, the No. 2 seeds -Connecticut, Duke, Arizona and Massachusetts - all had shots at being Nn. 1 seeds entering the

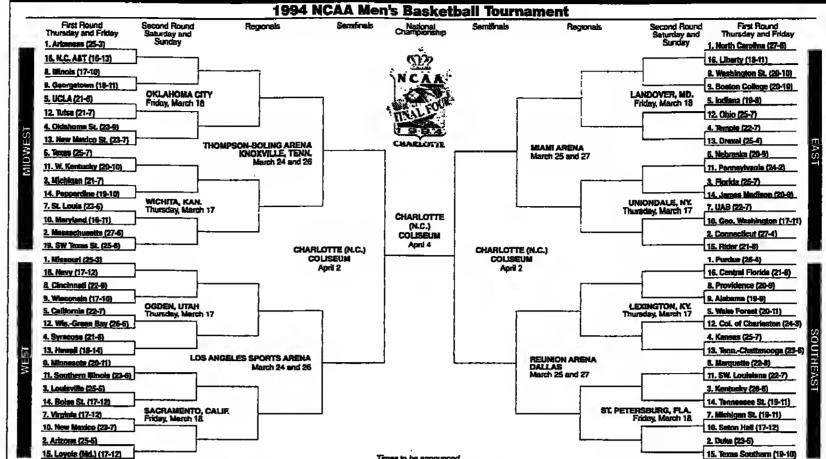
"I've never seen a day quite like yesterday," said Tom Butters, chairman of the NCAA selection committee and athletic director at Duke. "It was one of the most interesting days I've experienced. where so many great teams fell."

"Obviously, we had done a lot of work up in that time," he added. "We bad to go back to the drawing table last night and take a look to see what change was necessary.'

Said the Kansas athletic director, Bob Frederick, whn will soon succeed Butters as committee chairman: "This was probably the most difficult tournament we've bad in several years. The parity, the incredible upsets Saturday, made it very difficult?

Play begins Thursday and Friday at eight regional sites and concludes with the championship game in Charlotte, North Carolina, on Monday, April 4.

North Carolina, which defeated Virginia in the Atlantic Coast Conference tournament final Sunday, was made the No. I seed in the East Regional. Purdue, the Big Ten champion, got the top seed in the Southeast Regional.



Southeastern Conference semifinals, but still managed to get the top seed in the Midwest.

Arkansas lost the top spot in the final AP poll. (See Scoreboard) Missouri, defeated by Nebraska in the Big Eight tournament, was placed No. 1 in the West, The field was so loaded with

'parity" that some traditional powerhouse conferences failed to get as many bids as usual.

The Big Ten tied a tournament record with seven teams. But the Big Eight, which got six bids each of the last two years, got only four, Arkansas, which was ranked as did the Southeastern Confer-No. 1 in the AP poll going into the ence. The ACC has only five.

Are these leagues slipping?

"I don't think that's as obvious as it sounds," Butters said. "What you need to understand is the wealth has spread. When we talk about parity, we're serious."

Butters said that the number of upsets caused some scrambling that had the committee working until 11 P.M. Saturday.

"Because so many fell, we didn't do a lnt of changes," Butters said. Tournaments have a way in many respects of helping teams more than they burt teams. You can only lose one game, you have the opportunity to win three."

"I won't say it didn't cause any

changes, but it did not cause a great deal," he added.

Times to be announced

Connecticut, the regular-season Big East champion, lost a chance at a top seed when it was defeated Saturday by Providence in the conference tournament semifinal. Connecticut ended as the No. 2

seed in the East, "I think Connecticut would have been a No. I seed and not Purdue if they had won their tournament. said Kansas's coach, Roy Williams.

Duke also missed out on any chance at a No. 1 spot when it was upset by Virginia on Saturday in the ACC tournament. The Blue Devils are the No. 2 seed in the

Said Kentucky's coach, Rick Pi- town and Boston College getting tino; "The good news is we're in the bids. Southeast region, the bad news is

basketball teams. It's a very tough region but we're going to St. Petersburg and it could be worse." Arizona is the second seed in the West and Massachusetts got the No. 2 seed in the Midwest.

The Big Ten placed seven teams in the field. Purdue was joined by Michigan, Indiana, Illinois, Wisconsin, Michigan State and Minne-

The Big East was a surprise by getting six teams into the tournament, with Connecticut, Syracuse. Seton Hall, Providence, George-

REAL ESTATE

FOR SALE

SAINTE MAXIME

A PENTHOUSE FLAT in Hor with ponoranic views across 2 bedrooms with bathrooms

SWITZERLAND

On the other hand, the ACC surwe're in a reginn with a lot of tough

Xavier (20-7).

prisingly landed only five teams, with Georgia Tech shut out. Tech finished 16-12 but defeated North Carolina twice. Also missing ont were Brigham Young (21-9) and We're very disappointed that

**Embassy Service** 

YOUR REAL ESTATE

AGENT IN PARIS Tel: (1) 47.20.30.05

ARIS 15th, 11 rue de Jovel, very beaufiful 4 rooms, hiple reception, 2 boths, F11,000 + charges, Visit today: 11:30am to 3pm or tel 1-45 26 06 57.

16th, IENA, LARGE STUDIO, very high class. F3,400 + charges. Tels (1) 45 26 06 57.

EMPLOYMENT

GENERAL POSITIONS
AVAILABLE

HOTEL CONTROLLER
Leading five star hotel in Lebenor,
East of Beinst, socks a highly motivate
Costroller with excellent interpersons
stalls to oversee finance, occurring a
internal control. Position available
immediately. Candidate must have a
Bochelor's Degree in accounting, or
least 5 years experience in hotel
accounting and present and social
controllers are presented and social

least 5 years experience in hotel coordinate management, and solid knowledge of computerscal toccoming systems and hotel information systems covering Front Office. Food & Boverog and Points of Sale. Fluency in English and Franch required; German and additional tanguages on advantage. Send CV with photo, references and solver requirements to:

EDUCATIONAL POSITIONS AVAILABLE

LANGUAGE SCHOOL in PARIS seciolized in English for Professionals in EACHER for qualified states.

RSA diploma or equivalent ex Fluent written & spoken Frenc Knowledge Paris starket & ba

we didn't get in," said Georgia Tech's coach, Bobby Cremins. "1 really thought we had enough quality wins to get in there."

The best record among teams that did nnt make the field belnnged tn Murray State, which was 23-5, including losses to tournament teams Arkansas and Saint

The biggest shocker in the field was the College of Charleston (South Carolina), which finished 24-3. This is only its third season of Division I basketball.

The last few years, I don't remember the NCAA taking the little guy for an at-large bid," said College of Charleston's coach, John Kresse It was combination of a tremendous record, nice nonconference wins and the longest win streak in the country."

"We went from being the talk of the town to the talk of the nation, he added.

North Carolina plays its first game against Liberty College, the champion of the Big South conference. Purdue takes on the Trans-America champion Central Florida. Missouri will play Navy, the Patriot League champion. And Arkansas will take on North Carolina A&T, which beat South Carolina State, 87-70, Sunday night to win

the Mid-Eastern Athletic Conference championship. The No. 1 seed that travels farthest is Missouri, which lost only 10 Arkansas and Notre Dame in the regular season and hoped to be

No. 1 seed in the Midwest. "Obviously, someone had to be sent west," Butters said. "It happens every year. Someone has to be displaced, and although I'm disappointed for any team that has to

start off far away from their own fans, it nonetheless has been a factor, and I assure you it's going to be a factor in the future." In addition to College of Charleston, others making their

first appearance, all as conference champions, include Liberty of the Big South, Loynla, Maryland of the Metro Atlanne, Southwest Texas State of the Southland Conference and Central Florida of the Trans

Genrgetnwn's coach. John Thompson, summed up the strategy of his team, which opens against Illinois in the Midwest.

he said. "Our plan is just to lace up the sneakers and go out and play.

Providence's Dickey Simpkins, left, and Eric Williams tangled with Georgetown's Don Reid en route to the Friars' Big East title.

#### On a Roll, Upbeat Clippers Stop Warriors in OT final playoff spot in the Western Conference.

The Associated Press The Los Angeles Clippers, the team traditionally home to the most discontented players in the National Basketball Association, have been having fun since Danny Manning left town.
and they are winning a bit, too.

A 120-117 overtime victory against Golden

#### NBA HIGHLIGHTS

Los Angeles still has a shot at the eighth and

State on Sunday gave Los Angeles its first three-game winning streak of the season and its lourth victory in seven games since Dominique

The Clippers had played the Warriors three overtime and held on.

times this season, losing by 46, 14 and 5. This time, however, they opened a 6-point lead in

but it will have to make up seven games on the Denver Nuggets with just 22 left. When you look at the way we are playing

right now, I feel good about our position down the stretch," said Mark Jackson, who had his first triple-double of the season with 11 points, 17 assists and 13 rebounds.

Wilkins, acquired along with a conditional first-round pick for Manning on Feb. 24, added

Suns 100, Magic 93: In Orlando, Florida, Charles Barkley had his best performance since returning from a knee injury that sidelined him for 17 games, getting 30 points and 20 rebounds in 36 minutes.

"It's been a struggle for me to come back," he said. "I'm almost 100 percent, and I'm glad I'm

INTERNATIONAL CLASSIFIED

..... TOKYO .....

Escort / Guide Service, Telephone No. (03) 3351 - 2278 , open everyday also

··· CHRISTINE ···

New except service in ZURICH Tel: 077/770190 - 7 days

Barkley and Johnson scored 19 of Phoenix's 21 points in the fourth quarter and the Suns withstood a 39-point, 14-rebound performance by Shaquille O'Neal.

SuperSonics 114, Trail Blazers 102: In Seat-tle, the Sonics broke the game open in the third quarter and coasted to their eighth victory in

The Sonics won their seventh straight home game and improved their Seattle Coliseum record to 25-3 and overall mark to 45-15, both the best in the NBA.

76ers 114, Bullets 97: In Landover, Maryland, the 76ers won for the first time since Feb. 7, behind Clarence Weatherspoon's 28 points on 11-for-16 shooting and 12 rebounds.

The 15-game losing streak was Philadelphia's longest since the 1972-73 season, when the Sixers posted the worst record in NBA history - 9-73.

	INTERNA	TIONAL CL	ASSIFIED
SHOPS	ALCOHOLICS ANONYMOUS English specking meetings doily. Tel: PARS	PARIS AREA FURNISHED	
n heart of Paris, fis "Duty free". Landing Rates is from Opera".	Spotang, Inserting Cody, 10th 77455, 114 63 87 65, NACE (23) 93 87 47 45, ROME 678 0320, FRANGURT 5974265, FEBLING low? — howing problems? SOS HELP crisis-line in English, 3 p.m11 p.m. Tel-Poris (I) 47 23 80 80. WRITER GUARDS ESTATE in exchange for colim to write, Reply Box 3556, LH,T, 92521 Newlly Cedex, France.	AGENCE CHAMPS ELYSES specialists in furnished apartments, residential areas, 3 months and more.  Tel: (1) 42 25 32 25 Fee; (1) 45 63 37 09	Embossy Serv YOUR REAL ESTAT AGENT IN PARIS Tel: (1) 47.20.30.0

### **DUTY FREE**

ANNOUNCEMENTS

Attention visitors from the U.S. !



If you enjoy reading the IHT when you travel, why not also get it at home? Same-day delivery available

in key U.S. cities.

Call (1) 800 882 2884 (in New York call 212 752 3890 Herald Eribune.

> LOOKING FOR A SUMMER CAMP IN NORTH AMERICA?

Don't Miss Our Advertising Section Saturday, Morch 19

REAL ESTATE TO RENT/SHARE HOLLAND & Short Term Leases for Isenal fur-rished houses & flots. Tel. + 37 20 6250071. Foc. + 31 20 6380475. Keizensgracht 33, 1015 CD Amsterdom

BUSINESS

COMMERCIAL/BUSINESS FINANCE available for any viable projects worldwide. Fax brief synapsis in English to Corporate Advances, 44-273-621300. Quale Ref. TI

UK BASED international Co. requires quantities of pharascustical B medical z-ray products. Any make/geomitry considered, Fax 44 81 559 0057

OFFSHORE COMPANIES, JPCR, 1/5 Charch Street, Douglos, Isle of Man. Tel: (0624) 627529 Fax: (0624) 629662

Ioan package. Contact: Law Offices USA. FAX: 512-795-8126 USA. OFFSHORE COMPANIES. For free

brochuse or odvice Tels London 44 81 741 1224 Fax: 44 81 748 6558

CAPITAL AVAILABLE

FUNDS AVAILABLE

PARIS PROMO
opertments to rent farmished or not
Sales & Property Monogeneral Services
25 Av Hoche 75008 Paris, Fox 1-45611020 FRENCH RIVIERA Tel: (1) 45 63 25 60 Exceptional view on sea & golf coarse presigious land, 2081 sq.m., direct from owner, permission to build villo up to 400 sq.m. US\$350,000.

Tol: 41.22.733.25.30. Fos: 733.14.69 74 CHAMPS ELYSES CLARIDGE GREAT BRITAIN

FOR 1 WESK OR MORE high class studio, 2 or 3-room appriments. FULLY EQUIPPED, IMMEDIATE RESERVATIONS Tal: (1) 44 13 33 33 ponoromic views across Long actrooms with bothrooms en-comy lift. £235k. 44 81 905 5666 70 sq.m., Newly redone. Very quist. Fully equipped kitchen. F10,000. Tel 1-47 53 80 13, Fax 45 51 75 77

TO RENT LET US HELP YOU! Select a levely operaneed, Loke Genevo, Southern ered and mountains. Attractive prices. Complete curfidence. Somi Financial Tel: 41-21-329 00 49. Fac: 41-21-329 00 52. Hundpicked quality apartments, all sizes, Paris and suburbs. CAPITALE PARTNERS Tel. (1) 46 14 82 11. Faxs (1) 47 72 30 96. AVENUE MONTAIGNE Superb flot, 80 sq.ss. + porking, high class building, 1 yr min. 7e/ 1-536/ 8030 USA RESIDENTIAL

NEURLY, living, bedroom, equippe bitchen, bothroom, porting. Well tu nished. P9,250 not. Tel 1-4280 6927. niched, P9,250 net, Tel 1-4280 6727. INVALIDES - 60 ss.m. APARTMENT, 2 rooms + kerpe dressing room, 8th floor, Free and March Tel. 1-45554675 SOUTH MONTPARNASSE, 2 rooms, on gerden, P5,000 + charges, Tel. (1) 45 67 52.49 or (1) 45 04 73 73 St. 6 646, 2 ROOM RATS: from P5,500, 3rd, 5 rooms, P9,000, AHA Tel. 1-40 26 01 90, Fox: 1-40 26 50 94

PARIS AREA UNFURNISHEE 6th, ODEON, charming flat, about 80 sq.m., bright, calm, oil comforts, good condition. F10,000. Tek 1-46 23 05 13.

### **BUSINESS MESSAGE CENTER**

**OPPORTUNITIES** READERS ARE ADVISED that the Internationa OFFSHORE COMPANIES
Free professional consultations
Worldwide incaparations
Insmediate availability
Fooding representative ges incurred as a resuit of transactions stem-ming from advertisements which appear in our paper. ASTON CORPORATE TRUSTEES LTD 19, Peel Road, Douglas, Isle of Mon Tel: 0624 6263971 Fax 0624 625126 propriete inquiries before sending any money or en-

TAX SERVICES US/FRENCH TAX RETURNS prepare

tering into any binding

by firm of American tax specialists / occountants. Advice to prior year non-filers. Mr. Sigmon Tel. (1) 42 81 18 46. BUSINESS TRAVEL st/Business Class Frequent Traveller to Onent/Assimilar/America no. 6 30 America. Sove up to 50%, No cou port, no restrictions. Imperial Casack Tel: 514-341-720 Fax 514-341-7998.

COMMERCIAL PREMISES

FOR SALE
CHAMPS BYSEES 900 SQ.M.
ETOLE 190 SQ.M.
NEURLY, independent building,
1,500 SQ.M. + portions,
RENTALS
ETOLE 600 SQ.M.
CHAMPS BYSEES 183 SQ.M.
INCHAMPS BYSEES 183 SQ.M.
Interferomer partials

TO PURCHASE:

Letters of Credit
Bank Guarantees
Other Acceptable Colleteral
Banks Dy Private Investors
THRU MAJOR INT'L BANKS CAPITAL SUPPORT CORP. U.S. (714) 757-1070 Fex 757-1270

**BUSINESS SERVICES** 

**SAVE ON** International **Phone Calls** 

Now you can call the U.S. and save as much as 65% compared to local phone companies or calling early plans. Call from home, office or hotels and avoid surcharges.

Available in all countries. Call now for rates and see har you can begin saving today. Lines open 24 hours.

kallback

417 Second Avenue Wes Sectile, WA 98119 USA Agent inquines welcome

FROM £150

Tel: 1/206-284-8600 Fox: 1/206-282-6666

OFFSHORE COMPANIES

DAILY FUGHTS at lowest fare loany major int 1 carport on 1st, business & tourist class. Tel IFT Paris (1) 47 55 13 13

#### Herald Eribune PLANNING TO RUN A CLASSIFIED AD?

Place your Ad quickly and easily, contact your nearest IHT office or representative with your text. You will be informed of the cost immediately, and once payment is made your ad will appear 48 hours. All major Credit Cards Accepted. UNITED STATES **EUROPE** 

> NEW YORK: Tel.: (212) 752-3890. Fax: (212) 755-8785 Toll free: (800) 572-7212. Th: 427 175 Tir 427 175
> CHICAGO:
> Tel: (312) 201-9393.
> Fox: [312) 201-9398.
> Tol free: (800) 535-6208.
> Tol ANGELE:
> Tel: (213) 850-8339.
> Fox: [213) 850-8339.
> Tol free: (800) 848-4739.
> TELAS: Houston,
> Tel-free: (800) 526-7857.
> Tir.: 77082.

Tel.: (905) 833-6200. Fax: (905) 833-2116.

MIDDLE EAST UNITED ARAB EMBRATES: Shorpsh, Tel.: (06) 351 133. Fox: (06) 3749898 Telec 68484 TRNGUF.

> ASIA/PACIFIC HONG KONG: Tel.: (852) 9222-1188. Thx: 61170 HTHX. Fox: (852) 9222-1190.

SNGAPORE-The: 28749. HT SIN. Fox: 665, 224, 15 60. JAPAN: Tokyo, Tal: 32, 01 02 10. Tic: 133673. Fix: 32, 01 02 09

**ESCORTS & GUIDES** 

BELGRAVIA

**ORCHIDS** UK 071 589 5237

FERRARI

TABITHA'S

ONDON - PARIS ESCORT SERVICE 071 266 0586

INTERNATIONAL ESCORTS Service Available Workhade let: 212-765-7896 New York, USA Vapor Grade & Checks Accepted \*NEW VIOLET\* Escart Services
ZUBICH \* PARIS
Gradit cards accepted
For Zurich: call 077 / 63 63 32
Other city: dial INTL +35 2-49 42 97 CHELSEA ESCORT SERVICE. 51 Reauchamp Place, London 5W3. Tel: 071-584 6513 Established 18 years.

MISS GENEVA & PARIS Escart Agency 346 00 89 credit cond New Exclusive Escort Service 022 321 99 61

PARIS \*\* LONDON \*\*
ESCORT SERVICE & TRAVEL
PLEASE CALL LONDON 71 394 5121

TOKYO \*\*\* ESCORT SERVICE: Major credit cards accepted. Tel: (03) 3436-4598. ZURICH / BERN / BASE. Escori Service Tel: 077/88 06 60, 077/88 06 70 EVA ESCORT SERVICE BRUSSELS TO: 02 646 6522 LONDON TE: 071 581 5732 ARISTOCATS ESCORT SERVICE 3 Shouldhorn Street, London WI Tel: 071-258 0090 MORRISON CLUB - VIENNA ESCORT Service. 5., Rechte Wienzelle 2n. (2722/56 86 84.

MAHOGANY ANGES OF LONDON CARRIBEAN ESCORT SERVICE 071-233-70-07 credit conds accepted MUNICH \* WELCOME ESCORT & GUIDE AGENCY. PLEASE CALL 189 - 91 23 14. CHAMPAGNE ESCORT SERVICE English/Cambboun. 7 days 12cm-12pm 081 678 7421 or 0831 407703 JAPANESE, CHINESE, THAI ESCORT SERVICE Days and evenings. Please phone (07 ZZS 3314 Londox. \* ZURECH \* SUSAN \* facort Service Tel: 01 / 381 99 48

PARIS & LONDON \*
REGANT & EDUCATED \* EXCLUSIVE
Escort Service London (71) 394 5145

TO OUR READERS IN VIENNA AND IN SALZBURG

You can receive the IHT hand delivered to your home or office on the day of publication. Just call toll-free: 0660-8155 or fax: 06069-175413

FRANKFURT & AREA Maru's New Int'l Escort Agency. Please Call 069 - 977 66 66. Daily. VIENNA "PARIS" MILAN "ZUZICH Eurocontoct Int I Escort + Tronel-Service. Coll Vienno +43-1-310 63 19. LONDON CARIBREAN EXECUTIVE EXCLUSIVE CARBREAN Escart Agency 07| 794 9077 Credit conds accepted ADED \*\*\* CHRISTIE Guide Service in Spain. Tel: 908-710351 or 34-08-710351. SCORT AND TRAVEL - SERVICE Berlin - Fronkfurt Tel/Fox 030-2189402 Dissektorf Tel; 0211-480949

\*\* GENEVA INTERNATIONAL \*\*
Top Quality Escort Service
Tel: (72 / 731 63 52 - 077 / 159780) GENEVA & ZURICH & MALANO GENTLEWEYS Neghtcub Moyfair ex-cort service, Bandstract 26 the Hague, Holland Tel; +31 (079) 3607976.

Boort & Guide Service New York 212-825-07-8

Escart Service Tel. 030/442 92 33 VIENNA\*SIZEG\*ZURICH\*PRAHA PRENDLY, BEGANT, EDUCATED. Call Vienno (+ + 43 1) 532 11 32 SOMHISTICAT'S INTERNATIONAL Male and Fanale Escort Agency Call LONDON (IV) 586 9298 Doily

ESCORT AND TRAVEL SERVICE Cdl (39-2) 407 73 87.

RIE MARCHANG 300 SUM.

(professional rantial)

[EVALLOS/class NEURLY: 120 SQ.M.

ON, RUE DE MARCHAN.

Near public pariong francos ter,

360 sq.m. professional promote.

Recoption, 10 offices, 5th floor

old character building. ACHARD (1) 47 23 31 51

BUSINESS & CORPORATE LOANS, Construction Loars, Financial Guaran-less, Letters of Cradit, Venture Capital Guarantees, & other Cradit Enhance-ments available. Contact: Joseph C. Adonato, Int<sup>®</sup> Financiar, Box 1372, Synapus, New York 13201 USA, Tel. (315) 475-5320; Fox (315) 475-5321.

GERMANY, AUSTRIA & CENTRAL BUROFE: Frankfurl, Tel.: (069) 72 67 55. Fx. (069) 72 73 10. EFIGUM & LUXEMBOURG: Brussels. Tel: 343,18,99, 343-1914. Fee: 346-0353. GREECE & CYPRUS: Alberts, Tel.: (30)16535246. Fee: 654 5513.

FRANCE (HC): Paris, Tel.; (1) 46 37 93 85, Fax; (1) 46 37 93 70.

FREAND: Hobinki, Tel.: 358 (0) 647412. Fosc 6121112. TTALY: Milano, Tel.: 5831.5738. Fac: 546.2573.

NETHERLANDS: Armi

Tel: 6730757 Fee: 6737627 NORWAY & SWEDEN PORTUGAL: lisbon, Tel.: 351-1-457-7293 Fax: 351-1-457-7352

SPAIN: /Acclud. Tel: 3508789. Fee: 35097257. WITZERLAND: Puly, Tal.: (021) 728 30 21. Fax: (021) 728 30 91 UNITED KINGDOM: Lond Tol.: (071) 836 4802. For: (071) 240 2254. Teles: 262009

#### ART BUCHWALD

WASHINGTON — The rea-son the White House is in such trouble over Whitewater is that no one working there has ever

heard of Watergate.
I discovered this when I was sitting in a Laundromat with an administrative aide from President Clinton's office. He had just been

appear in front of the special prosecutor for Whitewater to answer quesuons about ap-parent White House interference in the case. "I don't un-

derstand it," he said. "Why are Buchwald they upset because we wanted to know what was going on in an insignificant S&L land develop-

ment? If the president is involved, it's our job to put out the fire." "Perhaps the media was arraid of another Watergate," I suggested. "What is a Watergate?" he

asked. "It was a major scandal involving President Nixon and his aides many of whom went to jail."
That was before my time," he

"That's impossible. Everyone in the country remembers Watergate. Don't the names Haldeman, Erlichman, Colson and Liddy mean anything to you?

#### **Dred Scott Decision:** A Find in Connecticut

New York Times Service NEW YORK — Edward Turner, an assistant public affairs officer for the U.S. Supreme Court and part-time antiques dealer, made some spectacular finds in the manuscripts collection of a New Haven, Connecticut, dealer.

Among the documents were two original copies of the infamous Dred Scott decision of 1857, which found that black slaves lacked the rights of citizens, and a first-edition copy of the Judiciary Act of 1789, which established the federal court system. The documents were purchased by the Supreme Court Historical Society for a total of \$3,900, and will be displayed periodically at the court.

It's Watergate, Stupid! ring a bell. I was playing in the sandbox back then."

> I could see he was serious.
> "You know who President Nixon was, don't you?" Yeah. We learned about him in

American history." "Well, his people broke into the Democratic Party offices in the Watergate building and were caught. It wasn't the crime itself but the cover-up that caused such a furor. All the forces of the White House were put into play to protect the president. It was a failed effort, however, because in the end Nixon

lost everything."
"What has Watergate got to do

"Nothing, except the perception is that this White House staff is doing the same thing. There are reports that you are all shredding papers, hindering the investigation and hiding evidence. You people have learned nothing from Water-

"How could we? We were too young to know that the Justice De-partment didn't belong to us."

"Listen, Haldeman and Erlichman went to jail so that future White House staff members would know right from wrong. Don't you realize that interfering in the country's legal system can give a presi-

dent heartburn?"
"But if we do have something to hide it doesn't make sense to let it leak out to the press," he said. "Whitewater could affect Clinton's re-election, and if the staff doesn't sweep it under the rug — who

I told him, "That's what the Watergate people said. They refused to acknowledge that they had lost their moral compass. All I'm trying to do is save you from going to a minimum-security prison like Allenwood where they have nice tennis courts.

"O. K., so you've warned me, but that doesn't mean I believe every word of what you say." "What don't you believe?"

"That part about an American president being driven from office over a third-rate hurgiary at the Watergate — I don't know anybody in the White House who would be that stupid."

### Britain on Wheels: An Anglophile's Tale

By Susan Keselenko Coll ONDON - If the way Firdaus Kanga whizzes confidently, some might say recklessly, through West Hamp-stead traffic in his motorized wheelchair is

any indication, he has come a long way. Born in Bombay with osteogenesis im-perfecta, a brittle-bone condition that has eft his body oddly skewed and just shy of 4 feet tall (120 centimeters), this 34-yearold writer — a gay, disabled Indian — is one of the literary world's most startling success stories.

From a family of impassioned Anglophiles, Kanga inherited a love of all things British, and it comes as no surprise to readers of either his critically acclaimed first novel, "Trying to Grow," or his subsequent travelogue, "Heaven on Wheels," that he would eventually find a way to make England his home.

Those unfamiliar with Kanga's work will have a second chance to tune in: He has just finished writing the screenplay of his novel for the BBC and will make his acting debut when production begins this summer as the Parsi boy stuck inside a body so fragile that his ribs are liable to crack from a spurt of hiccups.

Over lunch in a neighborhood café, where Kanga is propped up to reach the table, he explains that these days, he is feeling physically strong. "I stopped hreaking my bones when I was about 12 or 13," he says, "In that way, I suppose I was quite lucky. I had one of those conditions which got better 25 l grew, and not worse, which is what most conditions do."

With sparkling brown eyes and thick black hair, Kanga has an infectious charm, attributable in no small part to the zest for life that punctuates his every sentence with a melodic exclamation. Grocery shopping is as exotic to him as the opera, and he is so eager to interview the interviewer that one must struggle to keep the conversation on

"I think I probably had a tremendous sense of an unlived life in India," he says, describing a youth spent in the relative isolation of his supportive, if overprotective, family. Although he took exams at a private school in Bombay, his education took place largely at home with the aid of a

Until the recent acquisition of the motorized wheelchair, he had never experienced anything approaching independence. "I've never known that sense of being alone," he said. "To be in a bookshop on your own.

Less surprising than Kanga's enthusiasm for his newfound freedom, however, has been the Indian response to such Anglophilia. His second book, detailing his travels through the United Kingdom, glorified ev-



Firdans Kanga, a success in England, has been criticized in his native India.

erything English from Margaret Thatcher to indoor shopping malls to his editors at Bloomsbury, and managed to touch a raw nerve at home. Though sales of "Heaven on Wheels" were brisk, the reviews were not always flattering. One newspaper accused him of being obsessed with toilets for the disabled, missing the point of his critique,

"All you're supposed to do if you're disabled in India is just be good and pious so in your next life you'll have a better body,"

He has been ridiculed, as well, for writing about his homosexuality, "I think there was a terrible outrage about that," he says, explaining that the general response in India ran along the lines of: "Can't you at least be ashamed enough to keep it quiet?"

In England, at any rate, they want to hear more. In addition to writing a play, "A Kind of Immigrant," about a disabled man who discovers he is homosexual, Kanga has also penned two television programs that aired on Channel 4. One program, entitled "Taboo," dealt with Indian attitudes toward disability, while the other focused on the difficulties of relationships among dis-

Lest one get the impression that Kanga's success has only to do with his particular niche as a triple minority, he is quick to point out that he tends to land on the wrong side of the politically correct fence these days. His conservative politics often disarm

his more liberal-minded friends. Among other things, he says, be refuses to speak m slogans. In his play, for instance, he was asked to rewrite a scene in which a disabled person fantasizes about being able-bodied. "I would be told, "You can't say that. You just can't say that sort of thing, because disabled people are very hap-py to be disabled. And I would say. Show

me one disabled person who hasn't fanta-sized about being able-bodied. Just one!" He has likewise been criticized for depicting gay or disabled people as capable of being mean-spirited. "Why can't gay people be nasty to their lovers?" he cried. "I'm

writing about the human heart!"

When he can force himself to resist the temptations of London, Kanga is at work on a second novel, about an Englishwoman who travels to the subcontinent to meet the man with whom she has been corresponding. "I'd much rather go out to supper with somebody new, or go to the theater," he conceded. "Who wants to sit at home and

Still, he seems to find the discipline, and has just signed to write another travel book. about his return journeys in India, most of which he did not see previously because of the difficulty of travel.

Despite his ambivalence, Kanga still

spends about two mouths a year in India visiting his family. Now that he has become spoiled by the relative case of getting around in England, with such amenities as the London taxi, big enough to accommodate him in his wheelchair, he finds travel in India "hideously difficult."

"I go somewhere and the whole village turns out to look at me," he says. "I suppose in a way I'm much easier about the whole thing because I know my life is not there. I'm not trapped there anymore. So I think there's lots of room for sympathy. But in a way I think what good is that? I had to go away before I could afford to feel that."

Still, Kanga admits that life is not all a bed of roses in England, and to some extent, the novelty has worn off. One glitch in the dream, for example, is that the sec-ond-story flat where he lives does not have an elevator, which puts him at the mercy of friends, taxi drivers and sometimes even the police, for a lift up and down.

Has he considered moving, then? Well only on to the next fantasy, one so seductive he speaks it in a whisper: France, He's studying the language at home, immersing himself in French films and audiotapes. And given the strength of his will, it should come as no surprise if he comes motoring through the Channel soon, a zealous Fran-

Susan Keselenko Coll is a free-lance writer living in London,

#### PEOPLE

Griffith and Johnson: Together Again, Again?

The on-again. off-again marriage of the actress Melanie Griffith and the actor Don Johnson appears to be on again, just 24 hours after it was off again. Griffith, 36, had petitioned for divorce from Johnson, 44, and of the control of the period of the control of the period of the control of the period of the nearly five years after they married each other for the second time. But television and radio reports say they are together at their ranch in Aspen, Colorado, trying to reconcile their differences. They first married in 1976 when both were struggling actors but divorced less than two years later. They remarried in 1989, after both had become famous.

Stars of haller performed in London in a tribute to Rudolf Nureyer at a gala organized by a British AIDS charity. Darcey Bussell, Irek Mukhamedov, Charles Jude, Zoltan Solymosi, Evelyn Hart and Tetsuya Kumakawa were among those who danced. Natalia Makarova performed in a comedy routine with the Mupper characters Miss Piggy and Kermit, as Nurevev had done in 1977, Nureyev died in Paris on Jan. 6, 1993, at the age of 54.

It's taken a while -- 34 years -hut the British police think they know who stole Sophia Loren's jewels in 1960. They said they had arrested and questioned 77-yearold Ray Jones, also known as "The Cat." Jones, who is writing his memoirs, told several newspapers that he had turned himself in. The jewels, valued then at £185,000 (\$280,000 at current rates), were stolen from the film star's hotel room near Elstree Studios outside London where she was filming. The Millionairess with Peter Sellers in 1960. Jones told reporters in 1992 that he had stolen the gems. There was no word from the police on why they had not arrested

The Indian government has promised Ravi Shankar cheap land for a music academy after he threatened to take the project to the United States. The school will keep Shankar's recordings, instruments and memorabilia and will train students in Indian classical music.

INTERNATIONAL CLASSIFIED Appears on Pages 15 & 21

#### WEATHER

# Europe 11/52 sh 11/52 s -1/51 pc -1/51 pc -1/31 pc -1/31 pc -1/31 pc -1/32 sh 12/53 s 0/32 sh 5/43 s 2/35 s -8/18 pc

Forecast for Wednesday through Friday, as provided by Accu-Weather. North America

Middle East

Latin America

Africa 19/86 11/52 s 21/70 13/55 pc 27/80 17/82 s 27/80 14/57 pc 4/25 6 19/65 p 13/55 p 16/61 2 -8/15 p -3/27 pt 19/80 pt 19/80 pt 17/42 a 10/50 c 7/44 sh -8/22 c

29 Antitoxins group 30 Laughed, in 8 13 Mata --way 32 Transfer, as e 14 Tear to shreds 16 Tectic 17 Singer Anso from New 36 "Tie a Yellov 19 Intense anger 37 Native land se toform (on) 20 Carty of

ACROSS

Colo, acad.

5 Start fishing

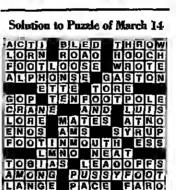
9 "Dancing Queen" por

44 Durante's "Mrs." 46 Cosmonaul

21 --- end kin

23 "The Company

24 Mister twister



CROSSWORD

Gagarin 50 1956 Oscar-whnning actress si Birthday-sult activity 56 One of LB.J.'s

dogs 56 Munich's river 57 Max or Buddy 59 Til) 61 Film hit of 1934

ss Underweter acronym

67 Tevve portra 69 Mikulski and

DOWN 1 TV initials 2 Region of heev W.W. Il fighting

grocery?

7 Acerbic a Acropolis attire Bank loan abbr.

11 Humphrey, to Becali 12 TV's "--- In the Ute" 15 Commotion 18 Act like the

Apostle Thomas

26 Playoff 27 Machine part

30 Food fish 31 A dwarf 33 Syracuse

35 Biblical suffix 38 Moist 41 Novelist Fland 42 City bond, for

45 Appearance at a sit-down?

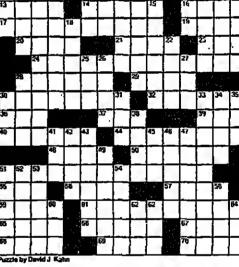
11 Longtime Supreme Court name

New York Times Edited by Will Shortz

players 34 Floral contains

43 Secret lovelests

47 Top-raled TV 49 Baking



52 Mar's country 58 Steak order

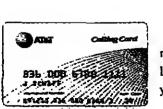
62 An the product my case 54 "Goodnight" girl 53 Notte's 64 Right away

25

- é

755 .

### Travel in a world without borders, time zones or language barriers.



© 1994 ATES

Imagine a world where you can call country to country as easily as you can from home. And reach the U.S. directly from over 125 countries. Converse with someone who doesn't speak your language, since it's translated instantly. Call your clients at 3 a.m. knowing they'll get the message in your voice at a more polite hour. All this is now possible with ADEL! To use these services, dial the ADST Access Number of the country you're in and you'll get all the

help you need. With these Access Numbers and your AT&T Calling Card, international calling has never been easier. If you don't have an AT&T Calling Card or you'd like more information on AT&T global services, just call us using the convenient Access Numbers on your right.

#### AT&T Access Numbers.

How to call around the world.

 Using the chart below, find the country you are calling from. Dial the corresponding ATM Access Number

3. An AIRT English-speaking Operator or voice prompt will ask for the phone number you wish to call or connect you to a CUSTOMET SERVICE REPRESENTATIVE To receive your free wallet card of AT&T's Access Numbers, just dial the access number of

the country you're in and ask for Customer Service.

COUNTRY ACCESS NUMBER COUNTRY ACCESS NUMBER ACCESS NUMBER COUNTRY ASIA/PACIFIC 1-800-550-000 Colombia 980-11-0010 0014-881-011 172-1011 Costa Rica China PRC+ 10811 155-00-11 018-872 84196 El Salvador 800-1111 Hong Kon Luxemboun 0400-0111 · Guztemala\* 000-117 Maha\* 0800-890-110 001-801-11 19a-0011 Honduras 0039-111 06-022-9111 Mexicoaaa 009-11 Norway 800-190-11 Nicaragua (Mar Korezaa 04010-480-0111 Malaysla 800-0011 000-911 Surname 105-11 155-5042 235-2872; 00-420-00101 800-0111-111 Singapuse 900-99-00-11 CARIBBEAN 430-430 020-795-611 0080-10288-0 155-00-11 0019-991-1111 0500-89-0011 MIDDLE EAST British V 1. 8414111 800-001 022-903-011 Сурпъ 080-900104 ltclgium' 078-11-0010 177-100-2727 Bulgaria 00-1800-0010 Jamaica\* Kırwalt 800-288 Croatiz'e 99-38-0011 426-80 Neth, Antil Lebanon (Bei 00-420-0010 Czech Rep Saudi Arak 1-800-100 8001-0010 00-800-12277 AFRICA 9800-100-10 AMERICAS Egypt (Cairo) 194-0011 001-800-200-1111 0130-0010

999-001 ्रा १८८७ च १८१५ अज्ञानीती के अस्ता का हो। १५ स्तार - जिल्लाक स्तार अनुस्ता का स्तार १९८५ - ज्योजिए विस्ता अस्ता स्तार वर्ष 

00-900-1311

00a-800-01111

Mars reso he available from Confect a alternations Public places copies to all reasons to probe

The readility from public places

The readility from public places

The readility from all reasons

The readility from the readility from the reasons

The readility from the readility from the readility from the readility from the reasons

The readility from the r

119 190 165 95-800-462-4240 174 109 191 00-0410 80-011-120 1-800-872-2881 1-800-872-2881 1-800-872-2881 001-800-972-2883 0-800-872-2881 001-800-872-2881 510-0200 004-001 60111 0800-10 Liberia

0-800-1111

000-8010

00a-0312

Au William

797-797 101-1992